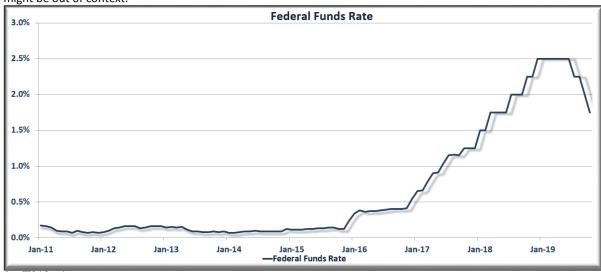


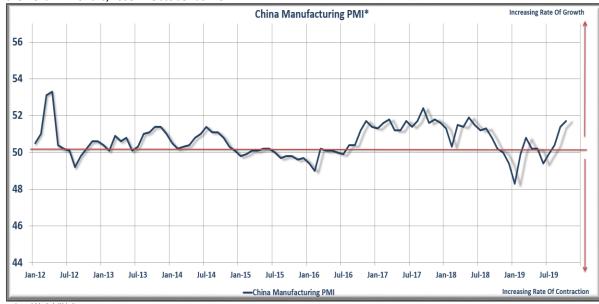
Weekly Market Insight

Friday, 01st November 2019

Following the latest World Economic Outlook, on which the IMF downgraded global growth by 0.3 percent for 2019 to 3 percent, its slowest pace since the Lehman "Minsky moment", and amidst rising trade barriers and increasing geopolitical tensions, Fed lowered its policy rate by a quarter of a percentage point to a target range of 1.50% to 1.75% on Wednesday. According to the Federal Open Market Committee, labor market remains strong and that economic activity has been rising at a moderate rate. Job gains have been solid, on average, in recent months, and the unemployment rate has remained low. Although household spending has been rising at a strong pace, business fixed investment and exports remain weak. Furthermore, in light of the implications of global developments for the economic outlook as well as muted inflation pressures, the Committee decided to lower the target range for the federal funds rate. Following US central bank announcement, Fed Chair Jerome Powell stressed that "We believe that monetary policy is in a good place,". In harmony, Fed Vice Chair Richard Clarida added on Friday that the three rate cuts passed by the Federal Reserve this year leave the U.S. economy better armed to withstand the risks of a global slowdown. In determining the timing and size of future adjustments to the target range for the federal funds rate, the Committee will assess realized and expected economic conditions relative to its maximum employment objective and its symmetric 2 percent inflation objective. A statement that could possibly signal that future cuts are on hold. In reference to the latter, the latest US jobs report largely upbeat consensus, pointing that another rate cut might be out of context.



As far as the other rival goes, Chinese manufacturing activity expanded at its fastest pace in two-and-a-half years during October. The Caixin China General Manufacturing Purchasing Managers' Index (PMI), which gives an independent snapshot of the manufacturing sector's operating conditions, increased to 51.7 in October from 51.4 in the previous month. The reading hasn't been this high since February 2017. In addition, the gauge for future output expectations, which measures how optimistic or pessimistic manufacturers are about their production over the next 12 months, rose in October as well.



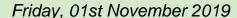
Whilst the US and China haven't yet found a way to reach a final agreement, some of the latest data indicating that their economies are trying to overcome the worst trade-war scenarios, one way or another. On the contrary, Baltic indices do not seem to be in a mood to resist to gravitational force, largely deflating their values.

Freight market 120yrs ago (page 12): "Although a good deal of business has been effected during the last week, lower rates have in the majority of cases been accepted both outwards and homewards..."

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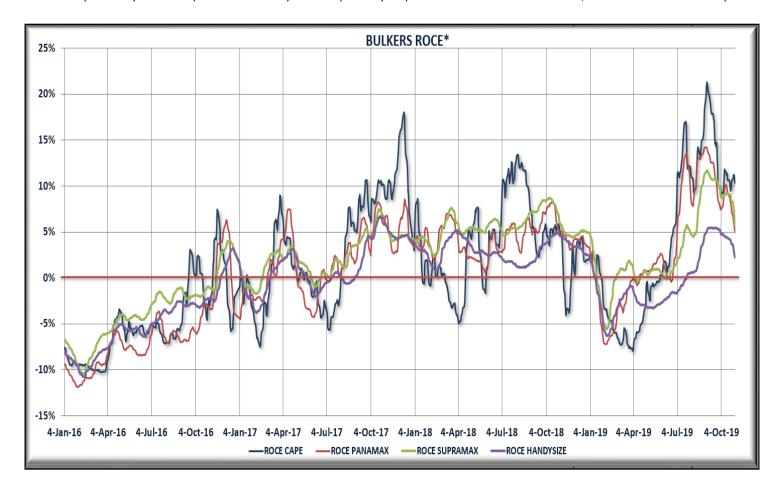




