

Weekly Market Insight

Friday, 17th May 2019

It's been quite a while since the word "tariffs" was absent from our weekly insight. This week, it was Beijing's turn to retaliate with duties as high as 25% on more than 5,000 US products, a move expected to hit US exporters of everything from liquefied natural gas to peanut oil. As trade disputes between the world's two largest economies further escalates, a series of leading indicators are sending some not so encouraging signals for their course. In particular, the US Commerce Department stressed that retail sales slipped 0.2% last month. Accounting for more than two-thirds of the economic activity, consumer-spending track cannot be easily ignored. In sync, Chinese retail sales grew at their slowest pace in nearly 16 years in April, coming in short of estimates. Retail sales grew 7.2 per cent Year-on-Year in April, down from 8.7 per cent last month. Whilst Washington and Beijing are still in search of a new "modus operandi" of global trade, the retail sales in their domestic markets are pointing that this cannot be a long procedure, at least not without a significant cost for both sides.



In reference to the manufacturing sector, following the upbeat in March, factory activity in China expanded for a second straight month in April but at a much slower pace than expected. Hovering just above the neutral 50-point mark that separates expansion from contraction, the official PMI fell to 50.1 in April, suggesting that the second quarter had started on a softer tone. In harmony, the pace of growth in the U.S. manufacturing activity slowed in April, with the ISM manufacturing PMI falling to 52.8. Amid slower increases in new orders and production, the gauge of the US manufacturing activity seems to follow closely its respective Chinese index on its way down.

US - CHINA PURCHASING MANAGERS INDEX 65 Expansion 60 55 50 45 40 Shrinking 35 Jul-16 Jul-18 Jul-17 Jan-16 Jan-17 Jan-18 Jan-19 -US PMI -CHINA PMI

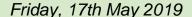
Whilst the two rivals are trying not to blink first, the downside risks have increased significantly for both economies. In this juncture, the Baltic Dry Index kept lingering above the 1000-point mark, yet remaining a severe 18.3% down Year-on-Year on this Friday's closing.

Freight market 120yrs ago (page 12): "An almost general improvement characterizes the freight market this week, consequent on a stronger simultaneous demand for tonnage in most directions..."

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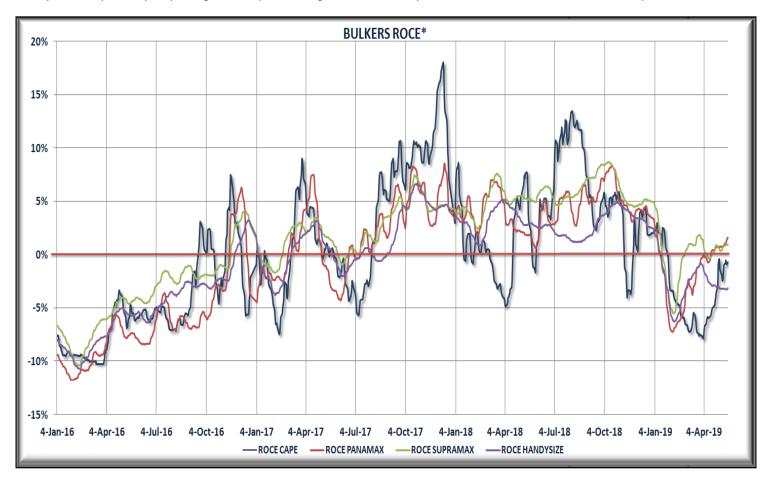




Dry Cargo Spot Market

Touching an eighty-trading-day high of 1043 points on Monday, the Baltic Dry Index started the week on a positive tone. However, the rest of the week did not follow through, trending sideways towards a Friday closing of 1040 points. Concluding at a three and a half month maxima, the Baltic Capesize Index ended the week at 1463 points. Moving further north, the Baltic Panamax Index surpassed the 1200-point mark, last seen in early January. In a directionless week, the Baltic Supramax Index remained stable, concluding just one point above last week's closing at 780 points. Reporting a marginal increase of 0.8%, the Baltic Handysize Index balanced at 385 points this Friday.

At the box office, setting aside the Handysize, the after depreciation returns on capital employed of all bulkers have covered significant ground since mid February lows. In particular, Capesize ROCE lay at -0.8% and Panamax ROCE at 1.6%, or up 24 and 70 basis points on a weekly basis respectively. Reporting 10 basis points marginal increases, Supramax ROCE balanced at 0.9% and Handy ROCE at -3.1%.



| | | Baltic Freigh | t Indices | | |
|---------------|------|---------------|-----------|-----------|------------|
| Date | BDI | BCI 5TC | BPI - TCA | BSI - TCA | BHSI - TCA |
| 13-May-19 | 1026 | \$11,856 | \$9,694 | \$8,712 | \$5,711 |
| 14-May-19 | 1043 | \$12,134 | \$9,837 | \$8,737 | \$5,701 |
| 15-May-19 | 1032 | \$11,758 | \$9,953 | \$8,754 | \$5,704 |
| 16-May-19 | 1032 | \$11,705 | \$10,023 | \$8,757 | \$5,728 |
| 17-May-19 | 1040 | \$11,909 | \$10,042 | \$8,738 | \$5,763 |
| 12-month High | 1774 | \$27,283 | \$14,385 | \$13,431 | \$9,772 |
| 12-month Low | 595 | \$3,460 | \$4,435 | \$4,837 | \$4,198 |
| 12-month Avg | 1208 | \$14,616 | \$10,386 | \$10,389 | \$7,700 |
| Avg. Cal 2018 | 1353 | \$16,529 | \$11,609 | \$11,487 | \$8,700 |
| Avg. Cal 2017 | 1145 | \$15,129 | \$9,766 | \$9,168 | \$7,636 |

^{*}Return on Capital Employed (ROCE) is the ratio of net operating profit of an investment to its capital employed. It measures the profitability of an investment by expressing its operating profit as a percentage of its capital employed. In other words, ROCE assesses how much profit an investment earns on every dollar employed.

DORIC SHIPBROKERS S.A.

WEEKLY MARKET INSIGHT

Friday, 17th May 2019

Balancing some \$8,500 above its recent minima, the Baltic Capesize 5TC index ended at \$11,909 daily this week, or up 2.5% W-o-W.

