

Weekly Market Insight

Friday, 10th May 2019

Before the dust from the catastrophic dam disaster in Brazil settled, the iron ore industry got another exogenous hit this week as the US took fresh action against Iran. Extending from iron ore to steel, aluminum and copper, the new sanctions is expected to add significant pressure to country's export revenues. Iran had a market share of around 1% of the total seaborne iron ore trade, generating demand for shipping services. Although the actual effect of this disruption in the iron ore runs is yet too early to be assessed, the uncertainty surrounding Iran trades has already changed shipping patterns. In reference to commodity prices, the current trading year has seen a strong rally as early as January. Reporting circa thirty-percentage-point gains on a bi-monthly basis, prices of iron ore fines 62% CFR China surpassed the \$90/mt mark in early April and stayed at these levels since then. Oddly, the price of the industry has had the tendency to push prices higher, the demand side didn't follow this trend. In particular, the uncertainty surrounding the outcome of trade negotiations between the US and China and a slower than expect Chinese year start didn't let the demand curve to push prices even higher.



Indicative of the aforementioned is that during the same period, the Baltic Capezise Index plummeted, balancing below \$5,000 in early April. Although the movement of the curves in the iron ore spectrum sent the price of the rusty red rocks balancing higher, the effect that they had on the "prima ballerinas" of our stage was quite antithetical. Leaving this lean period behind, the BCI 5TC concluded this Friday at \$11,621 daily, or more than double its recent minima.



In a week that Donald Trump escalated his trade war with Beijing on Friday – more than doubling tariffs on \$200bn worth of Chinese imports – and imposed additional tariffs to Iran, the Baltic indices put a great deal of effort to remain on track.

Freight market 120yrs ago (page 12): "An almost general improvement characterizes the freight market this week, consequent on a stronger simultaneous demand for tonnage in most directions..."

Contents

| Spot Market2 |
|------------------------|
| FFA Market5 |
| Bunker Market8 |
| S&P Market9 |
| Distant Past Market.12 |

Doric Shipbrokers S.A. Tel: +30 210 9670970 Fax: +30 210 9670985 Email: drycargo@doric.gr

Inquiries about the content of this report Michalis Voutsinas Email: research@doric.gr



Dry Cargo Spot Market

In a rather stable week, the Dry Bulk Index ended at 1013 points on this week closing, concluding 279 points higher than this day last month. Reporting a six point three percentage point increase on a weekly basis, the Baltic Capesize Index moved higher to 1371 points, last seen in late January 2019. Leaving the nineteenth week behind, the Baltic Panamax Index remained consistent on its upward trend, finishing at 1198 points. In sync, the Baltic Supramax Index rose to 779 points, or up 3.6% W-o-W. The Baltic Handy Index remained literally unchanged, concluding at 382 points.

At the box office, the after depreciation returns on capital employed of all bulkers trended upwards, with the midsize segments balancing above zero. In particular, Capesize ROCE lay at -1% and Panamax ROCE at 0.9%, or up 37 and 11 basis points on a weekly basis respectively. Supramax ROCE increased to 0.8%, at the same time as Handy ROCE was moving sideways at -3.2%.



| | Baltic Freight Indices | | | | | | | | | | | |
|---------------|------------------------|----------|-----------|-----------|------------|--|--|--|--|--|--|--|
| Date | BDI | BCI 5TC | BPI - TCA | BSI - TCA | BHSI - TCA | | | | | | | |
| 7-May-19 | 936 | \$9,898 | \$9,514 | \$8,479 | \$5,712 | | | | | | | |
| 8-May-19 | 940 | \$9,944 | \$9,509 | \$8,569 | \$5,712 | | | | | | | |
| 9-May-19 | 974 | \$10,708 | \$9,548 | \$8,630 | \$5,716 | | | | | | | |
| 10-May-19 | 1013 | \$11,621 | \$9,592 | \$8,673 | \$5,715 | | | | | | | |
| 12-month High | 1774 | \$27,283 | \$14,385 | \$13,431 | \$9,772 | | | | | | | |
| 12-month Low | 595 | \$3,460 | \$4,435 | \$4,837 | \$4,198 | | | | | | | |
| 12-month Avg | 1216 | \$14,762 | \$10,388 | \$10,432 | \$7,755 | | | | | | | |
| Avg. Cal 2018 | 1353 | \$16,529 | \$11,609 | \$11,487 | \$8,700 | | | | | | | |
| Avg. Cal 2017 | 1145 | \$15,129 | \$9,766 | \$9,168 | \$7,636 | | | | | | | |

*Return on Capital Employed (ROCE) is the ratio of net operating profit of an investment to its capital employed. It measures the profitability of an investment by expressing its operating profit as a percentage of its capital employed. In other words, ROCE assesses how much profit an investment earns on every dollar employed.



WEEKLY MARKET INSIGHT

Friday, 10th May 2019

After a slow start of the week, the Baltic **Capesize** 5TC index returned to positivity, finishing the week higher at \$11,621 daily or up 6.3% W-o-W.