Dry Cargo Spot Market

Reverting to early July levels, the Baltic Dry index reported losses for the third consecutive week, balancing 5.8% lower than last Friday's levels at 1697 points. The first week of October was the only one with a positive sign during the last month and thus the Baltic Capesize Index lingered at 2950 points, or -8.7% M-o-M. Losing some 182 points on a weekly basis, the Baltic Panamax Index didn't manage to resist the latest downward trend, concluding at 1513 points. Being under severe pressure, the Baltic Supramax Index moved further down to 1045 points on this week's closing. Towards the same direction, the Baltic Handysize Index lost 8.1% of its value during the last five trading days, finishing at 580 points.

At the box office, the after depreciation returns on capital employed of all bulkers stood well below last Friday's levels, with Capesize being the only one remaining relatively stable. In particular, Capesize ROCE hovered at 10.3% and Panamax ROCE at 4.9%, or marginally down 27 and substantially lower by 230 basis points on a weekly basis respectively. Supramax ROCE went south to 5.7%, at the same time as Handy ROCE



| | | Baltic Freigh | t Indices | | |
|---------------|------|---------------|-----------|-----------|------------|
| Date | BDI | BCI 5TC | BPI - TCA | BSI - TCA | BHSI - TCA |
| 28-Oct-19 | 1803 | \$25,362 | \$13,206 | \$13,079 | \$9,079 |
| 29-Oct-19 | 1802 | \$25,725 | \$12,907 | \$12,853 | \$8,936 |
| 30-Oct-19 | 1782 | \$25,684 | \$12,634 | \$12,506 | \$8,750 |
| 31-Oct-19 | 1731 | \$24,918 | \$12,380 | \$12,111 | \$8,560 |
| 1-Nov-19 | 1697 | \$24,637 | \$12,142 | \$11,590 | \$8,398 |
| 12-month High | 2518 | \$38,014 | \$18,116 | \$15,233 | \$10,067 |
| 12-month Low | 595 | \$3,460 | \$4,435 | \$4,837 | \$4,198 |
| 12-month Avg | 1327 | \$16,965 | \$11,338 | \$10,257 | \$7,451 |
| Avg. Cal 2018 | 1353 | \$16,529 | \$11,609 | \$11,437 | \$8,700 |
| Avg. Cal 2017 | 1145 | \$15,129 | \$9,766 | \$9,168 | \$7,636 |

^{*}Return on Capital Employed (ROCE) is the ratio of net operating profit of an investment to its capital employed. It measures the profitability of an investment by expressing its operating profit as a percentage of its capital employed. In other words, ROCE assesses how much profit an investment earns on every dollar employed.



Friday, 01st November 2019

In spite of mid-week revival, Baltic **Capesize** Index turned again lower, balancing at \$24,637 daily. This Friday's closing was some \$13,500 below this year's maxima.

Only a week ago, Rio Tinto announced its Q3 production results along with its projection of an increased production for the year to come, injecting moderate optimism in the market. However this week, the Anglo-Australian miner pointed out that Pilbara hub's budget requires extra support. Over the next two years, an investment of \$2.2 bn will be needed in order to restore port operations to theirs full capacity. Additionally, this would also require a great deal of time following the company's damaging hits taken during the first half of 2019 from cyclone Veronica. Rio Tinto CEO linked the improved numbers of the third quarter with the company's continuous efforts to improve and maintain its hubs' operational issues. The benchmark C5 index trended lower to \$9.03 pmt, as Australian activity was softer throughout the week. Coal trading was slow as well, without any reported coal fixture. With iron ore and coal activity being limited and bauxite lacking vividness, the C10_14 index closed at \$22,650 daily, or some \$12,000 lower than its recent peak.