In the Pacific basin, a sharp rise in iron ore prices generated large amounts of excess cash for the mining giants, with FMG shareholders being pleasantly surprised by a special dividend of \$1.3b. The benchmark Australian ore surged about 30 per cent since Vale had to pull 90m tones of supply from its annual seaborne market, positively influencing the financial statements of Australian miners. On the spot market front, the C5 index lost its positive momentum, concluding at \$6.5pmt, or lower 2.9% W-o-W. For such a run, BHP Billiton moved a cargo of 170,000 10% basis TBN for 1-3 June dates at \$6.40 pmt. Cargill fixed the 'Stella Laura' (179,549 dwt, 2003) with prompt delivery Jiangyin for a trip via West Australia to Singapore-Japan at \$12,000 daily. From Indonesia, the 'S Cape' (175,526 dwt, 2003) with delivery Tianjin 12-14 May was fixed for a trip to India at \$10,000 with LSS. The Transpacific index (C10_14) lay at \$11,992 daily, lower 2% than last week's closing.

In the Atlantic, Vale injected further uncertainty in the market, by warning of the risk of another dam failure at its Gongo Soco mine. However, the company is planning to reduce the use of tailing dams, and try to increase the capacity of its S11D mine in the Amazon rainforest. In the spot market, the Baltic C3 Index traded at \$16.368 pmt, higher 26.7% M-o-M. From Brazil, Bahrain Steel covered their 160,000 10% stem from Itaguai for 15-24 June to Bahrain basis TBN vessel and 1.25% commission at \$12.90 pmt. The fronthaul index (C9_14) moved sideways to conclude at similar levels as the close of last week at \$24.955 daily. Posco tender from Port Cartier 10-24 June to Gwangyang was covered basis MOL TBN at \$20.8 pmt. Transatlantic Index (C8_14) remained over five digits, at \$10,100 daily.

On the period desk, a 170,000 dwt vessel 2002 blt was rumored to have fixed 1 year period with wide laycan June/July at \$13,000.

| | Representative Capesize Fixtures | | | | | | | | | | |
|---|----------------------------------|------|----------|-----------|-----------------|----------|---------------|--------------------|--|--|--|
| Vessel DWT Built Delivery Date Re-del Rate Charterers Comment | | | | | | | | | | | |
| Stella Laura | 179,549 | 2015 | Jiangyin | Prompt | Singapore-Japan | \$12,000 | Cargill | via West Australia | | | |
| S Cape | 175,526 | 2003 | Tianjin | 12-14 May | \$10,000 | LSS | via Indonesia | | | | |

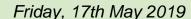
In the Panamax, indices increased on all major routes and fresh enquiries in both basins set a positive overall sentiment.

Strong activity in the East, with healthy rates and a well balanced tonnage list, able to serve all major loading ports. Kamsarmaxes were fixing in the low \$10,000 levels for a NoPac round depending on delivery point and vessels' specs. 'Alba' (82,000 dwt, 2019) was reported at a strong \$10,000 daily with 25 May delivery CJK for one long duration trip with grains via NoPac to AG and redelivery PMO. From the land down under, 'Castellani' (82,129 dwt, 2014) fixed \$9,500 daily with CJK delivery 15 - 16 May for a coal trip via East Australia to Malaysia. Coal trades from Indonesia, were equally active this week with bids flirting just below \$10,000 daily with South East delivery. 'Agios Nikolas' (76,390 dwt, 2004) concluded at \$9,000 with 22 May delivery Zhoushan for an Indonesian coal trip to North - West coast of India. 'Pan Mutiara' (81,177 dwt, 2012) got a discounted \$8,500 daily with 20 - 21 May delivery for a quick coal trip via Indonesia, exchanging her current position in Quanzhou to re-open at the Philippines on around mid June dates.

Once again, the Atlantic was inflated with ECSA grain exports, mainly to Fareast. End May - early June loaders found themselves in a strong position. 'Nicosia Pegasus' (81,512 dwt, 2012) was reported fixed at \$16,200 daily plus \$620,000 gbb with 4 June APS ECSA delivery. The post-panamax 'SBI Samba' (84,867 dwt, 2015) concluded at \$15,000 with retro sailing delivery Hazira 3 May for a trip via ECSA to South Korea. On the TA trips, 'Cihan' (81,398 dwt, 2012) got \$18,000 daily with APS East Coast South America delivery mid-June for a trip to Skaw-Gibraltar range. Further north, not much was reported but there was indeed increased activity, with bids keeping just over last done. From the Continent, kamsarmax vessels were fixing TA trips at circa \$12,000 daily. On the smaller size, it was reported that the overage LME 'Harvest Moon' (73,040 dwt, 1996) fixed at a strong \$9,500 daily with 11-16 May delivery at Ghent, via Klaipeda to Red sea, but with redelivery at Port Said. 'London 2012' (82,562 dwt, 2007) was linked to a front-haul trip via Murmansk to India with 12-14 May delivery at \$20,250 daily.

In the period front, 'BBG Grace' (81,952 dwt, 2015) was covered for 1 year period at \$12,750 daily with 17 May delivery Fancheng. 'Red Lily' (81,855 dwt, 2017) was fixed at same levels with 19-20 May delivery Yantai but for 4 to 6 months.

| | | | R | epresentative H | landysize Fixtures | | | |
|-----------------|--------|-------|--------------|-----------------|--------------------|---------------------|----------------|--------------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Castellani | 82,129 | 2014 | СЈК | 15/16 May | Malaysia | \$9,500 | Hyundai Glovis | via Eaus |
| Alba | 82,000 | 2019 | СЈК | 25 May | PMO | \$10,000 | Al Ghurair | via NoPac/AG |
| Pan Mutiara | 81,177 | 2012 | Quanzhou | 20/21 May | Philippines | \$8,500 | Klaveness | via Indo |
| Agios Nikolas | 76,390 | 2004 | Zhoushan | 22 May | India | \$9,000 | FastFreight | via Indo |
| Cihan | 81,398 | 2012 | ECSA | mid June | Skaw-Gibraltar | \$18,000 | Bunge | |
| Harvest Moon | 73,040 | 1996 | Ghent | 11/16 May | Port Said | \$9,500 | Cargill | via Klaipeda/Gizan |
| London 2012 | 82,562 | 2007 | Port Talbot | 12/14 May | India | \$20,250 | Cargill | via Klaipeda |
| SBI Samba | 84,867 | 2015 | retro Hazira | 3 May | South Korea | \$15,000 | Olam | via ECSA |
| Nicosia Pegasus | 81,512 | 2012 | ECSA | 4 June | Singapore-Japan | \$16,200+\$620k gbb | Comerge | |
| BBG Grace | 81,952 | 2015 | Fangcheng | 17 May | worldwide | \$12,750 | Rio Tinto | 11/13 mos |
| Red Lily | 81,855 | 2017 | Yantai | 19/20 May | worldwide | \$12,750 | Cargill | 4/6 mos |





Without significant fluctuation, the **Supramax** segment stood at last Friday's levels of \$8,738 daily.