In the commodity spectrum of the Pacific, Rio Tinto and the world's top-heavy machinery maker Caterpillar announced that will join forces to create a technologically advanced Koodaideri mine. Chris Salisbury, Rio Tinto's iron ore chief executive stressed that "Technology is rapidly changing our mining operations as we harness innovation to make our operations safer, smarter and more productive. This extension of our partnership with Caterpillar and WesTrac represents an exciting step for our business." Once the new production hub is completed, it is expected to have an annual capacity of 43 million tonnes. In reference to the freight market, the Baltic C5 Index reported an increase of 1.7% on a weekly basis, concluding at \$6.691 pmt. Dreyfus booked the 'Sun Orchid' (180,717 dwt, 2010) at \$6.35 pmt if Port Hedland load or \$6.60 if Dampier for 23-25 May. The 'Tiger Jiangsu' (180,096 dwt 2010) was fixed with delivery Nagoya 7 May for a trip via Australia to Singapore-Japan at \$11,000 daily with Oldendorff, and the 'Mineral Antwerpen' (172,424 dwt, 2003) for the same run was fixed to Jiangsu Steamship with delivery Beilun 13 May at \$10,000 daily. The transpacific index, on a softer tone, closed the week at \$12,238 daily down 5.3% W-o-W.

In the Atlantic Region, Vale announced that its Q1 iron ore sales plunged to 67.7M metric tonnes, or -30% Q-o-Q and -20% Y-o-Y. In spite of that, the company maintained its full-year guidance in the lower or middle range of 307M-332M mt. As far as the freight market goes, the Baltic C3 index traded marginally higher 1.2% W-o-W at \$15.836 pmt. From Brazil CSN Maritime awarded a tender for 180,000 10% to China at \$15.05 pmt and basis 1.25% total commission. The fronthaul index (C9_14) balanced at \$25,045 daily higher 36.4% M-o-M, while the Transatlantic Index (C8_14) concluded at \$9,660 daily, down 1.4% since last week's closing. The 'Anangel Trust' with prompt delivery UK was fixed to K Line for a trans Atlantic round voyage with redlivery Skaw - Passero at \$11,500 daily.

No period activity was reported this week.

| | Representative Capesize Fixtures | | | | | | | | | | | |
|------------------|----------------------------------|-------|-----------|-----------|-----------------|----------|-------------------|---------------|--|--|--|--|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment | | | | |
| Tiger Jiangsu | 180,096 | 2010 | Nagoya | 7 May | Singapore-Japan | \$11,000 | Oldendorff | via Australia | | | | |
| Cape Heron | 177,656 | 2005 | Hong Kong | 11-14 May | Singapore-Japan | \$10,000 | Oldendorff | via Australia | | | | |
| Mineral Antwepen | 172,424 | 2003 | Beilun | 13 May | Singapore-Japan | \$10,000 | Jiangsu Steamship | via Australia | | | | |
| Anangel Trust | 180,391 | 2012 | UK | Prompt | Skaw-Passero | \$11,500 | Kline | TA round | | | | |

The **Panamax** market trended sideways during the nineteenth week of the year, whilst sentiment remains positive.

In the East, once again we witnessed a fairly busy mineral activity and a quieter NoPac grains trade. In the north, spot/prompt vessels were piling up. In the south, most of the larger size feels committed to ballast toward a longer/slightly better paying South Atlantic while L/M/E were fixing INDO or AUSSIE round trips just a tick below \$10,000 levels, depending on delivery. 'Guo Yuan 32' (75,806 dwt, 2013) was fixed at \$9,600 with 13 May delivery Hong Kong for one T/C trip via Taboneo to North China. A discount of about \$1,500/\$2,000 for India destination was met in most cases. Similar rates were paid on Australian trades for the larger size. 'Transatlantic' (81,250 dwt, 2012) concluded at \$9,500 with 12 May delivery CJK for one T/C trip via Australia to Malaysia, while a smaller discount was paid to 'Sea Proteus' (81,761 dwt, 2013) with same dates and delivery Taiwan. The vessel was fixed at \$9,000 daily for one T/C trip via East Australia to India. Not much reported out of NoPac. Rates were floating circa \$9,000 levels, with the exemption of the well-described kamsarmax, 'Medi Newport' (81,600 dwt, 2017) with 9 May delivery at CJK who got \$10,250 daily for one T/C trip via NoPac back to South China. In an effort to lower daily hire, 'Fyla' (84,104 dwt, 2013) was linked to unknown Charterers for a USG FH trip at \$11,000 with spot delivery Tianjin.

In the Atlantic, the ECSA remained busy throughout the week, attracting a heavy amount of ballasters. For June dates, we have already seen DOP rates basis South China/Singapore delivery or India. On a late note, it was reported that 'Pedhoulas Trader' (82,214 dwt, 2006) got \$12,750 daily with delivery/redelivery PMO on the 9th May via ECSA back to AG. For earlier dates, 'Star Betty' (81,168 dwt, 2011) fixed at a healthy \$15,300 daily plus \$530,000 gbb with 27 May delivery APS ECSA. Depending on vessels' specs and loading slots, we have seen even higher rates. For those who preferred to keep their activity within the Indian Ocean, rates were fairly steady as well. 'Marco' (81,393 dwt, 2009) was reported at \$12,750 daily plus \$275,000 gbb with APS delivery Richards Bay on 18/24 May for a coal trip to India. In the North, the US Gulf was seemingly active on both the front-haul and T/A trading. 'Yasa H Mulla' (83,482 dwt, 2011) fixed at \$12,500 with APS delivery 17 May, at US Gulf for a trip to Skaw-Passero range. With the Atlantic supply tight enough, an increase in rates was witnessed for other major routes. 'Alpha Ethos' (81,277 dwt, 2017) got \$13,000 with 7 May delivery Rotterdam for a T/C trip via Baltic back to Skaw-Passero. On the front-haul, 'Navios Avior' (81,600 dwt, 2012) achieved a firm \$19,500 daily with prompt delivery Hamburg prompt trip, again via Baltic.