In the Atlantic, sentiment is still faint without any given signs on when it will pick up again. In the commodities news, the largest privately-owned coal miner in the U.S., 'Murray Energy Holdings CO' has filed for relief under Chapter 11 of the U.S. bankruptcy code. According to the US miner, natural gas and renewable sources increased their market share, putting under stress coal company's financial statements. In the spot market, there were no surprises. The concertmaster of this basin, C3 index, closed at \$20.42 pmt. On a TC basis, the front-haul C9_14 index (Cont/Med trip to China/Japan route) concluded at \$48,525 daily, counting an approximate \$15,000 daily loss since early September. The T/A C8_14 index is facing a similar loss within the same period, closing today at \$27,175 daily. Out of the black sea, there were two fixtures linked to 'Classic Maritime', reported at \$57,000 daily with APS Yuzhny delivery on the 13 November for a quick trip to Far East via the Suez Canal. The one was 'Stella Ada' (180,223 dwt, 2011) and the other was 'Geniuship' (170,057 dwt, 2010).

No period fixtures reported this week.

| | Representative Capesize Fixtures | | | | | | | | | | |
|----------------|---|-----------|-----------|---------|--------------|----------------|--|--|--|--|--|
| Vessel | Vessel Load Port Laycan Discharge Port Freight Charterers Cargo | | | | | | | | | | |
| TBN | Port Hedland | 15/16 Nov | Qingdao | \$9.05 | FMG | 160000/10 iore | | | | | |
| Genco Resolute | Sudeste | 16/25 Nov | Rotterdam | \$9.40 | TKSE | 180000/10 iore | | | | | |
| Rosco Maple | Dampier | 14/16 Nov | Qingdao | \$9.10 | Rio Tinto | 170000/10 iore | | | | | |
| Bunge TBN | Saldanha Bay | 18/23 Nov | Qingdao | \$15.45 | Ore & Metals | 160000/10 iore | | | | | |

An unpleasant week for the Panamax sector with the BPITC Average concluding at \$12,142 daily, down 10.7% W-o-W.

The agricultural commodities merchant Bunge Ltd said on Wednesday that the environment for its grain trading and processing business will remain challenging as demand falls on the back of an ongoing U.S.-China trade war. Also stated that the world's top pork consumer and producer has reduced the need for soy imports used for livestock feed due do an outbreak of African swine fever. On a positive note according to Buenos Aires Cereal exchange Argentina could export up to 2 million tonnes of wheat to Vietnam per year, replacing shipments from Russia which were suspended because of the presence of thistle seed, Argentina's export company chamber said on Wednesday. In the Pacific basin, rates ranged in the 11k/12k mark for Pacific Rounds, with limited fresh enquiries in the market. Few more coal stems appeared towards the end of the week, but charterers seemed not keen to chase up tonnage. Early in the week, the 'Restinga' (82,551 dwt, 2006) with delivery Qingdao 28 Oct achieved a strong rate of \$13,000 for a trip via Nopac to Singapore-Japan range with Cofco, but later on rates dropped with the 'Darya Kirthi' (81,500 dwt, 2012) was fixed basis delivery Huanghua 31 Oct for a trip via Nopac opt. Austalia round at \$11,000 to Oldendorff. From Australia loading the 'KM Fukuyama' (82,224 dwt, 2013) was reported with delivery Japan 1-4 Nov for a trip with coal via Ec Australia at \$11,500 with Oldendorff. Further south, Transpower took the 'Banastar' (72,562 dwt, 2006) with delivery Meizhou 1 Nov from a trip via Indonesia to China at \$11,000 and the 'Bellatrix' (77,053 dwt, 2006) with delivery Hong Kong 1-3 Nov was fixed for a trip to India at \$11,750 daily.

In the Atlantic side, the absence of ECSA grains, resulted in further losses to the market and in some cases early ballasters had to suffer waiting time for cargo availability. Early in the week LME's where fixed around \$ 15,000 plus 500k gbb for fronthaul trips, and nice Kmxs achieved excess of \$16,000 plus 600k gbb. The 'Rosco Olive' (74,951 dwt, 2010) was fixed with aps delivery ECSA 20th Nov for a trip to Singapore-Japan range at \$15,000 plus 500,000 gbb to Norden, whilst the well described 'Aristidis' (82,153 dwt, 2013) with similar Eta was fixed to Singapore-Japan range at \$16,600 plus 600,000 gbb. For trip to the Continent, the 'Coral Amethyst' (78,092 dwt, 2012) with delivery Recalada was linked to Bunge for a trip to Skaw-Gibraltar range at \$17,000 daily. From the US Gulf, Reachy took the 'BLC Second' (81,600 dwt, 2019) with delivery Yokkaichi 1-3 Nov for a trip to Singapore-Japan range at \$14,500 daily. For a Transantlantic round, the 'Alpha Ethos' (81,277 dwt, 2017) fixed with Jera Trading with delivery Dunkirk 30 Oct for a trip via Puerto Bolivar to the Med with redelivery Passero at \$14,000 daily, and from the Baltic the 'Ultra Lynx' (81,607 dwt, 2018) with delivery Rotterdam 28-30 Oct was fixed for a trip to Skaw-Passero at \$16,500 daily with Universal Group Solutions.