With few exceptions, the market in the east remained very close to last week's levels. Starting from the Far East, despite good cargo volumes, market remained steady and in some cases, such as for NoPac rounds, rates were softer. To put this into perspective, a well-spec'd 58K tonner fetched \$8,700 daily, basis delivery Busan, for one such round with grains to Singapore-Japan range. Moving further south, after a short pause, SE Asia shaped up and prompt units were able to achieve similar levels to those seen early last week. A 56K tonner concluded tick over the \$11k mark, basis delivery Singapore, for coal via Indonesia to South China. Meanwhile, Owners are still unsatisfied by cargo volume and hire rates in the Indian Ocean. The 'Gravity' (56,450 dwt, 2014) fixed \$5,750 daily, basis delivery WC India spot, for a trip to PG with slag. Cargoes destined to China, usually petcoke or salt, are still paying rates in the \$8K's. In contrast to India, the PG remained active. Indicatively, large Supramaxes were securing about \$11,000 for trips East with clean cargoes. Last but not least, we saw a significant increase in cargo flow out of South Africa. Coal and manganese ore cargoes, especially for end May dates, are now paying healthy rates which are hovering around \$12,500 plus \$250K bb for FH on Supras and slightly more on Ultras.

In the Atlantic, there were no signs of any substantial shift this week. The USG showed no improvement with an Ultramax rumoured to obtain \$13,000 daily for a trip to the Black Sea and a 58,000 scoring \$18,000 for a trip to Japan. Further south, ECSA held its ground with a 60,000 tonner fixing around \$15,500 basis delivery North Brazil for a trip into Egypt with grains and a 60,000 ballaster from South Africa fixing basis delivery South Brazil at \$14,350 and \$435,000 ballast bonus for a trip to Singapore/Japan. In the Continent there was not much activity surfacing this week with very few fresh cargoes flowing into the market. An Ultramax was rumoured to have fixed in the mid \$10,000s daily for a trip into the Med whereas a 58,000 tonner bought some time in the area fixing a Baltic cargo into the Continent scoring in the \$12,000s daily. Little information emerged from Black sea and Med. The 'Manna' (55,697 dwt, 2005) fixed at \$10,500 daily basis delivery Algeria for a trip via the west Med to West Africa with clinker.

Period-wise the 'Angela' (52,249dwt, 2004) open in EC Mexico rumoured to have fixed for 4/6 months trading (including Nigeria) in the \$12,000s with PG-Japan redelivery, while a 63,000 tonner fixed at \$11,000 basis delivery China for trading 11/15 months.

| | | | | Representativ | ve Supramax Fixtures | | | |
|--------------|--------|-------|--------------|---------------|----------------------|----------------------|------------|-------------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Europa Bay | 58,606 | 20013 | Singapore | 19-23 May | China | \$11,000 | cnr | |
| Nord Kitan | 60,195 | 2017 | Cebu | 18-22 May | India | \$11,250 | Norvic | |
| Doric Shogun | 63,347 | 2016 | Richards Bay | Prompt | WC India | \$13,400 + \$340K bb | cnr | |
| Tegea | 55,616 | 2001 | Maputo | 26-30 May | Pakistan | \$12,500 +\$250K bb | JSSSC | |
| Beks Ceyda | 63,000 | 2015 | S.Brazil | Prompt | Far East | \$14,500+\$450K bb | Admi | |
| Manna | 55,697 | 2005 | Bejaia | Prompt | West Africa | \$10,500 | cnr | clinker cargo |
| Angela | 52,249 | 2004 | Vera Cruz | 17 May | PG/Japan | \$12,000 | cnr | 4/6 months period |
| Feng De Hai | 63,350 | 2015 | Tema | Prompt | Far East | \$17,250 | cnr | |
| Feng Mao Hai | 63,413 | 2017 | Jorf Lasfar | 17 May | Far East | \$16,000 | cnr | |

In hope for improvement in the Far East - "Like, a Prayer?" in the Atlantic for the **Handysize**.

In the Pacific, the week started with brokers waiting for an improvement both on available cargoes and also on actual rates. At the beginning of the week, some of the more enthusiastic owners attempted to wave up the market with optimistic numbers but this just wasn't enough to make a significant change on the general picture of the area, mainly due to the lack of cargoes that actually materialized in the end. More specifically, we heard that 'Ravni Kotari' (34,373 dwt, 2010) open at CJK fixed coal via cis to Dangjin at \$7,000. The 'Dream Catcher' (28,142 dwt, 2009) concluded at \$8,000 aps Cigading for a trip to full India with metcoke. On the rice front, the 'Atlantis Trade' (37,226 dwt, 2013) open at Haldia fixed a parcel of about 25,000 mts bagged rice via Yangon and Kosichang to Douala on a time charter equivalent rate of around \$7,000 dop. From the Persian Gulf, the 'HTK Neptune' (37,426 dwt, 2007) was agreed at an improved \$7,800 a single trip to China. The week closed with the same expectations that the next one will bring a real uptrend change.

I was not thinking of the song by Madonna but rather of the Great Prayer day in Denmark today, and all the prayers we need to say so the market can keep moving on the path it took over the last couple of days in the Atlantic. First signs of touching bottom and bouncing back were seen this week in ECSA. Monday's despair was replaced the next days from positivity and some sort of recovery was apparent. We even saw a 37K dwt fixing a steels cargo from Brazil to Continent at \$10K, when earlier we heard similar trip was done at under \$9K. We also heard of a 32K dwt fixing \$9K from Recalada to Morocco. USG saw a small improvement the last few days, however there's still a lot of ground to be covered. Rates are about half in value than ECSA but at least it seems they are not dropping anymore. Earlier in the week, a 31K dwt was fixed for a trip from Lake Charles to E. Med at \$5K and rumours of a 34K dwt doing a similar run at \$6K from SW Pass. Continent, mostly driven from fertilisers, saw some activity and rates were somehow improved, enough for a 39K dwt to fix a trip from Brake to USG at \$8K and for a 37K dwt from Skaw and Baltic to Indonesia at \$9,500. Med-Bl. Sea was for sure the only area that lagged behind in appetite, with an abundance of ships around. Inter-Med trips go around \$5K, and so do the trips to the Continent.

On the period front only rumours emerged of a 37k dwt fixing short period at low \$8k basis Singapore.

