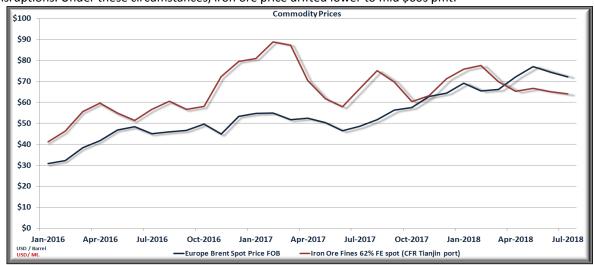


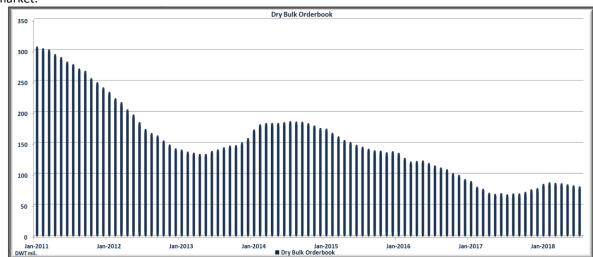
# Weekly Market Insight

Friday, 20th July 2018

Amid fresh escalation in trade tension between the US and China, commodity prices followed a downward path during the last period. Concerns that the tit-for-tat tariff war could derail the global economy had a negative bearing to market sentiment. Additionally, recent data from Beijing indicating a rather softer tone in Chinese growth has influenced commodity investor outlook. Bit further back the upsurge in commodity prices since early 2016 whetted commodity producers' appetite for increased production volumes. Indicatively, the Russian energy minister announced last Friday that oil production could be increased more sharply than what had been agreed in Vienna. This announcement came in a period when there were rumours in the market that Washington is considering releasing some of its emergency oil reserves ahead of the November midterm to counteract the higher prices that Americans have been seeing at the pumps. In this context, after touching a three-year high in early July, Brent - the international oil benchmark - dropped to low \$70s per barrel this week. On a very similar tone, iron ore producers ramped up their production. In its full-year operational review, BHP says it produced 275.1 Mt for the year - above its April guidance - after rising to 72 Mt during the June quarter. In sync, Vale achieved a new record quarterly production of 96.8 Mt of iron ore, despite the nationwide truck drivers' strike in May. Rio Tinto expected iron ore shipments for the year to be at the upper end of its range of 330 Mt to 340 Mt, driven by productivity improvements and fewer weather-related disruptions. Under these circumstances, iron ore price drifted lower to mid \$60s pmt.



Oddly, whilst miners and oil producers have seen a window of opportunity to increase their production levels for enhancing their revenues, investors in the dry bulk sector managed, in the most, to stay away from the yards. In contrast to 2014, the current upswing in the freight rates has had a minor impact on dry bulk's orderbook. Standing at a tad above 80 million, on DWT terms, sector's orderbook hovered very close to its lowest levels in the last twelve years. In fact, one should go back to early 2006 in order to find similar levels to this. Obviously, the uncertainty surrounding the new regulations, the limited access to traditional financing and the attractive secondhand prices have in combine played a major role in the calmer tone of the newbuilding market.



Adding up to the aforementioned, the moderate level of vessel deliveries during the current trading year and the positive news from the demand end have enabled the dry bulk sector to steer the ship carefully and hopefully avoid the trade war reef which has reared its head.

**Freight market 120yrs ago (page 12):** "Although comparatively little chartering has been effected during the week, the markets are firmer and especially for forward loading, indicating that the worst for this year has been seen..."

#### Contents

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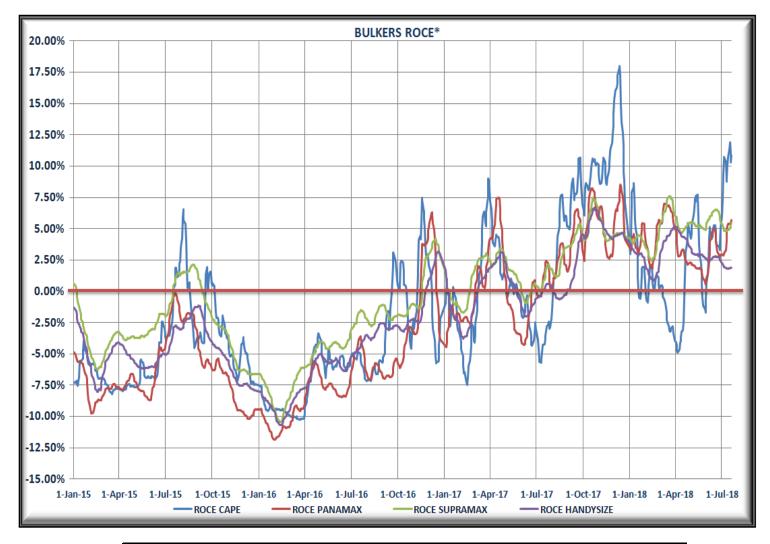
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### **Dry Cargo Spot Market**

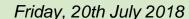
The general index touched new 2018 record high levels of 1721 on Tuesday, but it finished the week 32 points lower than that. Capesizes started the week strong, pushing the BCI above the 3335 points on Tuesday. However, the rest of the week was not so hot for the largest bulkers. For the third week in a row Panamaxes reported gains, concluding at 1557 points, last seen in end March. After a period of downward movement, geared bulkers turned positive. Having spent seven trading days in the three-digit territory, BSI ended at 1023 points this Friday. Reporting marginal gains, BHSI balanced at 560 points at this week closing.

At the box office, Capesize ROCE continued outperforming all other segments, hovering at double-digit percentages of 10.87%. Being just few basis points apart, Panamax ROCE and Supramax ROCE lay at 5.71% and 5.43% respectively. Handy returns moved up at last, yet remaining less than two cents in every dollar invested.



Baltic Freigh	nt Indices				
Date	BDI	BCI 5TC	BPI - TCA	BSI - TCA	BHSI - TCA
16-Jul-18	1695	\$24,987	\$12,244	\$10,951	\$8,189
17-Jul-18	1721	\$25,580	\$12,254	\$11,007	\$8,209
18-Jul-18	1688	\$24,710	\$12,246	\$11,061	\$8,220
19-Jul-18	1657	\$23,827	\$12,307	\$11,155	\$8,218
20-Jul-18	1689	\$24,446	\$12,457	\$11,232	\$8,209
12-month High	1743	\$30,475	\$13,740	\$12,356	\$10,104
12-month Low	933	\$7,051	\$8,765	\$8,486	\$6,793
12-month Avg	1306	\$17,145	\$11,153	\$10,603	\$8,557
Avg. Cal 2017	1145	\$15,129	\$9,766	\$9,168	\$7,636
Avg. Cal 2016	673	\$7,388	\$5,562	\$6,236	\$5,214

<sup>\*</sup>Return on Capital Employed (ROCE) is the ratio of net operating profit of an investment to its capital employed. It measures the profitability of an investment by expressing its operating profit as a percentage of its capital employed. In other words, ROCE assesses how much profit an investment earns on every dollar employed.