Period activity remained thin, with only fixture reported being the 'Yangzte 12 (80,000 dwt, 2019) with delivery Dandong 30-31 Oct for a period of 6-8 months at \$13.100 with ACB.

| | | | | Re | presentative Panamax Fi | ctures | | |
|----------------|--------|-------|-----------|-----------|-------------------------|------------------------|----------------------------|---------------------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Restinga | 82,551 | 2006 | Qingdao | 28 Oct | Singapore-Japan | \$13,000 | Cofco | via Nopac |
| Darya Kirthi | 81,500 | 2012 | Huanghua | 30 Oct | Singapore-Japan | \$11,000 | Oldendorff | via Nopac opt. Australia. |
| KM Fukuyama | 82,224 | 2013 | Sakaide | 1-4 Nov | Singapore-Japan | \$12,750 | Cnr | via Ec Australia |
| Yasa Pioneer | 82,849 | 2006 | Tianjin | 4-6Nov | India | \$11,500 | Oldendorff | via Ec Australia |
| Banastar | 72,562 | 2002 | Meizhou | 1 Nov | China | \$11,000 | Transpower | via Indonesia |
| Bellatrix | 77,053 | 2006 | Hong Kong | 1-3 Nov | India | \$11,750 | Cnr | via Indonesia |
| Rosco Olive | 74,951 | 2010 | ECSA | 20 Nov | Singapore-Japan | \$15,000 plus 500k gbb | Norden | via ECSA |
| Aristidis | 82,153 | 2013 | ECSA | 21-22 Nov | Singapore-Japan | \$16,600 plus 660k gbb | Cnr | via ECSA |
| Coral Amethyst | 78,092 | 2012 | Recalada | 12-14 Nov | Skaw-Gibraltar | \$17,000 | Bunge | via ECSA |
| BLC Second | 81,600 | 2019 | Yokkaichi | 103 Nov | Singapore-Japan | \$14,500 | Reachy | via USG |
| Ultra Lynx | 81,607 | 2018 | Rotterdam | 28-30 Oct | Skaw - Passero | \$16,500 | Universal Groups Solutions | via Baltic |
| Yangzte 12 | 80,000 | 2019 | Dandong | 30-31 Oct | Worldwide | \$13,100 | ACB | 6-8 Months |

SHIPBROKERS S.A.

WEEKLY MARKET INSIGHT

Friday, 01st November 2019

With a 12.1% decrease on a weekly basis, the Baltic Supramax index balanced at \$11,590 daily.

There was an acute change in market direction this week, with rates coming under pressure and owners struggling to maintain "last dones". For some, this was expected after a prolonged period of gains, just not at this specific moment. From N.China, the 'Maple Opal' (56,842 dwt, 2010) open at Lanshan, fixed a trip to NCSA at \$5,4K aps CJK for 65 days and \$11K thereafter. Limited activity surfaced from NoPac. A 60K dwt JMU was heard to have agreed \$12K dop S.Korea for a soda ash trip via NoPac back to FEast. Moving South, a drop in rates was observed due to a shortage of fresh cargoes. Additionally, a surplus of tonnage was created by a ban on nickel ore trade from Indo to China, forcing vessels that usually focus on this trade shifting towards coal runs. Adding to this complexity, there were rumors of coal import restrictions at some ports in S.China, resulting in charterers covering coal cargoes with distressed vessels. The Aussie RVs are pushed down for yet another week. "Alexia" (63,730 dwt, 2015) was reported at \$13,250 dop Subic Bay for a trip via Aussie to N.China. In the Indian Ocean, rates slumped as well. The 'Sam Hawk' (57,200 dwt, 2013) was done at \$12,9K dop Chittagong for an iron ore trip via ECI to China. On the west coast, the 'Belatlantic' (63,318 dwt, 2016) gone at \$15,5K dop Pakistan for trip via WCI with bulk salt to FEast. From PG, although there was a steady flow of cargoes, rates were under pressure with 'River Globe' (53,677 dwt, 2007) fixing a limestone trip via Mina Saqr to ECI at \$11K dop Mundra. Hire rates from S.Africa decreased, with Ultras talking low \$12K+low \$200K aps RBCT for coal trips to WCI-PG and at mid \$12K+mid \$200K for ore trips from Saldanha Bay to China. In the Atlantic it has been the least thrilling week in a while, with further softening manifesting across the board painting a rather dim picture. The USG lost further momentum, with 'Tai Ping Shan' (56,607 dwt, 2011) fixing in the \$13,000s basis delivery SW Pass for a trip with petcoke to the Continent, while 'Elikon' (57,300 dwt, 2013) fixed basis delivery USG trading for 2 laden legs and redelivery Far East at \$14,000 plus \$400,000 GBB. Further south in ECSA there was still a little room to breathe, with a 53,000 tonner rumoured to obtain \$14,000 basis delivery Recalada for a trip into the Med while a nice 63,000 tonner obtained \$15,300 plus a \$530,000 GBB basis delivery Recalada for a trip with grains to Chittagong.