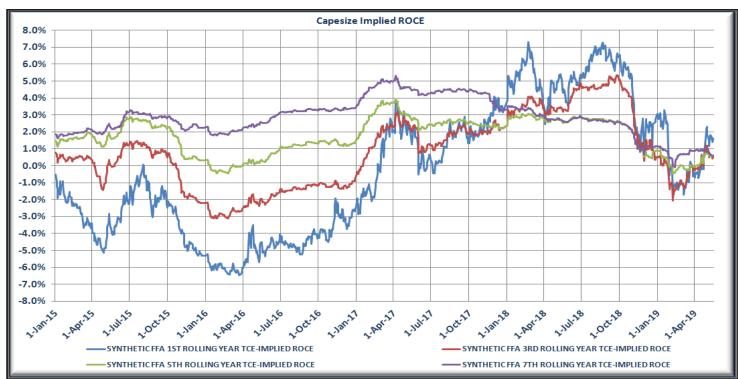
| | | | | Representativ | ve Handysize Fixtures | | | |
|------------------|--------|-------|--------------|---------------|-----------------------|----------|------------|--------------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Ravni Kotari | 34,373 | 2010 | Cjk | prompt | Dangjin | \$7,000 | cnr | coal via CIS |
| Htk Neptune | 37,426 | 2007 | Port Khalifa | prompt | China | \$7,800 | cnr | sulphur |
| Atlantic Trade | 37,226 | 2013 | Haldia | prompt | Douala | \$6,800 | cnr | Rice via Kosichang |
| Dream Catcher | 28,142 | 2009 | Cigading | prompt | full India | \$8,000 | cnr | metcoke |
| Sassy Sofia | 32,759 | 2005 | Recalada | prompt | Morocco | \$9,000 | Trithorn | |
| Interlink Acuity | 37,152 | 2011 | Vitoria | prompt | Continent | \$10,000 | cnr | steels |
| True Love | 38,762 | 2015 | Brake | prompt | USG | \$8,000 | Clipper | |
| Corewise OL | 37,059 | 2013 | Skaw | prompt | Indonesia | \$9,500 | cnr | via Baltic |
| Athos | 30.618 | 2007 | Lake Charles | prompt | Emed | \$5,000 | XO Ship | |

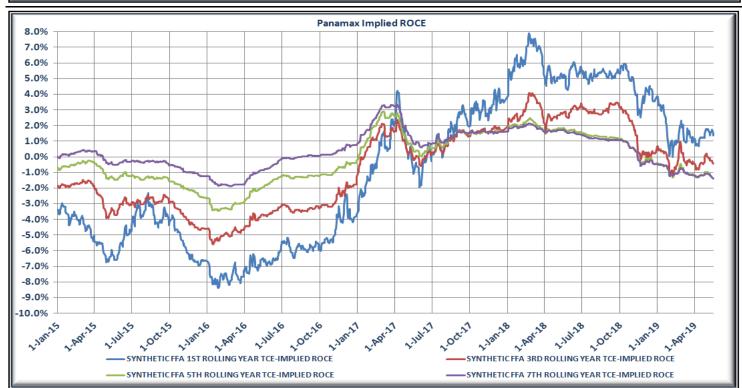


FFA Market

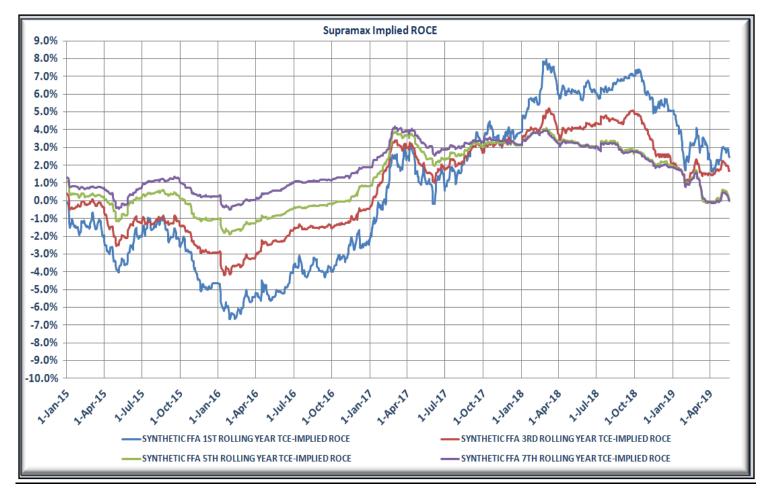
In the opposite direction from the spot market, the forward market didn't manage to report gains during the twentieth week of the year. The prompt months of the Capesize lost some of their steam, with June contracts balancing at \$13,863 and July at \$13,971 daily. The front end of the Panamax curve remained stable, with June contracts ending at \$9,863 and July at \$10,100 daily. Losing its previous levels, Supramax forward market went down, with June hovering at \$9,179 and July at \$9,479 daily. Lastly, prompt Handy contracts reported significant losses at June levels of \$6,525 daily.

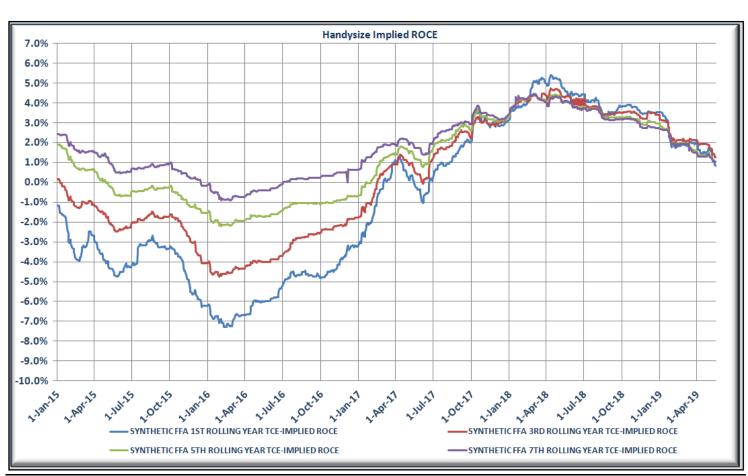
Against these movements, Capesize first rolling year implied ROCE went marginally lower to 1.6% this week, whilst Panamax returns were balancing at 1.3%. Geared segments implied ROCEs followed the gearless segment lead, with Supramax moving lower to 2.4% and Handy to 0.8%.