Capesizes trended sideways during the 29th week of the current trading year, concluding at BCI TC levels of \$24,446 daily. In a week that all major miners reported strong increases in their production output, the largest bulkers reported 1.6% weekly gains, with all but transatlantic indices pointing up.

In the commodity spectrum of the Pacific, BHP's metallurgical coal production for the 2018 financial year increased by seven per cent to a record 43 Mt. Production is expected to increase to between 43 and 46 Mt in the 2019 financial year, according to the company's operational review for the year ended on 30 June 2018. Additionally, energy coal production for the 2018 financial year was flat at 29 Mt. Output is expected to remain broadly unchanged at approximately 28 to 29 Mt in the 2019 financial year. In reference to the freight market, the Baltic C5 index reported a marginal increase of 0.6% on a weekly basis, concluding at \$8.95 pmt. RGL booked the 'Ocean Road' (179,147 dwt, 2009) at \$8.50 if Port Hedland load or \$8.60 if Dampier. The 'Anangel Grace' (180,391 dwt, 2010) was reported fixed with prompt delivery Dalian for a trip via Australia and redelivery Singapore-Japan at \$25,400 daily. The Baltic transpacific index (C10\_14) ended higher at \$21,508 daily, or 3.4% W-o-W. For a NoPac round, the 'Genco Commodus' (169,098 dwt, 2009) concluded at \$19,000 daily, basis delivery Hadong and redelivery South Korea.

In the Atlantic basin, Vale achieved record sales volumes of iron ore and pellets totaled 86.5 Mt in Q2 18, or some 4.8 Mt higher than in Q2 17. The record was achieved despite the increase of offshore stocks to support the ongoing blending activities. Furthermore, Anglo American said inspection work on a pipeline that carries iron ore from its Minas Rio mine in Brazil to a port would be completed by the end of the year. As far as the freight market is concerned, the Baltic C3 index concluded marginally up at \$22.255 pmt. On such a run, Cargill fixed the 'Maria Maria' (177,878 dwt, 2014) for a 1-10 August cargo from Tubarao to Qingdao at \$22.00. The fronthaul index (C9\_14) concluded at \$42,750 daily whereas the Transatlantic index (C8\_14) balanced at \$29,075 daily, or higher by 1.6% and slightly lower by 2% W-o-W respectively. Jera allegedly took the 'Winning Nature' (181,387 dwt, 2014) from Gibraltar 26 July for a trip via Drummond to Icdas, Turkey at \$30,000 daily.

There was no period activity reported this week.

•	Representative Capesize Fixtures									
Vessel	DWT	Built	Delivery	Date	Re-del	Rate	Charterers	Comment		
Genco Commodus	169,098	2009	Hadong	23-Jul	South Korea	approx \$19,000	Panocean	in d/c via NoPac		
Anangel Grace	180,391	2010	Dalian	22/25 Jul	Singapore-Japan	\$25,400	cnr	via Australia		
Brave Sailor	176,283	2011	Pyeongtaek	prompt	Singapore-Japan	\$22,000	Hyundai Glovis	via Australia in d/c		
Lowlands Longevity	173,018	2001	Liuheng	end July	Singapore-Japan	\$21,500	cnr	via Australia or NoPac		

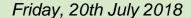
The **Panamax** market was affected by a low-paying pacific, which forbade the TC Average index from picking up more than 1.8% w-o-w. In the Atlantic, almost 20 fixtures surfaced out of ECSA, solidifying optimism among Owners.

The pacific market was slightly busier this week but rates moved sideways. Limited fresh enquiry out of major load ports has put further pressure to spot-prompt tonnage. Australian coal exports headlined again this week, but rates did not show any excitement, following last week's trend. 'Semiramis' (82,301 dwt, 2013) fixed an uninspiring \$11,000 for a coal trip with 22-26 July, delivery Ube to China. On the smaller size, 'Coral Diamond' (76,596 dwt, 2007) opted for a reposition to India, closer to a seemingly healthier and promising ECSA forward market. She was concluded at \$10,000 daily for an East Australian coal trip to India. Indonesian coal activity was weak, with deflated rates across the board, paying on and off \$10,000 daily for South China delivery on LMEs. It was reported that 'Cape Race' (81,400 dwt, 2012) was done at \$11,500 daily with deliver at HK, to India. No noteworthy movement out of NoPac, this week as well. 'Star Laura' (82,209 dwt, 2006) rumored fixed at \$12,300 daily with delivery at Ulsan for one round trip, loading at Prince Rupert.

The Atlantic basin was fairly positive this week with the majority of trades concluding slightly over the last done. The Baltic market has produced quite strong fixtures. 'Key Opus' (81,863 dwt, 2015) managed \$18,000 with prompt delivery Ghent via Murmansk to Turkey, with redelivery Cape Passero. There were talks of an improving Black sea grain market, with strong offers from owners' side, but no actual fixtures emerged to support this argument. Across the pond, the North has absorbed a great deal of tonnage. 'Sinochart Beijing' (81,664 dwt, 2012) fixed at \$16,500 daily with prompt delivery Belfast for a mineral round trip via US East Coast back to ARA range. Out of the US Gulf, 'BTG Olympos' (80,800 dwt, 2015) fixed at \$22,000 daily with delivery 23-25 July Hamburg via USG to Indonesia and routing via Cape of Good Hope. Further South, 'Wookie' (81,755 dwt, 2012) fixed at circa \$16,500 daily plus \$650,000 GBB for a front-haul grain trip via Itaqui to China. North Brazil was more active on the iron ore trade as well, following the rumors of last week, on Capesize stem splits. The busy North has brought further improvement to July slots out of ECSA market, with offers rising up to high \$16,000 plus high \$600,000 gbb. August loading at ECSA seems to be slightly softer, with recent fixtures, ranging circa \$13,000 daily levels ex ECI on kamsarmax and slightly less on Panamax. 'Modigliani' (81,767 dwt, 2013) reported agreeing at \$13,000 with retro sailing delivery Ennore. TA activity out of Brazil has also picked up this week, with rates ranging between \$19-22,000 depending on size, dates and redelivery.