The Continent lacked fresh enquiry with a scrap cargo rumoured to fix on a nice ultra around \$14,000 for Med direction. Med/Black Sea area showed little activity with a supramax rumoured to fix in the low \$14,000 plus low \$400,000 GBB basis delivery Canakkale for a trip to Far East and a 60,000 tonner obtaining \$12,500 with delivery Iskenderun for a clinker run to West Africa.

In line with the noticeable volatility of rates, no period fixture was reported this week.

| | • | | | Representa | ative Supramax Fixtur | es | | |
|-----------------|--------|-------|------------|------------|-----------------------|-----------------------------------|------------|---------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Maple Opal | 56,842 | 2010 | CJK | prompt | NCSA | \$5,400 1st 65d, \$11,000 balance | cnr | via China |
| Alexia | 63,730 | 2015 | Subic Bay | 4-5 Nov | N.China | \$13,250 | Oldendorff | via Aussie |
| Sam Hawk | 57,200 | 2013 | Chittagong | Prompt | China | \$12,900 | cnr | via EC India |
| Belatlantic | 63,318 | 2016 | Pakistan | Prompt | China | \$15,500 | KLINE | via WC India |
| River Globe | 53,677 | 2017 | Mundra | Prompt | EC India | \$11,000 | Norvic | via Mina Saqr |
| Tai Ping Shan | 56,607 | 2011 | SW Pass | prompt | Skaw - Gib | \$13,000 | nfds | petcoke cgo |
| Elikon | 57,300 | 2013 | USG | prompt | Far East | \$14,000 plus 400k gbb | nfds | 2LL |
| Aquaprosper | 61,000 | 2015 | USG | prompt | UK | \$15,250 | nfds | petcoke cgo |
| TR Crown | 53,474 | 2005 | Recalada | prompt | Med | \$14,000 | nfds | |
| Equinox Voyager | 52,000 | 2002 | Douala | prompt | Far East | \$19,750 | nfds | |

'Blood, Sweat & Tears' in the Far East - "Singing the Blues" in the Atlantic for the Handysize.

An appalling week for the Pacific market ends today in which rates kept losing ground and spot ships mounting in number. October ended with four consecutive weeks in negative territory. Monday was particularly slow with a holiday in Singapore and the tempo not managing to pick up thereafter. Brokers, operators and ship-owns were struggling. The only option for somewhat decent numbers was to look for dirty cargoes. Also larger loggers seemed to have better chances than their competitors in the area. More specifically, North of Taiwan 'Pos Oceania' (28,000 dwt, 2012) open Japan was reported concluding at \$8,5K basis delivery dop for a trip with petcoke loading from NoPac back to Japan. South of Taiwan, we heard of "SFL Trent" (34,000 dwt, 2012), a nice logger open at Kuantan being finalized at \$8,5K basis dop for a usual salt run via Aussie to China. On Australian positions, the 'Arawana' (32,500 dwt, 2012) open at Taraunga on November 15th was fixed for a trip with logs via New Zealand to China at \$12,1K bss delivery dop. PG has generally managed to maintain last week's levels. Finally, a period fixture that emerged was the 'Zambesi' (34,000 dwt, 2013) a logger open at Spore on Nov 2. The hire agreed was \$10,5K bss dop for 2/3ll and redelivery worldwide.