On the period front, 'Evangelistria' (82,514 dwt, 2007) was reported at \$12,300 daily with retro delivery Gib for 2/3 lls and redelivery Skaw-Gibraltar. In the East, 'MBA Giuseppe' (82,256 dwt, 2010) was fixed at \$11,000 daily with deliver North China for 9 to 12 months.

| | Representative Handysize Fixtures | | | | | | | | | | | | |
|------------------|-----------------------------------|-------|--------------|-----------|------------------|-----------------------------|------------|-----------------|--|--|--|--|--|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment | | | | | |
| Guo Yuan 32 | 75,806 | 2013 | Hong Kong | 13 May | N.China | \$9,600 | cnr | via Taboneo | | | | | |
| Sea Proteus | 81,761 | 2013 | Taiwan | 12 May | India | \$9,000 | cnr | via E.Australia | | | | | |
| Medi Newport | 81,600 | 2017 | CJK | 9 May | S.China | \$10,250 | cnr | via NoPac | | | | | |
| Fyla | 84,104 | 2013 | Tianjin | prompt | USG | \$11,000 | cnr | | | | | | |
| Pedhoulas Trader | 82,214 | 2006 | PMO | 9 May | PMO | \$12,750 | cnr | via ECSA | | | | | |
| Star Betty | 81,168 | 2011 | ECSA | 27 May | Singapore-Japan | \$15,300 plus \$530,000 gbb | cnr | | | | | | |
| Marco | 81,393 | 2009 | Richards Bay | 18-24 May | India | \$12,750 plus \$275,000 gbb | cnr | coal | | | | | |
| Alpha Ethos | 81,277 | 2017 | Rotterdam | 7 May | Skaw - Passero | \$13,000 | cnr | via Baltic | | | | | |
| Navios Avior | 81,600 | 2012 | Hamburg | prompt | Singapore-Japan | \$19,500 | cnr | via Baltic | | | | | |
| Evangelistria | 82,514 | 2007 | Gibraltar | 2 May | Skaw - Gibraltar | \$12,300 | cnr | 2-3 laden legs | | | | | |
| MBA Giuseppe | 82,256 | 2010 | N.China | 25 May | ww | \$11,000 | cnr | 9-12 months | | | | | |



WEEKLY MARKET INSIGHT

Friday, 10th May 2019

An overall positive, albeit fragmented, picture on Pacific - persistent pressure in the Atlantic for the Supramax.

In the Pacific, upon resumption of work after last week's holidays, the market made a head start which, nonetheless, was focused mainly in SE Asia, with other areas remaining quiet. The 'Amilla' (58,443 dwt, 2011) fixed \$12,500 daily, basis delivery Tuban for a trip to Kohsichang. Despite a good number of stems from SE Asia being covered, North Asia was lacking pace throughout the week. The 'Lowlands Angel' (61,239 dwt, 2019) took \$10,000 daily basis delivery Yosu for a trip via NoPac to Indonesia. In the Indian Ocean no substantial change was recorded. The equilibrium between ships opening in that region and cargoes, mainly destined for China, has been disrupted by the oversupply of the former. A 56,000 tonner fixed \$9,000 for iron ore via WC India to China. The Persian Gulf remained active for yet another week, with Shipowners having a variety of decently paying options for their next employment, in regard to destination. South Africa remained close to 'last done' levels with the 'Falcon Trident' (63,501 dwt, 2017) fixing a trip from that region to the Far East at \$12,000 daily plus \$200,000 ballast bonus.

The Atlantic remained under pressure with little sign of relief. The USG kept underperforming, partly due to the recent floods in the Mississippi River and the subsequent disruption in barge schedules which caused a temporary reduction in cargo flow. The 'Sea Melody' (58,117 dwt, 2010) was fixed for a petcoke run into Italy at \$11,000 daily, basis delivery Mobile. Moving South, ECSA was able to hold close to its previous levels and even registered a small profit w-o-w. The 'Crested Eagle' (55,989 dwt, 2009) secured \$13,250 daily basis delivery Recalada for a trip to Spain with grains. Across the pond, little was heard from the Continent where the brief rally we witnessed last week seems to have come to an end. In the Black Sea, despite a small increase OF \$214 w-o-w in the relevant S1B_58 route of the Baltic Exchange, the picture on the physical market appeared to be no better. Among a limited number of rumours that surfaced, it was heard that an Ultramax fixed was fixed and failed at \$12,500 daily basis delivery Canakkale and redelivery Mombasa, while a 57,000 tonner was on subjects at \$8,000 basis delivery Greece for a trip to West Africa.