Late in the week the 'Taho Europe' (84,549 dwt, 2018) fixture emerged at \$15,750 with July cancelling and delivery at Yeosu for 1 year (plus the option of another) suggesting a strong premium over the spot market.

plas the option o	i unotifici j s	appearing a	Strong premia	in over the sp	ot market.			
				Representative F	Panamax Fixtures			
Vessel	DWT	Built	Delivery	Date	Re-del	Rate	Charterers	Comment
Semiramis	82,301	2013	Ube	22/26 July	China	\$11,000	Dreyfus	via Eaus
Coral Diamond	76,596	2007	Ube	prompt	India	\$10,000	Sinoeast	via Eaus
Star Laura	82,209	2006	Ulsan	22/23 July	Singapore-Japan	\$12,300	MOL	via P.Rupert
Cape Race	81,400	2012	Hong Kong	19/20 July	India	\$11,500	cnr	via Indo
Modigliani	81,767	2013	retro Ennore	13 July	Singapore-Japan	\$13,000	Caravel	via ECSA
Wookie	81,755	2012	Itaqui	30 July	China	\$16,500+650k	Cargill	
Sinochart Beijing	81,664	2012	Belfast	prompt	ARA	\$16,500	Bunge	via USEC
Key Opus	81,863	2015	Ghent	prompt	Cape Passero	\$18,000	Klaveness	via Baltic/Turkey
BTG Olympos	80,800	2015	Hamburg	23/25 July	Indonesia	\$22,000	Omegra	via USG/COGH
Taho Europe	84,549	2018	Yeosu	28/30 July	worldwide	\$15,750	WW Bulk	1 + 1yr





With a 2.8% weekly increase, Supramaxes have seen the BSI TCA moving higher to \$11,232 daily.

The market in the Pacific returned to positive territory at least in terms of index levels as the overall trading remained suppressed. The average of the Pacific routes climbed a slight 2.8 percent w-o-w which was strongly supported by the presence of fresh activity in the Indonesian coal front. For such a run, "Trenta" (56,838 dwt, 2010) was done at \$10,250 basis delivery Singapore for a trip via Indo to South China. In the north, market was slack but the "Cos Prosperity" (55,676dwt, 2006) stood out as she was able to secure \$9,000 with delivery Dalian for a trip to Vietnam The level of the fixture points out to CIS trading being involved. On backhaul runs, rumours had a 63k dwt open at Cjk fixing a trip to the Mediterranean at \$8,000 for the first 60 days and \$13,000 therafter but no further details surfaced. Out of South Africa much improved rates were noticed. The "Alis" (58,000dwt, 2013) was fixed basis delivery Port Elizabeth for a run to Singapore/Japan range at \$13,000 plus \$325,000 ballast bonus, which was around \$125,000 better than last done.

In the Atlantic, rates stayed in the green for the third consecutive week. From the USG, there was information that a couple of small Ultramax Units were fixed for trips to the Mediterranean at mid \$18,000 levels. The 'Bulk Peru' (57,937 dwt, 2011) secured \$23,000 daily basis delivery SW Pass, for a trip to WCSA. ECSA hovered close to last week's levels, with transatlantic trips to the Mediterranean paying close to \$16,000 levels on Supramax units, basis delivery South Brazil or Argentina. It was heard that 'Silver Lady' (50,329 dwt, 2003) fetched \$13,250 daily plus \$325,000 ballast bonus for a trip via ECSA to Australia with grains. Across the pond, the 'SSI Formidable' (63,510 dwt, 2017) achieved a healthy \$19,900 daily for a grain cargo from the Continent to Singapore-Japan range. Scrap cargoes to the Eastern Mediterranean were trading at discounted rates, mainly due to Owners' expectations that the Black Sea will remain firm for the weeks to come, thus being considered as a favourable repositioning area. On this route, the 'Kestrel I' (50,351 dwt, 2004) was fixed at \$11,500 daily, basis delivery Sauda. The Black Sea solidified the strength it gained last week, without further bursts though. The 'Ever Progress' (56,592 dwt, 2012) was linked to a charter from Samsun to PG at \$20,000 daily.

Period-wise, the 'Darya Jaya' (63,584 dwt, 2017) was fixed for 2/3 laden legs, basis delivery Mississippi and redelivery Singapore-Japan

range at \$14,000 daily plus \$400,000 ballast bonus.

·				Represent	tative Supramax Fixtures			
Vessel	DWT	Built	Delivery	Date	Re-del	Rate	Charterers	Comment
Cos Prosperity	55,676	2006	Dalian	25 Jul	Vietnam	\$9,000	cnr	
Trenta	56,838	2010	Singapore	19-21 Jul	South China	\$10,350	Ausca Shipping	trip via Indonesia
Alis	58,000	2013	Port Elizabeth	prompt	Singapore-Japan range	\$12,800 +\$280K bb	Oldendorff	
Bulk Peru	57,937	2011	SW Pass	prompt	WCSA	\$23,000	cnr	
Silver Lady	50,329	2003	ECSA	prompt	Australia	\$13,250 +\$325K bb	cnr	
SSI Formidable	60,436	2015	ECSA	prompt	Singapore-Japan range	\$15,250 +\$525K bb	ADMI	
Spar Libra	53,565	2004	Belfast	prompt	Turkey	\$11,500	EMR	intention scrap
Ever Progress	56,592	2012	Samsun	prompt	PG	\$20,000	cnr	
Darya Jaya	63,584	2017	Mississippi	prompt	Singapore-Japan range	\$14,000 +\$400K	cnr	for 2/3 II

Signs of improvement in the Far East - moderate optimism in the Atlantic on the Handysize.

Week 29 ends today and the market sentiment from the East is positive for the Handies. After several weeks of decline, rates are improving both North of Taiwan but also in South East Asia. Indicatively 'Pan Amber' (38,000 dwt, 2012) open at Makassar on the 15th of July fixed at \$9,250 dop for grains via Australia to Singapore/Japan. Another example of the improved levels we witnessed is the fixture of 'Majesty' (34,000 dwt, 2012). The ship was open at Cigading on the 22nd of July, and achieved \$10,750 basis dop for alumina via Australia to the Persian Gulf. One could argue that redelivery in Persian Gulf would deserve a premium hire but on the other hand there are rumours being heard of ships fixing around \$10-11,000 for trips from PG back to Singapore - Japan. Up in the north, 'Gloria Island' (28,400 dwt, 2012) open at Moji on the 20th of July managed \$9500 dop for a trip with steels via Japan to Thailand.

In the Atlantic basin, Black Sea and ECSA kept the good vibes going whereas the USG moderated the optimism. In the Mediterranean / Black Sea region, 'Marina R' (37,785 dwt, 2010) was reported fixed at \$9,500 for an inter-med trip with grains, basis delivery Canakkale and redelivery Egypt. Rumors surfaced of a similar vessel with same delivery concluding at \$10,500 for a trip to Israel with Grain. The Continent remained relatively stable during the week, with the 'SFL Medway' (34,000 dwt, 2012) securing a basic \$8,000 for a demanding timber trade trip via Finland to Egypt with Skaw delivery. However some grain parcels out of France seem to willing close to the low teens region for W. Africa trades. In ECSA, the situation is improving but far from great with Integrity bulk rating a modern eco 37K bulker at \$13,000 for TCT with grains to Venezuela, basis APS Imbituba. Additionally, the 'Almirante Storni' (31,797 dwt, 2012) open Aratu prompt dates fixed at \$12,000 for a coastal trip. Finally in USG, the positive momentum in the market of the largest bulkers didn't pass through to the Handysize segment, with not so much fixtures reported. We have heard J Lauritzen fixed a 39,000 dwat vessel at \$8,500 basis delivery aps USEC to full Brazil redelivery.