The song Jimmy Reed was singing in the late 50's, "We're goin' up, we're goin' down... You got me doin' what you want me" is depicting exactly what most owners were feeling this past week in the Atlantic. Rates were sliding, and owners in most cases were chasing their tails, quickly revising their rates downwards, with no particular pressure from charterers. In ECSA, no real new sales brought no new orders and therefore despair to tonnage in the area. Early in the week, a 30,541 dwt booked on voyage a sugar parcel from Paranagua to Adriatic, at levels which at best calculate \$12K aps. Rumours were heard of a 34K dwt fixing a trip to WCSA at \$13,5K from S. Brazil. Similar was the case in USG, where tonnage was struggling to put their hands around firm cargo. Continent, albeit was more active this past week, proved to do so at discounted rates. Early in the week a 31,728dwt vessel was agreed at \$11K dop Terneuzen for the usual Rouen to Algeria grains, while today we hear good 32K dwt vessels are willing to do same number but aps, with charterers holding back. Similarly in the Med, while activity was present, rates were also somehow discounted. A 38,862 dwt fixed a trip to the Cont at \$11,500 from Canakkale, while a 32,657 dwt got only \$9,000 for a similar trip.

On the period desk, we heard rumours of a 31,800dwt fixing short period within Atlantic at \$9,500 from S. Spain.

| | | | | Representativ | e Handysize Fixtures | ; | | |
|-------------|--------|-------|-----------|---------------|----------------------|----------|------------|--------------------|
| Vessel | DWT | Built | Delivery | Date | Re-del | Rate | Charterers | Comment |
| Pos Oceania | 28,000 | 2012 | Japan | 25 Oct | Japan | \$8,500 | cnr | petcoke via NoPac |
| SFL Trent | 34,000 | 2012 | Kuantan | 25 Oct | China | \$8,500 | cnr | salt via N.Aussie |
| Arawana | 32,500 | 2012 | Taraunga | 15 Nov | China | \$12,100 | cnr | logs via N.Zealand |
| Zambesi | 34,000 | 2013 | Spore | 2 Nov | ww | \$10,500 | cnr | 2/3 |
| Vega Granat | 31,728 | 2014 | Terneuzen | prompt | Algeria | \$11,000 | Falcon | |
| Liberator | 28,414 | 2006 | Skaw | prompt | Bl.Sea | \$10,500 | cnr | ferts via Baltic |
| LV Song Hai | 38,862 | 2012 | Canakkale | prompt | Continent | \$11,500 | cnr | |
| S-Bronco | 33,532 | 2005 | Canakkale | prompt | USG | \$10,500 | WBC | |