Period activity picked up, especially on the Pacific. An Imabari 63 locked \$12,000 daily basis delivery ex yard for 1 year trading.

| | Representative Supramax Fixtures | | | | | | | | | | | |
|----------------|----------------------------------|-------|----------|-----------|------------|----------------------|------------|----------------|--|--|--|--|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment | | | | |
| Amilla | 58,443 | 2011 | Tuban | 14-16 May | Kohsichang | \$12,000 | Eagle | | | | | |
| Lowlands Angel | 61,239 | 2019 | Yosu | 9-10 May | Indonesia | \$10,000 | Caravel | Trip via NoPac | | | | |
| Falcon Trident | 63,501 | 2017 | S.Africa | Prompt | Far East | \$12,000 +\$200K gbb | cnr | | | | | |
| Sea Melody | 58,117 | 2010 | Mobile | Prompt | Italy | \$11,000 | cnr | | | | | |
| Crested Eagle | 55,989 | 2009 | Recalada | 15 May | Spain | \$13,250 | cnr | Grain cargo | | | | |

Without fluctuations and twists, the Baltic Handysize sailed on a calm week, ending at a Friday closing of \$5,715 daily.

Fixing handy vessels Eastern of Aden has become an adventure. For those opening in the Indian subcontinent or the Persian Gulf the riddle of Iran and its trading relations heavily affects the supply of vessels in the area. It has to be noted that fertilizers exports from PG are significantly lower than what they were two years ago. Further right on the map, in Singapore – Japan range, the key to understand the fluctuations of the market are the Chinese and Australian exports. In any case, a good broker nowadays, has to be fully aware of geopolitics and their implications on the world trade. Otherwise, the equation becomes a very hard one to tackle. On the fixtures front, 'Asia Pearl 1' (35,000 dwt, 2012) open at Humen on the 14th of May was fixed at \$7,750 dop for 2 laden legs. A grabber vessel, the 'Hamburg Pearl' (39,000 dwt, 2016) open at Guangzhou on the 6th of May opted for a coal run via Indonesia to China at \$8,250 dop. What used to be characterized as a reposition trip perhaps is not anymore! Nowadays ships in the Mediterranean or the continent fix in lower levels than in the East! On one such run 'Jacob Selmer' (33,700 dwt, 2011) being spot at CJK fixed at \$5,000 dop for 65 days and the balance at \$9,000 for a steels business via China to Antwerp.

Despite at least one European country being on holiday for almost every day this week and amid the controversial 'trade war' between USA and China the Atlantic handy market did not seem to falter this week either. There were plenty of orders in the market from all areas as well as reported fixtures. Indicatively in the very active ECSA we saw the 'CL Antwerp' (33,687 dwt, 2010) open Rio Grande fixing grains with delivery Recalada to Egypt at \$8,250 with Baltnav. In the equally busy Mediterranean - Black Sea area the fixture of the 'Vigorous' (33,500 dwt, 2013) basis Chornomorsk with grains from Yuzhny to Otranto at \$7,200 with EFE seemed slightly improved from previous weeks' similar trades. The Continent was probably the less active area, however the rumour of 'Cielo di Dublino' (37,064 dwt, 2011) concluding at \$9,500 basis Calais for a trip via Baltic to West Africa with agriproducts with Oldendorff seems still quite satisfactory. The USG remained in the same dull state as it has been for the past months as many Owners will complain. The 'Emerald' (37,964 dwt, 2015) open Veracruz 7-9 May was reported fetching a good \$8,000 for a trip basis New Amsterdam to Aughinish with WBC, a premium trade no doubt, as most of the Vessels back to Mediterranean are getting in the region of \$6,000s.

On the short period front, there were rumours of a 32,000 tonner fixing low \$8,000s from ECSA, a 37,000 fixing high 8,000s from Mediterranean and a 38,000 fixing low \$9,000s from USG, all with redelivery Atlantic however no specifics leaked out.

| | | | Repr | esentative Handy | size Fixtures | | | |
|------------------|--------|-------|---------------|------------------|---------------|----------------------------------|------------|--------------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Asia Pearl 1 | 35,000 | 2012 | Humen | Prompt | ww | \$7,750 | cnr | 2 laden legs |
| Hamburg Pearl | 39,000 | 2016 | Guangzhou | Prompt | China | \$8,250 | cnr | coal via Indonesia |
| Jacob Selmer | 33,700 | 2011 | CJK | Prompt | Antwerp | \$5,000 1st 65d, \$9,000 balance | cnr | steels via China |
| Cielo di Dublino | 37,064 | 2011 | Calais | prompt | W.Africa | \$9,500 | Oldendorff | Agriproducts |
| CL Antwerp | 33,687 | 2010 | Recalada | prompt | Egypt | \$8,250 | Baltnav | Grains |
| Vigorous | 33,500 | 2013 | Chornomorsk | prompt | Otranto | \$7,200 | EFE | Grains |
| Emerald | 37,964 | 2015 | New Amsterdam | prompt | Aughinish | \$8,000 | WBC | Bauxite |



WEEKLY MARKET INSIGHT Friday, 10th May 2019

FFA Market

A tale of two sub-markets in the forward market this week, with the paper of gearless segments trended upwards whilst that of geared towards the opposite direction. The prompt months of the Capesize reported gains, with May contracts balancing at \$12,733 and June at \$14,144 daily. The front end of the Panamax curve moved higher, with May contracts ending at \$9,804 and June at \$9,817 daily. In contrast, Supramax forward market stood below previously week's closing, with May hovering at \$8,863 and June at \$9,425 daily. Lastly, prompt Handy contracts ended lower at May levels of \$6,275.