Friday, 17th May 2019

| BFA Cap | e 5TC | | | | | | | | |
|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 |
| 13-May-19 | \$12,463 | \$14,092 | \$14,300 | \$15,204 | \$17,738 | \$12,588 | \$14,617 | \$13,583 | \$13,583 |
| 14-May-19 | \$12,258 | \$13,758 | \$13,992 | \$14,967 | \$17,592 | \$12,438 | \$14,445 | \$13,533 | \$13,542 |
| 15-May-19 | \$11,829 | \$13,246 | \$13,575 | \$14,612 | \$17,542 | \$12,392 | \$14,398 | \$13,517 | \$13,533 |
| 16-May-19 | \$12,058 | \$13,646 | \$13,963 | \$14,958 | \$17,713 | \$12,550 | \$14,556 | \$13,542 | \$13,550 |
| 17-May-19 | \$12,079 | \$13,863 | \$13,971 | \$14,900 | \$17,750 | \$12,617 | \$14,600 | \$13,550 | \$13,550 |
| Week High | \$12,463 | \$14,092 | \$14,300 | \$15,204 | \$17,738 | \$12,588 | \$14,617 | \$13,583 | \$13,583 |
| Week Low | \$11,829 | \$13,246 | \$13,575 | \$14,612 | \$17,542 | \$12,392 | \$14,398 | \$13,517 | \$13,533 |
| Week Avg | \$12,152 | \$13,686 | \$13,958 | \$14,935 | \$17,646 | \$12,492 | \$14,504 | \$13,544 | \$13,552 |

| BFA Pana | BFA Panamax 4TC | | | | | | | | | | |
|-----------|-----------------|----------|----------|----------|----------|---------|---------|---------|---------|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | |
| 13-May-19 | \$9,879 | \$10,000 | \$10,238 | \$10,409 | \$10,958 | \$9,175 | \$9,508 | \$8,213 | \$8,213 | | |
| 14-May-19 | \$10,017 | \$10,342 | \$10,375 | \$10,471 | \$11,000 | \$9,196 | \$9,544 | \$8,208 | \$8,208 | | |
| 15-May-19 | \$9,925 | \$10,150 | \$10,288 | \$10,386 | \$10,963 | \$9,117 | \$9,461 | \$8,179 | \$8,179 | | |
| 16-May-19 | \$9,875 | \$9,967 | \$10,192 | \$10,333 | \$10,950 | \$8,950 | \$9,397 | \$8,167 | \$8,167 | | |
| 17-May-19 | \$9,838 | \$9,863 | \$10,100 | \$10,222 | \$10,867 | \$8,875 | \$9,327 | \$8,150 | \$8,150 | | |
| Week High | \$10,017 | \$10,342 | \$10,375 | \$10,471 | \$11,000 | \$9,196 | \$9,544 | \$8,213 | \$8,213 | | |
| Week Low | \$9,875 | \$9,967 | \$10,192 | \$10,333 | \$10,950 | \$8,950 | \$9,397 | \$8,167 | \$8,167 | | |
| Week Avg | \$9,924 | \$10,115 | \$10,273 | \$10,400 | \$10,968 | \$9,110 | \$9,478 | \$8,192 | \$8,192 | | |

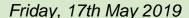
| BFA Sup | BFA Supra 10TC | | | | | | | | | | |
|-----------|----------------|----------|----------|----------|----------|---------|---------|---------|---------|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | |
| 13-May-19 | \$8,963 | \$9,533 | \$9,829 | \$10,240 | \$10,696 | \$9,000 | \$9,738 | \$8,371 | \$8,346 | | |
| 14-May-19 | \$8,942 | \$9,554 | \$9,833 | \$10,267 | \$10,717 | \$8,971 | \$9,683 | \$8,313 | \$8,296 | | |
| 15-May-19 | \$8,813 | \$9,342 | \$9,604 | \$10,131 | \$10,567 | \$8,758 | \$9,554 | \$8,246 | \$8,229 | | |
| 16-May-19 | \$8,750 | \$9,204 | \$9,467 | \$10,074 | \$10,529 | \$8,688 | \$9,492 | \$8,208 | \$8,195 | | |
| 17-May-19 | \$8,742 | \$9,179 | \$9,479 | \$10,039 | \$10,504 | \$8,583 | \$9,492 | \$8,196 | \$8,183 | | |
| Week High | \$8,963 | \$9,554 | \$9,833 | \$10,267 | \$10,717 | \$9,000 | \$9,738 | \$8,371 | \$8,346 | | |
| Week Low | \$8,750 | \$9,204 | \$9,467 | \$10,074 | \$10,529 | \$8,688 | \$9,492 | \$8,208 | \$8,195 | | |
| Week Avg | \$8,867 | \$9,408 | \$9,683 | \$10,178 | \$10,627 | \$8,854 | \$9,617 | \$8,285 | \$8,267 | | |

| BFA Hand | BFA Handysize TC | | | | | | | | | | |
|-----------|------------------|----------|----------|---------|---------|---------|---------|---------|---------|--|--|
| Date | May (19) | Jun (19) | Jul (19) | Q3 (19) | Q4 (19) | Q1 (20) | Cal 20 | Cal 24 | Cal 25 | | |
| 13-May-19 | \$6,225 | \$6,688 | \$7,225 | \$7,631 | \$8,538 | \$7,538 | \$8,056 | \$7,888 | \$7,888 | | |
| 14-May-19 | \$6,125 | \$6,563 | \$7,100 | \$7,542 | \$8,438 | \$7,475 | \$7,988 | \$7,850 | \$7,850 | | |
| 15-May-19 | \$6,100 | \$6,538 | \$7,088 | \$7,540 | \$8,425 | \$7,463 | \$7,975 | \$7,850 | \$7,850 | | |
| 16-May-19 | \$6,088 | \$6,525 | \$7,075 | \$7,533 | \$8,413 | \$7,456 | \$7,969 | \$7,850 | \$7,850 | | |
| 17-May-19 | \$6,075 | \$6,525 | \$7,075 | \$7,517 | \$8,388 | \$7,444 | \$7,969 | \$7,850 | \$7,850 | | |
| Week High | \$6,225 | \$6,688 | \$7,225 | \$7,631 | \$8,538 | \$7,538 | \$8,056 | \$7,888 | \$7,888 | | |
| Week Low | \$6,088 | \$6,525 | \$7,075 | \$7,533 | \$8,413 | \$7,456 | \$7,969 | \$7,850 | \$7,850 | | |
| Week Avg | \$6,135 | \$6,579 | \$7,122 | \$7,562 | \$8,454 | \$7,483 | \$7,997 | \$7,860 | \$7,860 | | |



Bunker Market







Dry Bulk S&P Market

Another healthy week on the bulker S&P has ended, with interest rounding up mostly for Panamaxes, whereas Supramaxes have seen far busier weeks. In real action, the Japanese built Capesize, 'Maritime Power' (176k, Universal, 2005) appears to have been committed to Greek interests at mid-\$13 mill levels. NYK have sold their Post Panamax 'Shin Sapporo Maru' (91k, Oshima, 2002) to Chinese Buyers for a price in the region of high-\$8 mill. In comparison, 'Tatsuki Maru' (92k, Imabari, 2002) was sold in the end of March for low-\$8 mill.