On the period desk, consensus seems to be that levels are in low \$10Ks for larger Handies showing signs of optimism.

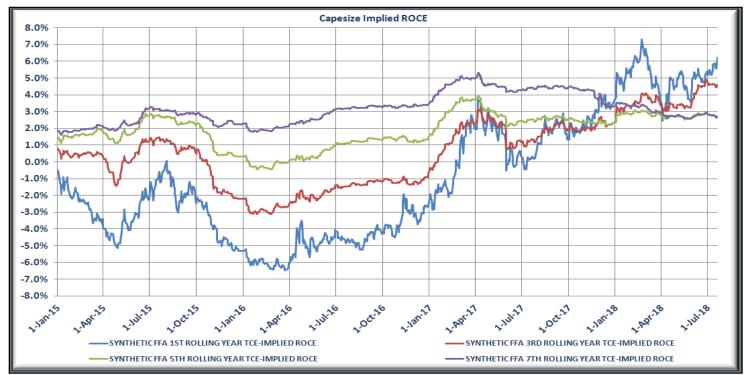
	Representative Handysize Fixtures										
Vessel	DWT	Built	Delivery	Date	Re-del	Rate	Charterers	Comment			
Pan Amber	38,000	2012	Makassar	Prompt	Spore - Japan	\$9,250	cnr	grains via Australia			
Majesty	34,000	2012	Cigading	Prompt	Persian Gulf	\$10,750	cnr	alumina via Australia			
Gloria Island	28,400	2012	Moji	Prompt	Thailand	\$9,500	cnr				
SFL Medway	34,000	2012	Skaw	Prompt	Egypt	\$8,000	cnr	via Finaland			
Almirante Storni	31,797	2012	Aratu	Prompt	Brazil	\$12,000	cnr				
Marina R	37,785	2010	Canakkale	Prompt	Egypt	\$9,500	cnr	inter-Med grains			

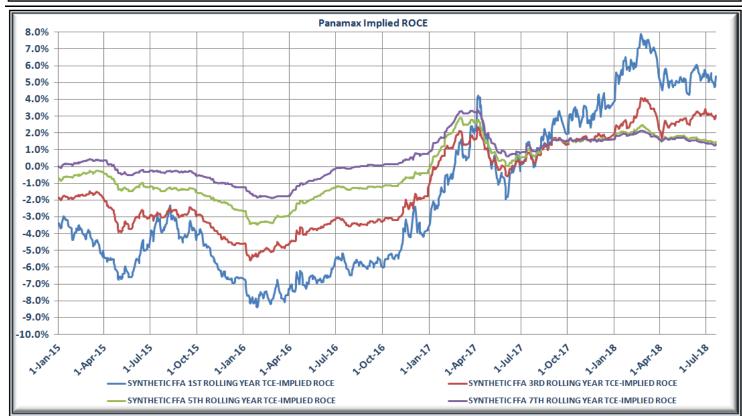


#### **FFA Market**

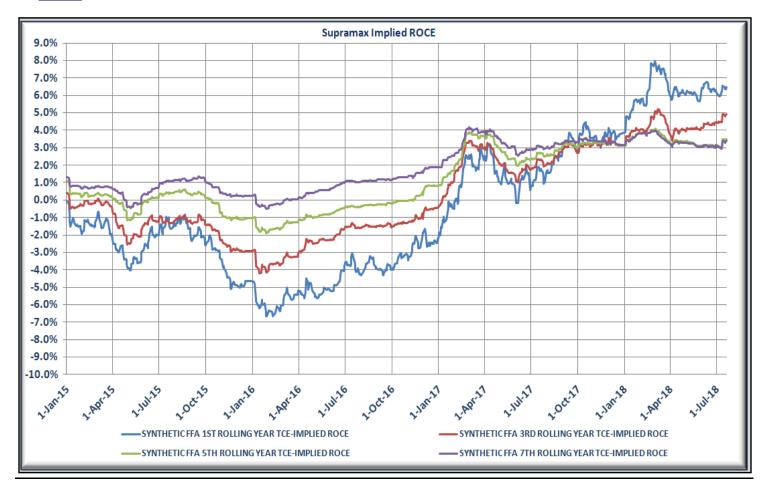
In a lukewarm week for the FFA market, forward curves remained virtually unchanged. Despite the negative tone on Cape paper on the early side of the week, prompt months closed substantially higher, with August balancing at \$22,140 daily and September at \$23,090 daily. The short end of the Panamax curve concluded marginally above last Friday's levels, with both August and September finishing higher at \$12,360 and \$12,540 respectively. In the opposite direction from their spot market, the Supramax forward market moved down, with September balancing at \$12,320 and October at \$12,320. The prompt Handysize contracts reported marginal gains to August levels of \$9,288. The back ends of all segments remained at previous levels without significant changes.

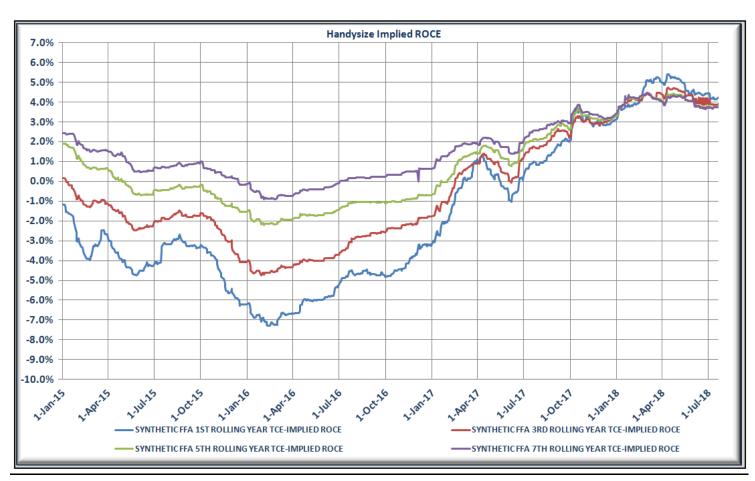
Capesize first rolling year implied ROCE moved up to 6.2% this week, while at the same time the returns of Panamax followed closely to 5.4%. Geared segments implied ROCEs remained unchanged, with Supramax concluding at 6.5% and Handy at 4.2%.