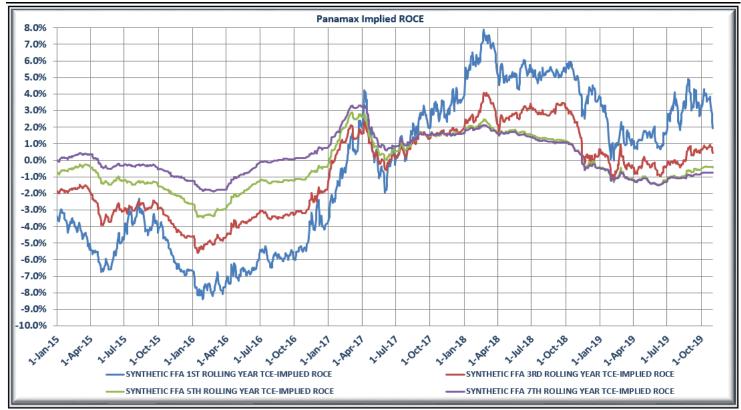


FFA Market

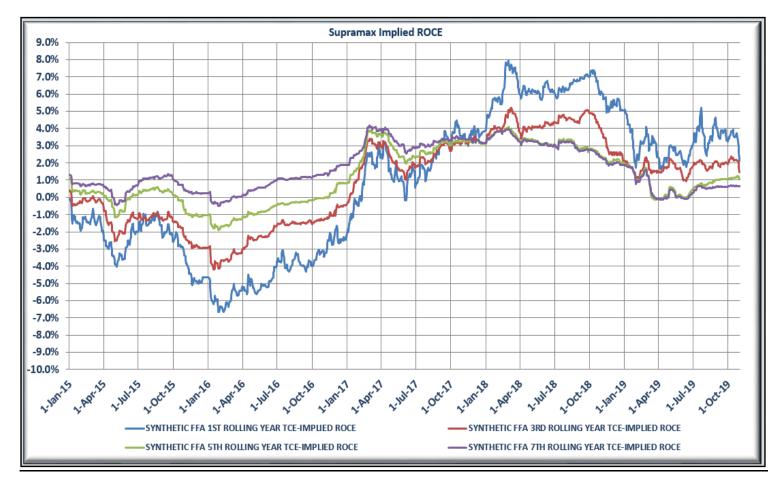
Following the lead of the spot market, the forward market lost further steam this week, ending considerably lower W-o-W. In particular, the prompt months of the Capesize went down, with November contracts ending at \$21,471 and December at \$21,454 daily or lower \$2,000 W-o-W. Losing five digits on a weekly basis, the front end of the Panamax curve moved further south, with November balancing at \$11,414 and December at \$11,379 daily. In sync with the spot market, Supramax forward market stood well below previously week's closing, with November lingering at \$10,179 and December at \$9,989 daily. In harmony with the above, prompt Handy contracts ended lower at November levels of \$8,488 daily.

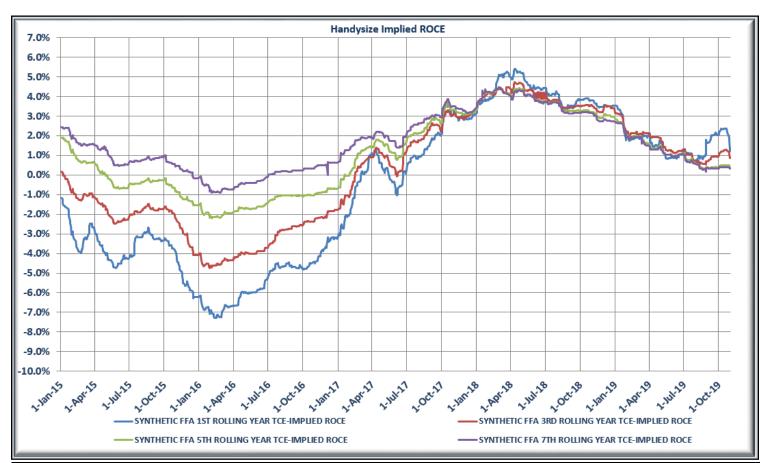
In this context, Capesize first rolling year implied ROCE plunged to 2.5% this week at the same time as that of Panamax was balancing considerably lower at 2%. Geared segments implied ROCEs trended downwards, with Supramax balancing at 2.2% and Handy at 1.2%.

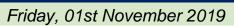














| BFA Cap | e 5TC | | | | | | | | |
|-----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Date | Nov (19) | Dec (19) | Jan (20) | Q1 (20) | Q2 (20) | Q3 (20) | Cal 20 | Cal 24 | Cal 25 |
| 28-Oct-19 | \$24,311 | \$24,496 | \$19,496 | \$16,368 | \$14,300 | \$17,125 | \$16,434 | \$13,700 | \$13,686 |
| 29-Oct-19 | \$23,854 | \$23,957 | \$19,314 | \$16,243 | \$14,200 | \$17,018 | \$16,342 | \$13,696 | \$13,689 |
| 30-Oct-19 | \$21,736 | \$21,968 | \$18,429 | \$15,318 | \$13,436 | \$16,450 | \$15,617 | \$13,657 | \$13,650 |
| 31-Oct-19 | \$20,839 | \$21,068 | \$17,668 | \$14,892 | \$12,929 | \$15,936 | \$15,115 | \$13,600 | \$13,593 |
| 1-Nov-19 | \$21,471 | \$21,454 | \$17,818 | \$14,942 | \$13,104 | \$16,057 | \$15,231 | \$13,604 | \$13,596 |
| Week High | \$24,311 | \$24,496 | \$19,496 | \$16,368 | \$14,300 | \$17,125 | \$16,434 | \$13,700 | \$13,689 |
| Week Low | \$20,839 | \$21,068 | \$17,668 | \$14,892 | \$12,929 | \$15,936 | \$15,115 | \$13,600 | \$13,593 |
| Week Avg | \$22,442 | \$22,589 | \$18,545 | \$15,553 | \$13,594 | \$16,517 | \$15,748 | \$13,651 | \$13,643 |