In this context, Capesize first rolling year implied ROCE went marginally higher to 1.9% this week at the same time as that of Panamax was balancing lower at 1.6%. Geared segments implied ROCEs lost some steam, with Supramax moving lower to 2.8% and Handy to 1.1%.



DORIC

للسلل





WEEKLY MARKET INSIGHT

Friday, 10th May 2019



WEEKLY MARKET INSIGHT

Friday, 10th May 2019

| BFA Cap | BFA Cape 5TC | | | | | | | | | | | |
|-----------|--------------|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | | |
| 7-May-19 | \$9,879 | \$11,650 | \$12,325 | \$13,986 | \$17,429 | \$12,479 | \$14,559 | \$13,625 | \$13,671 | | | |
| 8-May-19 | \$11,821 | \$13,529 | \$13,804 | \$15,003 | \$17,958 | \$12,646 | \$14,717 | \$13,650 | \$13,688 | | | |
| 9-May-19 | \$12,238 | \$13,483 | \$13,896 | \$14,946 | \$17,796 | \$12,575 | \$14,636 | \$13,600 | \$13,608 | | | |
| 10-May-19 | \$12,733 | \$14,144 | \$14,400 | \$15,347 | \$18,054 | \$12,717 | \$14,747 | \$13,579 | \$13,579 | | | |
| Week High | \$12,733 | \$14,144 | \$14,400 | \$15,347 | \$18,054 | \$12,717 | \$14,747 | \$13,650 | \$13,688 | | | |
| Week Low | \$9,879 | \$11,650 | \$12,325 | \$13,986 | \$17,429 | \$12,479 | \$14,559 | \$13,579 | \$13,579 | | | |
| Week Avg | \$11,668 | \$13,202 | \$13,606 | \$14,821 | \$17,809 | \$12,604 | \$14,665 | \$13,614 | \$13,637 | | | |

| BFA Pana | BFA Panamax 4TC | | | | | | | | | | | |
|-----------|------------------|------------------|------------------|----------|----------|------------------|------------------|---------|---------|--|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | | |
| 7-May-19 | \$9,438 | \$9,517 | \$9 <i>,</i> 933 | \$10,264 | \$10,954 | \$9 <i>,</i> 183 | \$9,634 | \$8,338 | \$8,325 | | | |
| 8-May-19 | \$9,625 | \$9,650 | \$10,004 | \$10,293 | \$10,925 | \$9,217 | \$9,634 | \$8,338 | \$8,325 | | | |
| 9-May-19 | \$9,546 | \$9 <i>,</i> 533 | \$9 <i>,</i> 846 | \$10,126 | \$10,842 | \$9 <i>,</i> 067 | \$9 <i>,</i> 454 | \$8,275 | \$8,275 | | | |
| 10-May-19 | \$9,804 | \$9,817 | \$10,104 | \$10,347 | \$11,000 | \$9 <i>,</i> 175 | \$9 <i>,</i> 492 | \$8,267 | \$8,267 | | | |
| Week High | \$9,804 | \$9,817 | \$10,104 | \$10,347 | \$11,000 | \$9,217 | \$9,634 | \$8,338 | \$8,325 | | | |
| Week Low | \$9 , 438 | \$9,517 | \$9,846 | \$10,126 | \$10,842 | \$9,067 | \$9,454 | \$8,267 | \$8,267 | | | |
| Week Avg | \$9,603 | \$9,629 | \$9,972 | \$10,258 | \$10,930 | \$9,161 | \$9,554 | \$8,305 | \$8,298 | | | |

| BFA Sup | BFA Supra 10TC | | | | | | | | | | | |
|-----------|----------------|------------------|----------|----------|----------|---------|---------|---------|---------|--|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | | |
| 7-May-19 | \$8,833 | \$9,383 | \$9,829 | \$10,099 | \$10,671 | \$9,096 | \$9,910 | \$8,475 | \$8,450 | | | |
| 8-May-19 | \$9,008 | \$9,538 | \$9,888 | \$10,151 | \$10,754 | \$9,117 | \$9,875 | \$8,479 | \$8,438 | | | |
| 9-May-19 | \$8,825 | \$9,308 | \$9,704 | \$10,014 | \$10,592 | \$8,992 | \$9,704 | \$8,446 | \$8,413 | | | |
| 10-May-19 | \$8,863 | \$9,425 | \$9,783 | \$10,110 | \$10,696 | \$9,042 | \$9,721 | \$8,446 | \$8,413 | | | |
| Week High | \$9,008 | \$9,538 | \$9,888 | \$10,151 | \$10,754 | \$9,117 | \$9,910 | \$8,479 | \$8,450 | | | |
| Week Low | \$8,825 | \$9 ,30 8 | \$9,704 | \$10,014 | \$10,592 | \$8,992 | \$9,704 | \$8,446 | \$8,413 | | | |
| Week Avg | \$8,882 | \$9,414 | \$9,801 | \$10,094 | \$10,678 | \$9,062 | \$9,803 | \$8,462 | \$8,429 | | | |