In the Panamax segment, a Greek owner was linked to the acquisition of sister ships 'Lake Dahlia' and 'Triton Gannet' (78k, Sanoyas, 2009), which according to sources, were agreed at a total amount of \$26.6 mill. Additionally, Goulandris Bros' 'Rodon Amarandon' (74k, Namura, 2001) has been sold to Chinese interests for \$6.6 mill.

Buyers' appetite for vintage tonnage in the Handy - Handymax segments carried over into this week too. Greek controlled Handymax 'Victoria' (47k, Daedong, 1997) was reportedly committed to Chinese buyers at \$4.2 mill. As a reference the, also, Korean built 'Armata' (44k, Daewoo, 1996) changed hands at levels close to \$4.4 mill back in April. Finally, the Imabari built 'Argyroula' (26k, 1996) has been reported sold to Middle Eastern buyers at \$4.4 mill, a figure a bit higher than the anticipated in accordance with "last dones".

In our secondhand to age-adjusted comparison, the market for fifteen-year-old Capesizes and same-aged Panamaxes hovered at 37% and 24% off their adjusted newbuilding prices respectively. Fifteen-year-old Supramaxes are on the market at 19% less than their newbulding price, if we compare them on the same age basis, whereas same-aged Handies at a larger discount of 35%.

| | | Indicative Fifteen-Year-C | Old Prices | | | | | | | | |
|--------------|---|---------------------------|------------|-------|--|--|--|--|--|--|--|
| Date | Date Capesize 170K DWT Panamax 76K DWT Supramax 52K DWT Handysize 28K DWT | | | | | | | | | | |
| 17-May-2019 | 14.00 | 9.00 | 8.50 | 6.00 | | | | | | | |
| 17-May-2018 | 15.50 | 11.50 | 10.00 | 6.50 | | | | | | | |
| 17-May-2017 | 13.00 | 8.00 | 8.00 | 5.00 | | | | | | | |
| Δ% Υ-ο-Υ | -9.7% | -21.7% | -15.0% | -7.7% | | | | | | | |
| Δ% 2019-2017 | 7.7% | 12.5% | 6.3% | 20.0% | | | | | | | |

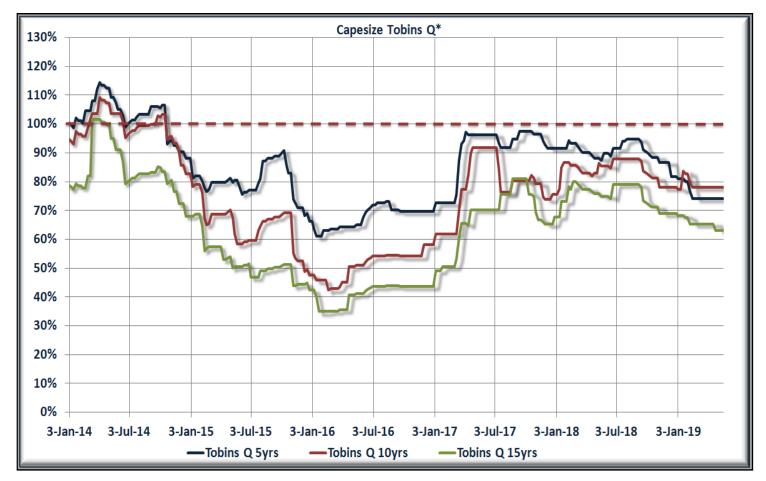
| | | | Reported | Recent S&P A | ctivity | | |
|----------------------------|---------|-----------|------------------------------|--------------|----------|-----------------|--|
| Vessel Name | DWT | Built | Yard/Country | Price | e \$Mil. | Buyer | Comments |
| 2 N/B Capes 210k New Times | 210,000 | 2020-2021 | New Times/China | | 45 | S.Korean buyers | Options Tier Iii Scrubber Fitted, 5 Yr Coa To Vale |
| Netadola | 208,998 | 2017 | Jiangsu New Yangzijian/China | | 50 | Greek buyers | |
| Maritime Power | 176,346 | 2005 | Universal/Japan | | 14 | Greek buyers | |
| Shinyo Endeavour | 170,578 | 2002 | Sasebo/Japan | low | 11 | Chinese buyers | |
| 2+2 N/B Ppmax 95k Gsi | 95,000 | 2021 | Gsi/China | | 38 | Undisclosed | 10 Yrs Coa |
| Alam Pintar | 87,052 | 2005 | Ihi/Japan | low | 9 | Undisclosed | |
| 4 N/B Kmax Cosco | 81,200 | 2020 | Cosco Yangzhou/China | | 27 | Chinese buyers | |
| Sasebo Sasebo Kmax 854 | 84,700 | 2019 | Sasebo/Japan | | 32 | Undisclosed | |
| Sbi Electra | 82,052 | 2015 | Jiangsu New Yangzijian/China | | 24 | Undisclosed | |
| Puppis Ocean | 81,070 | 2014 | JMU/Japan | | 23.75 | Undisclosed | |
| Nord Galaxy | 76,629 | 2006 | Imabari Marugame/Japan | | 10.7 | Greek buyers | Bwts Fitted |
| Paquis | 74,143 | 2005 | Namura Imari/Japan | | 8.3 | Undisclosed | |
| An Ho | 77,834 | 2004 | China/Taiwan | high | 6 | Undisclosed | |
| Rodon Amarandon | 74,090 | 2001 | Namura Imari/Japan | | 6.6 | Chinese buyers | |
| Hai Qing | 73,288 | 2000 | Sumitomo/Japan | | 5.3 | Chinese buyers | |
| Loch Ness | 61,272 | 2016 | Shin Kurushima Toyohashi | | 23 | Undisclosed | C 4x31 |
| Trenta | 56,838 | 2010 | Hangtong/China | low | 10 | Chinese buyers | C 4 X35 |
| Sephora | 55,866 | 2007 | Kawasaki/Japan | | 12 | Undisclosed | 50% Cash-50% Shares C 4x30.5 |
| Victoria | 46,841 | 1997 | Daedong/Korea | | 4.2 | Undisclosed | C 4 X25 |
| Rhl Novare | 31,754 | 2011 | Mawei/China | | 8 | Greek buyers | C 4x30 |
| Naftilos | 27,315 | 2009 | Zhejiang Zhenghe/China | | 5.8 | Undisclosed | C 4x30 |
| Beagle Vi | 18,320 | 2001 | Shikoku/Japan | | 4.7 | Undisclosed | C 3x30 |