Friday, 20th July 2018

BFA Cap	e 5TC								
Date	July (18)	Aug (18)	Sept (18)	Q3 (18)	Q4 (18)	Q1 (19)	Cal 19	Cal 24	Cal 25
16-Jul-18	\$23,140	\$21,070	\$22,060	\$22,090	\$23,650	\$14,110	\$19,173	\$15,480	\$15,480
17-Jul-18	\$22,840	\$20,540	\$21,590	\$21,657	\$23,360	\$13,870	\$18,968	\$15,410	\$15,410
18-Jul-18	\$22,700	\$20,240	\$21,430	\$21,457	\$23,420	\$13,840	\$18,940	\$15,370	\$15,370
19-Jul-18	\$23,055	\$20,960	\$22,095	\$22,037	\$23,730	\$13,960	\$19,050	\$15,370	\$15,380
20-Jul-18	\$23,660	\$22,140	\$23,090	\$22,963	\$24,305	\$14,170	\$19,250	\$15,410	\$15,410
Week High	\$23,660	\$22,140	\$23,090	\$22,963	\$24,305	\$14,170	\$19,250	\$15,480	\$15,480
Week Low	\$22,700	\$20,240	\$21,430	\$21,457	\$23,360	\$13,840	\$18,940	\$15,370	\$15,370
Week Avg	\$23,079	\$20,990	\$22,053	\$22,041	\$23,693	\$13,990	\$19,076	\$15,408	\$15,410

BFA Pana	BFA Panamax 4TC									
Date	July (18)	Aug (18)	Sept (18)	Q3 (18)	Q4 (18)	Q1 (19)	Cal 19	Cal 24	Cal 25	
16-Jul-18	\$11,725	\$12,070	\$12,235	\$12,010	\$12,330	\$11,130	\$12,165	\$9,740	\$9,725	
17-Jul-18	\$11,640	\$11,930	\$12,055	\$11,875	\$12,160	\$11,060	\$12,063	\$9,730	\$9,705	
18-Jul-18	\$11,595	\$11,940	\$12,075	\$11,870	\$12,200	\$11,120	\$12,090	\$9,730	\$9,705	
19-Jul-18	\$11,765	\$12,070	\$12,200	\$12,012	\$12,330	\$11,210	\$12,195	\$9,730	\$9,705	
20-Jul-18	\$11,810	\$12,360	\$12,540	\$12,237	\$12,550	\$11,470	\$12,360	\$9,760	\$9,730	
Week High	\$11,810	\$12,360	\$12,540	\$12,237	\$12,550	\$11,470	\$12,360	\$9,760	\$9,730	
Week Low	\$11,595	\$11,930	\$12,055	\$11,870	\$12,160	\$11,060	\$12,063	\$9,730	\$9,705	
Week Avg	\$11,707	\$12,074	\$12,221	\$12,001	\$12,314	\$11,198	\$12,175	\$9,738	\$9,714	

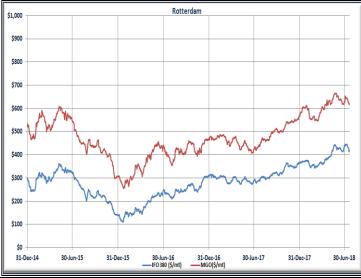
BFA Sup	BFA Supra 5TC									
Date	July (18)	Aug (18)	Sept (18)	Q3 (18)	Q4 (18)	Q1 (19)	Cal 19	Cal 24	Cal 25	
16-Jul-18	\$11,165	\$11,825	\$12,310	\$11,767	\$12,555	\$11,150	\$12,140	\$10,020	\$10,020	
17-Jul-18	\$11,070	\$11,715	\$12,152	\$11,646	\$12,485	\$11,110	\$12,120	\$9,990	\$9,990	
18-Jul-18	\$11,054	\$11,694	\$12,159	\$11,635	\$12,469	\$11,115	\$12,160	\$10,000	\$10,000	
19-Jul-18	\$11,030	\$11,720	\$12,149	\$11,633	\$12,479	\$11,100	\$12,160	\$10,020	\$10,020	
20-Jul-18	\$11,100	\$11,930	\$12,320	\$11,783	\$12,540	\$11,140	\$12,180	\$10,040	\$10,050	
Week High	\$11,165	\$11,930	\$12,320	\$11,783	\$12,555	\$11,150	\$12,180	\$10,040	\$10,050	
Week Low	\$11,030	\$11,694	\$12,149	\$11,633	\$12,469	\$11,100	\$12,120	\$9,990	\$9,990	
Week Avg	\$11,084	\$11,777	\$12,218	\$11,693	\$12,506	\$11,123	\$12,152	\$10,014	\$10,016	

BFA Hand	BFA Handysize TC									
Date	July (18)	Aug (18)	Sept (18)	Q3 (18)	Q4 (18)	Q1 (19)	Cal 19	Cal 24	Cal 25	
16-Jul-18	\$8,313	\$9,238	\$9,650	\$9,067	\$9,850	\$8,938	\$9,213	\$9,125	\$9,125	
17-Jul-18	\$8,288	\$9,163	\$9,650	\$9,033	\$9,838	\$8,938	\$9,219	\$9,125	\$9,125	
18-Jul-18	\$8,275	\$9,225	\$9,663	\$9,054	\$9,863	\$8,950	\$9,225	\$9,138	\$9,125	
19-Jul-18	\$8,275	\$9,263	\$9,688	\$9,075	\$9,875	\$8,975	\$9,225	\$9,138	\$9,125	
20-Jul-18	\$8,275	\$9,288	\$9,713	\$9,092	\$9,888	\$8,988	\$9,250	\$9,150	\$9,138	
Week High	\$8,313	\$9,288	\$9,713	\$9,092	\$9,888	\$8,988	\$9,250	\$9,150	\$9,138	
Week Low	\$8,275	\$9,163	\$9,650	\$9,033	\$9,838	\$8,938	\$9,213	\$9,125	\$9,125	
Week Avg	\$8,285	\$9,235	\$9,673	\$9,064	\$9,863	\$8,958	\$9,226	\$9,135	\$9,128	



### **Bunker Market**-



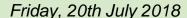


	Rotterdam		Singapore		Fujairah		Gibraltar		Houston	
Date (\$/mt)	IFO 380	MGO	IFO 380	MGO	IFO 380	MGO	IFO 380	MGO	IFO 380	MGO
16-Jul-18	\$429	\$624	\$462	\$648	\$451	\$691	\$450	\$669	\$439	\$661
17-Jul-18	\$420	\$623	\$456	\$643	\$444	\$702	\$444	\$662	\$428	\$660
18-Jul-18	\$414	\$618	\$450	\$641	\$450	\$705	\$440	\$656	\$438	\$664
19-Jul-18	\$416	\$617	\$454	\$640	\$442	\$705	\$442	\$664	\$446	\$661
20-Jul-18	\$418	\$618	\$455	\$642	\$452	\$715	\$444	\$665	\$447	\$662
12-month High	\$446	\$665	\$478	\$701	\$476	\$739	\$477	\$738	\$462	\$698
12-month Low	\$287	\$438	\$301	\$461	\$301	\$540	\$308	\$484	\$290	\$471
12-month Avg	\$362	\$562	\$384	\$584	\$382	\$641	\$382	\$610	\$363	\$597