| BFA Hand | BFA Handysize TC | | | | | | | | | | | |
|-----------|------------------|----------|----------|---------|---------|---------|---------|------------------|---------|--|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | | |
| 7-May-19 | \$6,600 | \$7,138 | \$7,550 | \$7,940 | \$8,725 | \$7,700 | \$8,181 | \$7 <i>,</i> 950 | \$7,950 | | | |
| 8-May-19 | \$6,338 | \$6,913 | \$7,363 | \$7,729 | \$8,588 | \$7,588 | \$8,106 | \$7,919 | \$7,919 | | | |
| 9-May-19 | \$6,275 | \$6,813 | \$7,238 | \$7,644 | \$8,538 | \$7,538 | \$8,063 | \$7 <i>,</i> 894 | \$7,888 | | | |
| 10-May-19 | \$6,275 | \$6,750 | \$7,225 | \$7,631 | \$8,538 | \$7,538 | \$8,063 | \$7,894 | \$7,888 | | | |
| Week High | \$6,600 | \$7,138 | \$7,550 | \$7,940 | \$8,725 | \$7,700 | \$8,181 | \$7,950 | \$7,950 | | | |
| Week Low | \$6,275 | \$6,750 | \$7,225 | \$7,631 | \$8,538 | \$7,538 | \$8,063 | \$7,894 | \$7,888 | | | |
| Week Avg | \$6,372 | \$6,904 | \$7,344 | \$7,736 | \$8,597 | \$7,591 | \$8,103 | \$7,914 | \$7,919 | | | |



WEEKLY MARKET INSIGHT Friday, 10th May 2019

Bunker Market





Dry Bulk S&P Market

Last week's trends carried over into this week with plenty of activity in the secondhand market, especially true for Panamaxes and Supras, showing again their 'ability for stability'. There has certainly been no love lost for older Panamaxes. The M/V Paquis (74,143 dwt, 2005 blt, Namura, Japan) has been reported sold for USD 8.3m. Chinese buyers –usual suspects for older Panamaxes –were active once again, having snatched up the M/V Medi Vittoria (76,616 dwt, 2004 blt, Imabari, Japan) in the high USD7's with surveys due and the M/V Hai Qing (73,288, 2000 blt, Sumitomo, Japan) in the mid-\$5's million, also with SS/DD due 09/2019. Rounding up the Panamax activity was the reported sale of the M/V Nord Galaxy (76,629 dwt, 2006 blt, Imabari, Japan), sold to Greek buyers at around US\$ 10.7 million. Business as usual for Supramaxes, perhaps riding the recent wave of period activity in the market, which looks to continue. The M/V Trenta (56,838 dwt, 2010 blt, Hantong, China) was reported sold to Chinese buyers at excess \$10 million, on par with levels recently obtained by her sister, the M/V Tamar. The sale of the M/V Eria Colossus (55,411 dwt, 2008 blt, Kawasaki, Japan,) in the high \$12's million depicts the premium a ship gets for being Japan-blt (and BWTS-fitted). Another Japan-blt Supra, the M/V Bulk Paraiso (53,503 dwt, 2007, Iwagi) was reported sold at US\$ 10,5 with SS/DD due end of the year.

The first quarter of the year hasn't been kind to the Handysize segment. The move away from the 28k Imabari-type design and toward bigger Handies, coupled with the oversupply of tonnage within the segment, has led many buyers to adopt a 'wait-and-see' policy and sellers to pull the plug on marketing their vsls for sale. The workhorses of the market are at an awkward crossroads, trying to walk the line between what (actual) sellers want and what (active) buyers are willing to pay in today's market. The RHL Novare (31,754 dwt, 2011 blt, Mawei, China) was reported sold at US\$ 8 mio to Greek buyers.