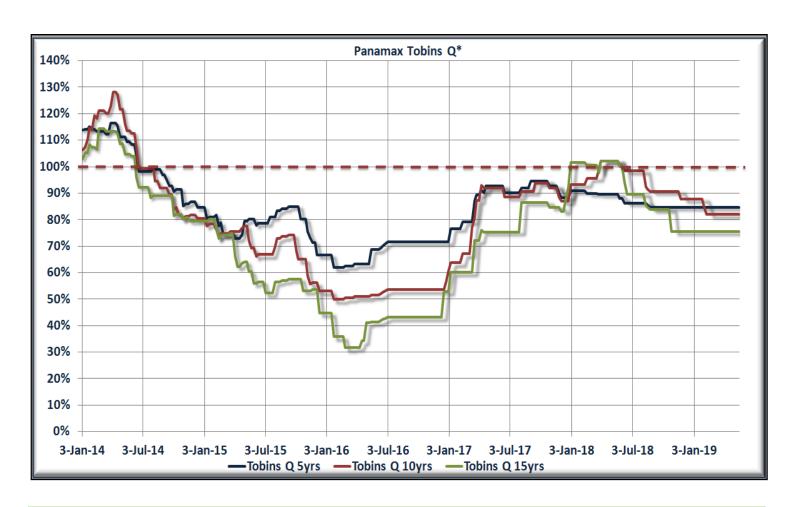
| | Tobin's Q* Capesize-Panamax | | | | | | | | | | |
|---------------|-----------------------------|----------------|----------------|--------------|---------------|---------------|--|--|--|--|--|
| Date | Capesize 5yrs | Capesize 10yrs | Capesize 15yrs | Panamax 5yrs | Panamax 10yrs | Panamax 15yrs | | | | | |
| Current ratio | 74% | 78% | 63% | 85% | 82% | 76% | | | | | |
| 12months High | 95% | 88% | 79% | 88% | 100% | 100% | | | | | |
| 12months Low | 74% | 77% | 63% | 85% | 82% | 76% | | | | | |
| 12months Avg | 85% | 82% | 71% | 85% | 89% | 81% | | | | | |

| Tobin's Q* Supramax-Handysize | | | | | | | | | |
|-------------------------------|---------------|----------------|----------------|----------------|-----------------|-----------------|--|--|--|
| Date | Supramax 5yrs | Supramax 10yrs | Supramax 15yrs | Handysize 5yrs | Handysize 10yrs | Handysize 15yrs | | | |
| Current ratio | 81% | 86% | 81% | 94% | 78% | 65% | | | |
| 12months High | 89% | 96% | 100% | 94% | 87% | 76% | | | |
| 12months Low | 81% | 86% | 81% | 83% | 78% | 65% | | | |
| 12months Avg | 85% | 90% | 87% | 88% | 83% | 74% | | | |

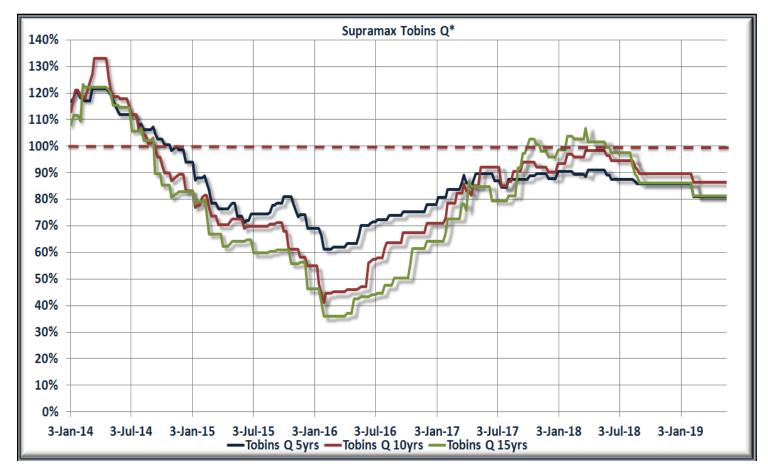
^{*}Tobin's Q represents the ratio between the market value and replacement value of a physical asset, with numerator and denominator adjusted to same age basis. According to economic theory, this ratio should be mean reverting towards 1 or 100%, for assets that do not face technological obsolescence.

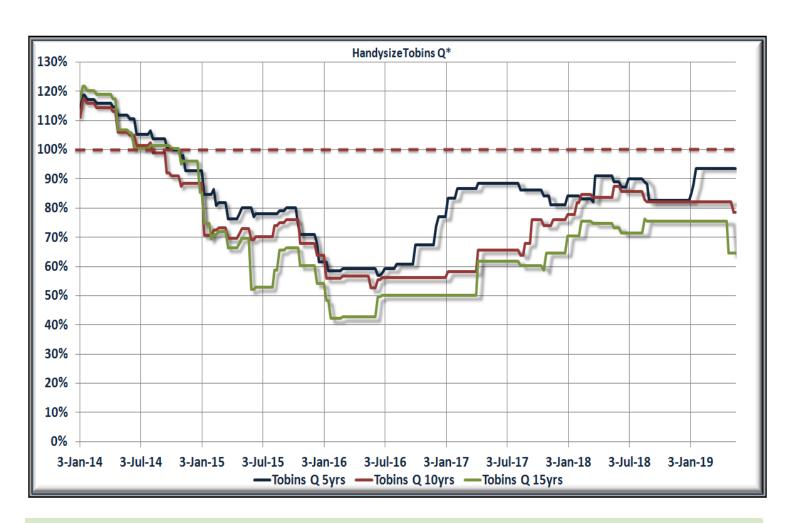








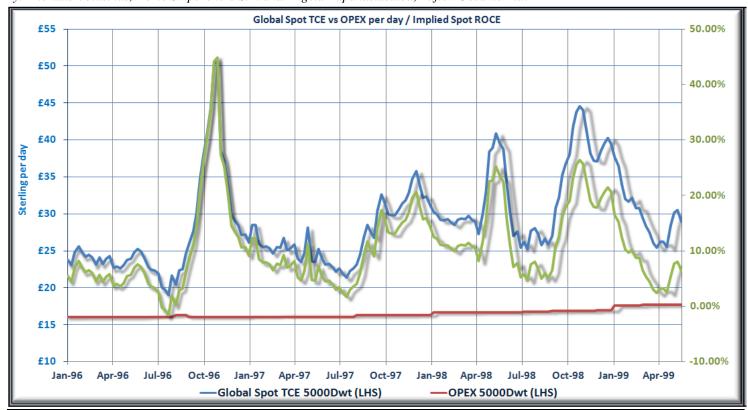






Market Insight 120 years ago

By: Michalis Voutsinas, Doric Shipbrokers S.A. and Angela Papanastasatou, Tufton Oceanic Ltd.