Singapore	20-Jul-18	Week max	<b>Week low</b>	Week Avg	RTDM 3.5	20-Jul-18	Week max	<b>Week low</b>	Week Avg
Aug-18	\$437.7	\$437.7	\$423.0	\$429.3	Aug-18	\$414.7	\$414.7	\$402.3	\$407.9
Sep-18	\$428.2	\$428.2	\$416.0	\$421.5	Sep-18	\$408.4	\$408.4	\$396.8	\$402.3
Oct-18	\$422.4	\$422.4	\$411.5	\$416.6	Oct-18	\$403.9	\$403.9	\$392.5	\$398.0
Nov-18	\$418.7	\$418.7	\$408.3	\$413.1	Nov-18	\$399.9	\$399.9	\$388.5	\$394.1
Dec-18	\$415.2	\$415.2	\$405.0	\$409.9	Dec-18	\$396.4	\$396.4	\$385.0	\$390.7
Jan-19	\$411.7	\$411.7	\$402.8	\$406.9	Jan-19	\$393.9	\$393.9	\$382.8	\$388.4
Q4-18	\$418.8	\$418.8	\$408.3	\$413.2	Q4-18	\$400.1	\$400.1	\$388.7	\$394.3
Q1-19	\$408.9	\$408.9	\$399.8	\$404.1	Q1-19	\$391.3	\$391.3	\$379.7	\$385.5
Q2-19	\$398.9	\$398.9	\$389.8	\$394.3	Q2-19	\$380.8	\$380.8	\$368.9	\$375.0
Q3-19	\$377.9	\$377.9	\$363.0	\$368.9	Q3-19	\$355.6	\$355.6	\$341.9	\$348.6
CAL19	\$377.1	\$377.9	\$370.5	\$374.4	CAL19	\$355.3	\$355.4	\$348.7	\$352.2
CAL20	\$305.1	\$305.1	\$297.5	\$301.8	CAL20	\$292.6	\$292.6	\$281.7	\$288.6
CAL21	\$322.3	\$322.4	\$310.7	\$318.2	CAL21	\$306.6	\$306.6	\$294.2	\$302.3
CAL22	\$340.3	\$343.0	\$335.2	\$339.1	CAL22	\$322.6	\$322.6	\$310.2	\$318.3





### **Dry Bulk S&P Market**

Just one month after the acquisition of four secondhand bulkers, the New-York-listed Genco made headlines once again, with the purchase of two secondhand Capesizes. According to company's announcement, Genco has entered into an agreement to acquire two 2016 South Korean built 180,000 dwt Capesize vessels for an en bloc purchase price of approximately \$98 million. Furthermore, the company announced this week that it has sold two of its older Handysize vessels, the "Genco Explorer" (29,952 dwt, 1999) and the "Genco Progress" (29,952 dwt, 1999), as part of its fleet renewal program. The aggregate sale price for the two vessels is approximately \$11.2 million. Given that the largest bulkers tend to outperform during strong freight rate environment, Genco's investment rotation can be seen as a vote of confidence in the current rally.

In our secondhand to age-adjusted newbuilding comparison, the market for ten-year-old Capesizes and same-aged Panamaxes hovered at just 12% and 2% off their adjusted newbuilding prices respectively. Ten-year-old Supramaxes are on the market at just 6% less than their newbulding price, if we compare them on the same age basis, whereas same-aged Handies at a larger discount of 14%.

	Indicative Ten-Year-Old Prices										
Date/\$ mil.	Capesize 180K DWT	Panamax 75K DWT	Handymax 56k DWT	Handysize 32K DWT							
13-Jul-2018	26.00	16.50	14.50	11.75							
21-Jul-2017	20.00	13.50	12.00	8.00							
22-Jul-2016	14.00	8.00	8.50	6.75							
Δ% Υ-ο-Υ	30.0%	22.2%	20.8%	46.9%							
Δ% 2018-2016	60.0%	63.0%	50.0%	62.5%							

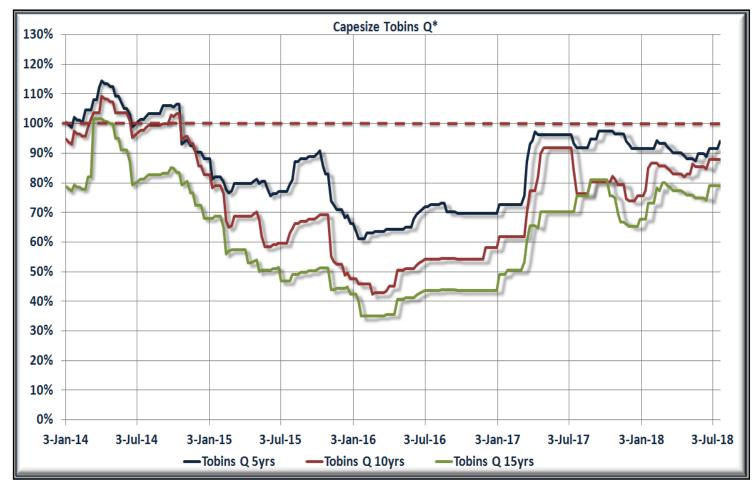
Reported Recent S&P Activity								
Vessel Name	DWT	Built	Yard/Country	Price \$	\$Mil.	Buyer	Comments	
Malena	180,377	2016	Hanjin HI/S.Korea		49	Genco	part of en bloc	
NSS Fortune	184,872	2003	Mitsui/Japan	mid	15	Undisclosed		
Hanton Trader VI	81,093	2016	Jiangsu New Hantong/China		24.3	Undisclosed		
Key Mission	82,100	2013	Tsuneishi/Japan		22	Undisclosed		
Rena	81,700	2011	STX/S. Korea	mid-high	18	Undisclosed	auction sale	
BBG Ambition	82,108	2009	Tsuneishi Zhoushan/China		16.65	Greek Buyers		
F.D.Vittorio Raiola	76,619	2010	Shin Kasado/Japan	mid-high	17	Undisclosed		
Toro	76,636	2008	Imabari/Japan	low	15	Undisclosed		
Poseidon	75,000	2002	HHI/S.Korea		9.5	Undisclosed	DD due	
Energy Prosperity	77,828	1998	Sasebo/Japan		7.8	Undisclosed		
SBI Echo	61,258	2015	Imabari/Japan		19	Undisclosed	Incl. 5-yr BBB	
Bao Tong	63,800	2014	Chengxi/China		21.3	Undisclosed	C 4x36	
Geraldine Manx	58,470	2010	Tsuneishi Zhoushan/China		15.5	Undisclosed	C 4x30	
Ocean Skipper	56,815	2011	Xingang/China	low	11	Undisclosed	C 4x30	
Bulk Power	57,005	2010	Zhoushan/China		11.5	Chinese Buyers	C 4x30	
Navios Armonia	55,522	2008	Kawasaki/Japan		14.2	Greek Buyers	C 4x30	
Anna	52,466	2002	Sanoyas/Japan		9	Chinese Buyers	C 4x30	
Christina	50,380	2003	Jiangnan/China		8	Chinese Buyers	C 4x30	
Tamarita	52,292	2001	Tsuneishi Cebu/Philippines		8.5	Chinese Buyers	C 4x30	
Paraskevi	45,950	1996	China Shipbuilding/Taiwan		4.8	Undisclosed	C 4x30	
Nord Auckland	36,782	2011	Hyundai-Vinashin/Vietnam		13.3	Undisclosed	C 4x30	
Maple Glory	32,491	2011	Taizhou Maple/China		10	Undisclosed	C 4x30.5	
Tequila Sunrise	31,612	2009	Saiki/Japan	mid	11	Undisclosed	C 4x30	
Sider Dream	33,588	2005	Hakodate/Japan		9.5	Undisclosed	C 4x30	
Oriente Shine	31,820	2001	Hakodate/Japan		7.2	Chinese Buyers	C 4x30	
Global Standard	28,349	2010	Shimanami Zosen/Japan		10	Undisclosed	C 4x30.5	
Genco Progress	29,952	1999	Oshima/Japan		5.6	Undisclosed	C 4x30	
Chikusa	17,366	2006	Kurinoura/Japan		6.5	Undisclosed	C 3x25	