| | | | Reported Recent S&P A | ctivity | | | |
|------------------------|---------|-------|------------------------------|---------|--------|----------------|----------------|
| Vessel Name | DWT | Built | Yard/Country | Price | \$Mil. | Buyer | Comments |
| Shinyo Endeavour | 170,578 | 2002 | Sasebo/Japan | low | 11 | Chinese buyers | |
| Tender Salute | 95,695 | 2011 | Imabari/Japan | | 17 | Undisclosed | |
| Glovis Donghae | 97,045 | 2004 | Oshima/Japan | | 11.2 | Undisclosed | |
| Alam Pintar | 87,052 | 2005 | Ihi/Japan | low | 9 | Undisclosed | |
| 4 N/B Kmax Cosco | 81,200 | 2020 | Cosco Yangzhou/China | | 27 | Chinese buyers | |
| Sasebo Sasebo Kmax 854 | 84,700 | 2019 | Sasebo/Japan | | 32 | Undisclosed | |
| Sbi Electra | 82,052 | 2015 | Jiangsu New Yangzijian/China | | 24 | Undisclosed | |
| Puppis Ocean | 81,070 | 2014 | JMU/Japan | | 23.75 | Undisclosed | |
| Atlas B | 76,554 | 2008 | Imabari/Japan | | 12 | Undisclosed | |
| Ocean Wind | 76,585 | 2006 | Imabari /Japan | | 9.75 | Greek buyers | |
| Erato | 74,444 | 2004 | Hudong Zhonghua/China | | 7 | Chinese buyers | |
| Navios Galaxy I | 74,195 | 2001 | Namura/Japan | | 6.1 | Undisclosed | |
| Sbi Libra | 63,679 | 2017 | Chengxi/China | | 21 | Undisclosed | C 4 X30 , Bbb |
| African Loon | 61,255 | 2016 | Tadotsu/ Japan | | 22.6 | Greek buyers | C4 X 30.7 |
| Malmo | 61,414 | 2010 | Oshima/Japan | | 17 | Undisclosed | C 4X30 |
| Nautical Amethyst | 56,889 | 2011 | Jiangsu/China | | 10.5 | Undisclosed | C 4x36 |
| Moonray | 57,000 | 2009 | Jiangsu Hantong/China | | 10 | Undisclosed | C 4 X35 |
| Nord Express | 58,785 | 2007 | Tsuneishi Cebu | | 11.7 | Undisclosed | C 4 X30 |
| Defiant | 52,478 | 2001 | Shin Kurushima/Japan | | 6.2 | undisclosed | C 4x31 |
| Armata | 43,769 | 1996 | Daewoo HI/S.Korea | | 4.4 | Chinese buyers | C 4x30 |
| Nanning | 38,940 | 2017 | Huanghai/China | | 21 | Chinese buyers | Tc Back C4 X30 |
| Glorious Sunrise | 37,718 | 2016 | Imabari/Japan | | 18.7 | Undisclosed | C 4 X30,5 |
| Ocean Neptune | 37,189 | 2012 | Hyundai/S.Korea | mid | 13 | Undisclosed | C 4x30 |
| Nord Rotterdam | 36,599 | 2011 | Hyundai/Vietnam | | 11.5 | Greek buyers | C 4x30 |
| New Glory | 30,570 | 2007 | Shanghaiguan/China | | 7.5 | Undisclosed | C 4x30 |
| Maestro Lion | 31,857 | 1999 | Saiki/Japan | | 6 | Undisclosed | C 4 X30 |
| Tokomaru Bay | 28,258 | 2011 | Imabari/Japan | | 8.2 | Greek buyers | C 4 X30 |
| Pacific Future | 29,517 | 1998 | Dalian/China | | 3.7 | Chinese buyers | C 5 X30 |
| Di Xiang | 23,308 | 2009 | Zhejiang Tianshi/China | | 5.3 | Chinese buyers | Auction |

| | Tobin's Q* Capesize-Panamax | | | | | | | | | | | | |
|---------------|---|-----|-----|-----|------|------|--|--|--|--|--|--|--|
| Date | Capesize 5yrs Capesize 10yrs Capesize 15yrs Panamax 5yrs Panamax 10yrs Panamax 15yr | | | | | | | | | | | | |
| Current ratio | 74% | 78% | 63% | 85% | 82% | 76% | | | | | | | |
| 12months High | 95% | 88% | 79% | 90% | 102% | 102% | | | | | | | |
| 12months Low | 74% | 77% | 63% | 85% | 82% | 76% | | | | | | | |
| 12months Avg | 85% | 82% | 71% | 85% | 90% | 81% | | | | | | | |

| Tobin's Q* Supramax-Handysize | | | | | | | | | | |
|-------------------------------|---------------|----------------|----------------|----------------|-----------------|-----------------|--|--|--|--|
| Date | Supramax 5yrs | Supramax 10yrs | Supramax 15yrs | Handysize 5yrs | Handysize 10yrs | Handysize 15yrs | | | | |
| Current ratio | 81% | 86% | 81% | 94% | 78% | 65% | | | | |
| 12months High | 91% | 98% | 102% | 94% | 87% | 76% | | | | |
| 12months Low | 81% | 86% | 81% | 83% | 78% | 65% | | | | |
| 12months Avg | 85% | 90% | 88% | 88% | 83% | 74% | | | | |

*Tobin's Q represents the ratio between the market value and replacement value of a physical asset, with numerator and denominator adjusted to same age basis. According to economic theory, this ratio should be mean reverting towards 1 or 100%, for assets that do not face technological obsolescence.



Friday, 10th May 2019





DORIC

lluull



Friday, 10th May 2019





DORIC

lluull



| Weekly Spot Market | Current week | Previous week | Apr-01 | Mar-01 | Feb-01 | | | | | | |
|--------------------|--------------|---------------|--------|--------|--------|-----------------------|--------------|---------------|---------|---------|----------|
| Implied Spot Roce | 8.1% | 7.7% | 3.7% | 4.5% | 9.4% | | | | | | |
| Global Spot TCE | £30.43 | £30.13 | £26.50 | £27.28 | £31.24 | | | | | | 1 |
| BlackSea Round | £30.62 | £30.58 | £27.08 | £27.05 | £30.91 | S&P Market (5,000dwt) | Current week | Previous week | Apr-01 | Mar-01 | Feb-C |
| East Round | £33.91 | £33.08 | £30.65 | £33.77 | £37.75 | NB | £41,301 | £41,301 | £42,603 | £43,100 | £40,2 |
| Med Round | £28.36 | £28.00 | £23.96 | £24.54 | £28.91 | SH 5yrs old | £29,837 | £29,837 | £29,910 | £30,645 | £32,29 |
| US Round | £30.55 | £30.89 | £26.28 | £31.68 | £32.55 | SH 10yrs old | £22,900 | £22,900 | £23,022 | £23,763 | £25,3 |
| River Plate Round | £37.27 | £33.41 | £29.41 | £30.31 | £37.28 | SH 15yrs old | £17,306 | £17,306 | £17,500 | £18,349 | £20,0 |