| W 11.0 | | | A 24 | 14 04 | E 1 04 |
|--------------------|--------------|---------------|--------|--------|--------|
| Weekly Spot Market | Current week | Previous week | Apr-01 | Mar-01 | Feb-01 |
| Implied Spot Roce | 6.5% | 8.1% | 3.7% | 4.5% | 9.4% |
| Global Spot TCE | £28.85 | £30.43 | £26.50 | £27.28 | £31.24 |
| BlackSea Round | £28.31 | £30.62 | £27.08 | £27.05 | £30.91 |
| East Round | £33.21 | £33.91 | £30.65 | £33.77 | £37.75 |
| Med Round | £27.14 | £28.36 | £23.96 | £24.54 | £28.91 |
| US Round | £32.37 | £30.55 | £26.28 | £31.68 | £32.55 |
| River Plate Round | £35.74 | £37.27 | £29.41 | £30.31 | £37.28 |

| S&P Market (5,000dwt) | Current week | Previous week | Apr-01 | Mar-01 | Feb-01 |
|-----------------------|--------------|---------------|---------|---------|---------|
| NB | £41,301 | £41,301 | £42,603 | £43,100 | £40,250 |
| SH 5yrs old | £29,837 | £29,837 | £29,910 | £30,645 | £32,299 |
| SH 10yrs old | £22,900 | £22,900 | £23,022 | £23,763 | £25,359 |
| SH 15yrs old | £17,306 | £17,306 | £17,500 | £18,349 | £20,090 |

^{*1} Sterling = 20Shillings, 50% of the World Fleet under British Ownership, Size Categories: "Small"=below 2,500dwt, "Handy"= 2,500-4,000dwt, "Large"=5,000dwt, "Very Large"= 6,000dwt, "Ultra Large"=above 6,000dwt, Assumptions for a 5,000dwt Benchmark Ship: Voyage Speed=9knots, Fuel Consumption 17.75tonnes of coal/day



Friday, 17th May 2019

History does not repeat itself but it does rhyme...

The chief feature of the freight market this week has been the continued weakness of the Black Sea, Danube, and Azoff, the rates now obtainable, compared with those current about a fortnight ago, indicating a drop of about 2s per unit. This may not constitute a complete collapse, yet the retrograde movement has come sooner than owners expected, and should be sufficient to deter so much fixing out to the Mediterranean as has lately been going on. Owners never seem to realize that these homeward markets cannot go on absorbing an unlimited supply of tonnage. May boats, especially those having 3,000 tons capacity and upwards, have certainly been in good demand, and have secured good rates, but this strong demand is now apparently all over, so that difficulty must be anticipated in arranging suitable homeward employment. A minor point for consideration is that when these markets break, as in the present case, things do not run nearly so smoothly as when the markets have an upward tendency. This applies, of course, to berth tonnage put on for different ports with only half to three-fourths of entire cargo engaged; but even with full cargoes contracted for, the 5 per cent. clause comes into prominence- this is what the shippers or charterers have the option of short shipping- and when rates go weaker it may be depended upon that this option will be used to the utter-most, owners having to take almost any rate obtainable for the filling up portion of cargo. Then, again, weak markets frequently affect the despatch, for a speculative charterer from Odessa, etc., having to face a loss, will ask owners for despatch-money to minimize his loss, under the hint that otherwise the boat will be kept all her time- almost unlimited on the wording of some of the "berth rates". It is a mistake to send steamers up to Constantinople in ballast unfixed home (when at the different Mediterranean and Adriatic discharging ports); upon a weak market they should either be fixed before proceeding, or worked back from the Mediterranean, or attention turned to westward business.

The Black Sea market is dull at the following rates: From Odessa, etc., to L.H.A.R. 8s 6d to 8s 9d. The Danube market is almost unprecedentedly quiet for May loading, berth rates for A.R. being 10s to 10s 3d Very little chartering has been effected from the Azoff, most of the May requirements having been filled.

The Mediterranean market has been active. From Greece to U.K Cont. 8s to 8s 3d is quoted for ore. From Sicily to the U.S. 22s. is quoted for fruit.

The American market is firmer, as we have maintained for some time past that it would be. From the U.S Northern range to U.K. Cont. p.p. berth rates for May loading are 2s 10d, while for June shipment 2s 9d is now obtainable. There is very little profit in this rate except for 30,000-qr. boats; the rate should therefore be driven considerably higher, which might be done if owners generally will hold off a little longer.

From the Gulf ports May tonnage on the net charter is worth 14s to 14s 6d, while for early June 13s 6d is quoted, and for the 15th/30th June 13s, July 12s 6d. Timber rates from Pensacola, Ship Island, Pascagoula, and Mobile are strong at 95s p.p. UK, 97s 6d p.p. Cont. Deal rated from B.N.A. are a little firmer; from the St. Lawrence to U.K. 41s 3d to 42s 6d is quoted, and from the Bay of Fundy to W.C. England 40s to 41s 3d, and from the bar harbor ports 45s. There is a better and improving demand from the U.S. for tonnage on time-charter at 6s 9d to 7s 3d, according to class of boat and duration of charter, etc. It is encouraging to find that charterers are securing boats, and are open to take more for periods as long as twenty-four months. This looks as if they had plenty of confidence in their trade for a long time to come.

The River Plate market is about steady, one of the last fixtures being from San Lorenzo to L.H.A.R. for May loading at 22s.

The Eastern market is steady; from Bombay June boats are worth 16s to 16s 3d to U.K. Cont., while from Kurrachee 16s 3d to 16s 9d is quoted. From Calcutta, June boats are worth 22s 6d d.w. basis to U.K. Cont.

Coal rates from Wales are steady, as follows: to Marseilles 10.50 fcs, to Genoa 8s 3d, to Port Said 8s to 8s 3d, to Venice or Ancoona 9s 9d, to Constantinople 8s 6d, Malta 7s 3d Westwards there has been a good demand for tonnage, several boats having been fixed for Las Palmas or Teneriffe at 7s 6d For Cape Verds, prompt tonnage has been in demand at 8s to 8s 3d For Buenos Ayres, etc., the best now obtainable is 12s to 12s 3d, and for Rio Janeiro 12s 9d to 13s.

On the S&P front, the newbulding market moved sideways. A typical newbuilding 5,000dwt British-build steamer is currently at the market for £41,300 whereas a five-year-old of the same dwt and specification at £29,900.