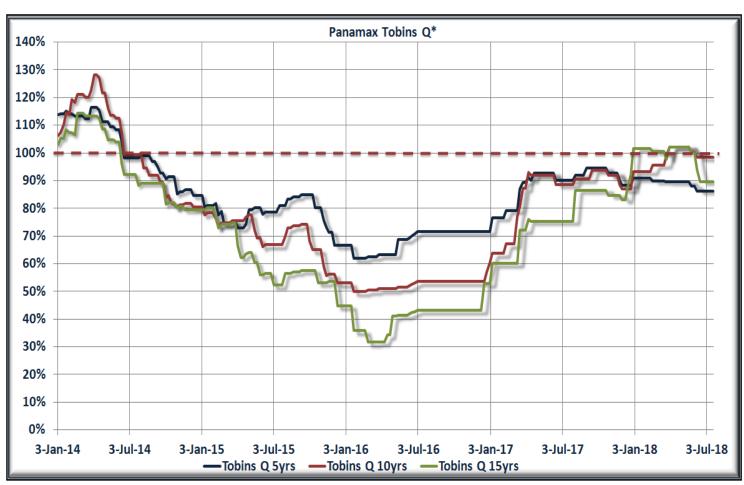
Tobin's Q* Capesize-Panamax								
Date	Capesize 5yrs	Capesize 10yrs	Capesize 15yrs	Panamax 5yrs	Panamax 10yrs	Panamax 15yrs		
Current ratio	94%	88%	79%	86%	98%	90%		
12months High	98%	88%	81%	95%	102%	102%		
12months Low	87%	74%	65%	86%	87%	75%		
12months Avg	93%	82%	75%	90%	95%	93%		

Tobin's Q* Supramax-Handysize								
Date	Supramax 5yrs	Supramax 10yrs	Supramax 15yrs	Handysize 5yrs	Handysize 10yrs	Handysize 15yrs		
Current ratio	87%	94%	98%	90%	86%	72%		
12months High	91%	98%	107%	91%	87%	76%		
12months Low	84%	85%	79%	81%	64%	59%		
12months Avg	89%	94%	98%	86%	79%	69%		

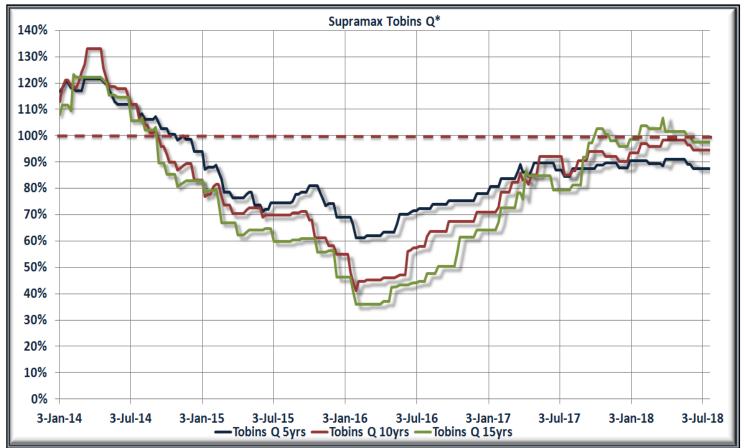
<sup>\*</sup>Tobin's Q represents the ratio between the market value and replacement value of a physical asset, with numerator and denominator adjusted to same age basis. According to economic theory, this ratio should be mean reverting towards 1 or 100%, for assets that do not face technological obsolescence.

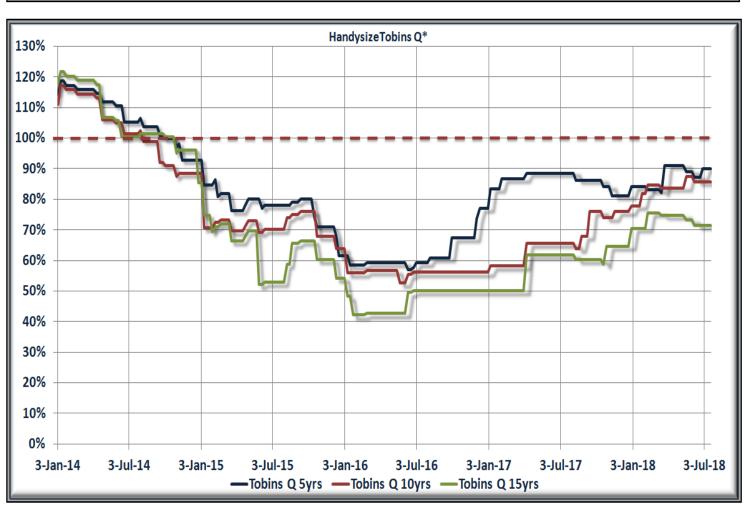








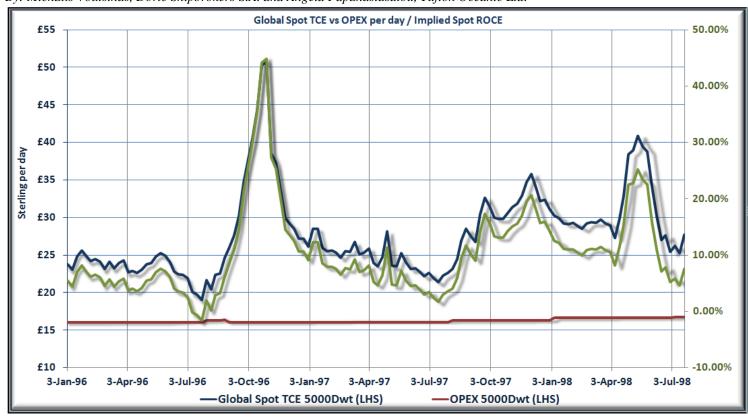






## Market Insight 120 years ago

By: Michalis Voutsinas, Doric Shipbrokers S.A. and Angela Papanastasatou, Tufton Oceanic Ltd.