Jul-97

Oct-97

Jan-98

Apr-98

-Secondhand 5yrs 5000dwt Price

Jul-98

Oct-98

Jan-99

Apr-99

*1 Sterling = 20Shillings, 50% of the World Fleet under British Ownership, Size Categories: "Small"=below 2,500dwt, "Handy"= 2,500-4,000dwt, "Large"=5,000dwt, "Very Large"= 6,000dwt, "Ultra Large"=above 6,000dwt, Assumptions for a 5,000dwt Benchmark Ship: Voyage Speed=9knots, Fuel Consumption 17.75tonnes of coal/day

£25,000

£20,000

Jan-96

Apr-96

Jul-96

Oct-96

Jan-97

Newbuild 5000dwt Price

Apr-97



WEEKLY MARKET INSIGHT Friday, 10th May 2019

History does not repeat itself but it does rhyme...

The freight market is steady, but at lower rates from many directions than were obtainable last week; this implies more particularly to Black Sea, Azoff, and Danube business. Ownerrs, however, are holding on firmly, hoping that no serious slump will be experienced yet awhile, more especially as most of the markets are active and the demand for boats encouraging. It is this simultaneous demand for tonnage coming from all directions that is the true backbone of the market, and as long as this condition lasts, owners' anxieties may be dispelled. However, it is not wise to count on a long continuance of good markets, for with the prospects of favourable European harvests, and the constantly increasing supply of tonnage, a lull must sooner or later come. The Plate market has been very attractive. Tonnage has been fixed for May/ June loading from the San Lorenzo limit to p.p. at as high as 21s 6d; on charter 23s 3d has been touched. The boats fixed at these rates probably got about 12s 9d out from Wales for coal, or its equivalent, so that the employment should turn out very satisfactorily, and for large carriers will ensure owners making a very good profit. Argentina is going ahead at a great pace, the shipments of grain so far being larger than for many years past, as for instance close on 1,000,000 qrs. Have been shipped in excess of last year, and about 2,800,000 qrs. in excess of 1897. In the meantime, wheat is arriving at the seaboard in fine condition and in large quantities, and no doubt the maize shipments will also be on an enormous scale.

The Black Sea market is not so strong, berth rates from Odessa, etc., for L.H.A.R. for prompt loading being 9s 3d to 9s 6d, and for end of May 9s 3d, June 9s. From Nicolaieff to L.H.A.R. 10s to 10s 3d. is quoted for prompt loading, and for later shipment 9s 9d to 10s.

The Azoff market has been very active, a large quantity of tonnage having been chartered at fairly good rates. Since which, however, the market is weaker. Berth quotations for L.H.A.R. for prompt loading are now 11s. to 11s. 3d.

Very little Mediterranean business has been effected, owners' demands being above charterers' ideas of rates. There is still a demand for prompt tonnage from Sicily to the Northern U.S. ports at 22s. 6d. to 23s. n.r., usual fruit charters, which are anything but favourable, as they contain far too many days for loading, are overburdened with commissions, and there is no limit to the extent of the claims for short delivery, damage to cargo, etc., at port destination.

Very little business has been effected from the US; the market in the meantime is steady with prospects of improvement. Berth grain rates to p.p. from the Northern ports are 2s 6d to 2s 7d. There is a good demand for tonnage from the Gulf on the net charter, May boats being worth 13s 9d, early June 13s to 13s 6d, 15th/30th June 13s. Rates from Pensacola, Ship Island, etc, to UK/Cont. are firm at 95s, while it is probable that this rate could be obtained for choice ports. There is some demand for tonnage on time-charter for U.S. for periods up to 12 months at 6s 6d to 6s 9d.

The River Plate market has been active, small boats for May loading commanding from the San Lorenzo limit 23s to 23s 6d. o.c., while berth tonnage has been worth 21s to p.p., and from the lower ports 17s For May/ June loading tonnage is now offering rather freely, so it is possible that these rates may not be maintained.

The Eastern market is about steady. A June boat is reported fixed from Kurrachee at 17s 6d to p.p. Bombay rates to p.p. are nominally 17s to 17s 6d From Calcutta May/ June tonnage is worth 22s 6d wheat basis to U.K Cont. From the Madras coast to U.K. 28s 9d has been paid for cane jiggery, which is a good fixture.

Coal rates from Wales keep steady, as follows: Marseilles 10.50 fcs., Genoa, Naples, Leghorn, etc. 8s 3d, Venice, Ancona, etc., 9s 6d, Port Said, Alexandria, Constantinople, the Piraeus, 8s 3d to 8s 6d, Malta 7s 3d, Buenos Ayres 12s, Rio 12s 9d, Cape Verds 7s 9d to 8s, Las Palmas 7s 3d to 7s 6d; Bombay 12s, Colombo 12s 6d to 12s 9d.

On the S&P front, the newbulding market moved sideways. A typical newbuilding 5,000dwt British-build steamer is currently at the market for £41,300 whereas a five-year-old of the same dwt and specification at £29,900.