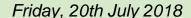




Weekly Spot Market	Current week	Previous week	Jun-98	May-98	Apr-98
Implied Spot Roce	7.7%	4.8%	9.5%	23.6%	14.5%
Global Spot TCE	£27.56	£25.19	£28.76	£39.41	£32.06
BlackSea Round	£26.91	£23.58	£27.37	£38.95	£31.97
East Round	£35.60	£36.31	£38.62	£51.20	£41.53
Med Round	£25.60	£23.26	£26.51	£34.42	£28.54
US Round	£32.03	£31.59	£35.54	£47.59	£35.13
River Plate Round	£23.00	£23.30	£30.71	£44.81	£32.07

S&P Market (5,000dwt)	Current week	Previous week	Jun-98	May-98	Apr-98
NB	£36,104	£36,104	£35,167	£33,892	£33,317
SH 5yrs old	£27,034	£27,034	£27,962	£26,587	£26,677
SH 10yrs old	£20,727	£20,727	£21,630	£20,376	£20,476
SH 15yrs old	£15,562	£15,562	£16,558	£15,275	£15,400

<sup>\*1</sup> Sterling = 20Shillings, 50% of the World Fleet under British Ownership, Size Categories: "Small"=below 2,500dwt, "Handy"= 2,500-4,000dwt, "Large"=5,000dwt,"Very Large"= 6,000dwt, "Ultra Large"=above 6,000dwt, Assumptions for a 5,000dwt Benchmark Ship: Voyage Speed=9knots, Fuel Consumption 17.75tonnes of coal/day





History does not repeat itself but it does rhyme...

We have warned owners against fixing ahead for autumn loading from the Black Sea direction, as there is later on bound to be a big demand for tonnage, corresponding to the enormous crops, a large percentage of which must be shipped over August, September and October. This accounts for the feverish anxiety of the speculators and chartering agents to secure tonnage forward, knowing that the prospects of their making a profit of probably even shillings per unit will be – if they are successful in obtaining tonnage – all in their favour. In this context, the average returns on capital employed in shipping during this week (21-July-1898) reported gains, concluding at 7.7%.

We understand that several boats have again been secured from the Danube for September and October loading for Antwerp or Rotterdam on the berth terms contracts, but at an advance on the rates recently paid. For obvious reasons the charterers are making it a *sine qua non with* the owners and brokers that these fixtures shall be kept secret, for their game is to have as much cheap tonnage up their sleeves as they can get to deal with later on; and probably in the interests of the non-fixers ahead it is best that these fixtures should not leak out, as it would be to the advantage of the *bona fide* merchants to know that ultimately the speculative charterers will be bound to play their trump cards by taking tonnage at much higher rates, with a view of forcing the markets up to such a level that will enable them to re-let their "pocket" fixtures at substantial profits. If owners who indiscreetly contemplate operating ahead were to demand charter terms and a declaration of shippers' or merchants' names, then they would probably find that the negotiations would be abruptly broken off.

Plenty of firms would take cheap tonnage ahead, knowing they would have all to gain and in case of disaster nothing to lose. It is not a great while ago that a certain Danube firm, now defunct, when the crisis came had not got £200 to pay differences and yet notwithstanding such a warning there are still plenty of owners who will commit their tonnage months ahead to chartering firms without making the slightest inquiry into their financial standing. As we said last week in regard to the berth rates, they will accept what amounts to the speculators' verbal promise to load if convenient. The cotton charterers are mostly skirmishing, hoping to capture a few cheap boats to set the ball rolling; but we cannot hear of any success. The longer they wait the better for shipowners, as in September and October they will have to compete for tonnage with very different markets to what we have at present. In the meantime, they are apparently trying to cover themselves to an infinitesimal extent by taking tonnage up on the so-called net grain charter. These charters permit the shipment of any lawful merchandise, therefore having chartered a boat on the open charter basis they can ship a cargo of cotton or part cotton to any port between Bordeaux and Hamburg inclusive. These net charters are favoured by a great many owners who have insufficient experience of general charters; the probable profits are easily calculated, but these owners apparently lose sight of the contingency of being ordered to Hamburg, Bordeaux, etc. and having to make a voyage back to the UK on their own account. Surely the equivalent on the n.r.t. basis, or even the lb. basis for cotton to Liverpool must be better than going to the Elbe or Weser on the net charter.

In the spot arena, the Black Sea market is considerably firmer, with berth rates from Odessa for L.H.A.R. being 9s 1.5d and for later loading 9s 7d. From Nicolaieff cargo can be engaged ahead 1s per unit over the Odessa rates. Danube rates are hardening, with berth rates for July loading to Antwerp-Rotterdam range being 11s 9d, for August 12s 9d and September/October 14s 9d. Mediterranean rates are generally better. From Alexandria business has been done to UK on the basis 11s orders or 10s direct, which can be repeated and probably improved upon. From Smyrna, one or two fixtures have been effected to the EC UK ports at about 9s 9d on the deadweight. Not much ore chartering has been done, but rates are harder and the next fixtures reported should indicate an advance. There is not much to report in the American market. From the Northern range, berth grain rates to UK/Cont. for July loading are 2s 3d per quarter and for August 2s 8d. Rather more business has been doing for phosphate, one or two boats having been fixed from Pensacola to Genoa for July/August loading at 19s 2d. From British North America, there is a large and increasing demand for tonnage, as the shippers and charterers now know from last year's experience that if they do not get August tonnage they will have to pay enormous rates to obtain even a few boats for September loading, resulting, if they cannot pay those rates, in their having to stock their deals on the other side for the winter. Eastern business has been quiet, only one or two fixtures being reported. There is no change to report in the River Plate market.

In the miscellaneous markets, there appears to be rather more demand for tonnage, especially for time-charter for US account at rates varying from 7s 3d to 7s 9d for periods ranging from three to nine months.

On the S&P front, both the newbulding and the secondhand market remained stable at previously reported levels. A typical newbuilding 5,000dwt British-build steamer is currently at the market for £36,100, or up 20.8% on a yearly basis, whereas a ten-year old of the same dwt and specification at £20,700, or 21.8% Y-o-Y.