| BFA Pana | BFA Panamax 4TC | | | | | | | | | |
|-----------|-----------------|----------|----------|----------|----------|----------|----------|---------|---------|--|
| Date | Nov (19) | Dec (19) | Jan (20) | Q1 (20) | Q2 (20) | Q3 (20) | Cal 20 | Cal 24 | Cal 25 | |
| 28-Oct-19 | \$12,414 | \$12,504 | \$11,229 | \$10,646 | \$11,114 | \$10,718 | \$10,769 | \$8,586 | \$8,554 | |
| 29-Oct-19 | \$12,393 | \$12,439 | \$10,882 | \$10,496 | \$11,068 | \$10,646 | \$10,677 | \$8,586 | \$8,554 | |
| 30-Oct-19 | \$11,646 | \$11,682 | \$10,257 | \$10,014 | \$10,725 | \$10,368 | \$10,348 | \$8,579 | \$8,550 | |
| 31-Oct-19 | \$11,254 | \$11,246 | \$10,068 | \$9,876 | \$10,514 | \$10,093 | \$10,132 | \$8,579 | \$8,550 | |
| 1-Nov-19 | \$11,414 | \$11,379 | \$10,111 | \$9,908 | \$10,539 | \$10,118 | \$10,152 | \$8,575 | \$8,550 | |
| Week High | \$12,414 | \$12,504 | \$11,229 | \$10,646 | \$11,114 | \$10,718 | \$10,769 | \$8,586 | \$8,554 | |
| Week Low | \$11,254 | \$11,246 | \$10,068 | \$9,876 | \$10,514 | \$10,093 | \$10,132 | \$8,575 | \$8,550 | |
| Week Avg | \$11,824 | \$11,850 | \$10,509 | \$10,188 | \$10,792 | \$10,389 | \$10,416 | \$8,581 | \$8,552 | |

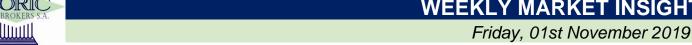
| BFA Sup | BFA Supra 10TC | | | | | | | | | |
|-----------|----------------|----------|----------|---------|----------|----------|---------|---------|---------|--|
| Date | Nov (19) | Dec (19) | Jan (20) | Q4 (19) | Q1 (20) | Q2 (20) | Cal 20 | Cal 24 | Cal 25 | |
| 28-Oct-19 | \$12,046 | \$11,050 | \$9,625 | \$9,218 | \$10,146 | \$10,082 | \$9,919 | \$8,686 | \$8,550 | |
| 29-Oct-19 | \$11,468 | \$10,489 | \$9,204 | \$8,764 | \$9,975 | \$9,914 | \$9,679 | \$8,654 | \$8,550 | |
| 30-Oct-19 | \$10,775 | \$9,921 | \$8,900 | \$8,429 | \$9,796 | \$9,786 | \$9,485 | \$8,625 | \$8,536 | |
| 31-Oct-19 | \$10,175 | \$9,911 | \$8,804 | \$8,423 | \$9,657 | \$9,764 | \$9,432 | \$8,629 | \$8,546 | |
| 1-Nov-19 | \$10,179 | \$9,989 | \$8,911 | \$8,558 | \$9,668 | \$9,754 | \$9,475 | \$8,629 | \$8,550 | |
| Week High | \$12,046 | \$11,050 | \$9,625 | \$9,218 | \$10,146 | \$10,082 | \$9,919 | \$8,686 | \$8,550 | |
| Week Low | \$10,175 | \$9,911 | \$8,804 | \$8,423 | \$9,657 | \$9,754 | \$9,432 | \$8,625 | \$8,536 | |
| Week Avg | \$10,929 | \$10,272 | \$9,089 | \$8,678 | \$9,848 | \$9,860 | \$9,598 | \$8,645 | \$8,546 | |

| BFA Hand | BFA Handysize TC | | | | | | | | | |
|-----------|------------------|----------|----------|---------|---------|---------|---------|---------|---------|--|
| Date | Oct (19) | Nov (19) | Dec (19) | Q4 (19) | Q1 (20) | Q2 (20) | Cal 20 | Cal 24 | Cal 25 | |
| 28-Oct-19 | \$8,975 | \$8,613 | \$8,188 | \$7,863 | \$8,400 | \$8,238 | \$7,900 | \$7,500 | \$7,500 | |
| 29-Oct-19 | \$8,756 | \$8,400 | \$8,025 | \$7,713 | \$8,375 | \$8,213 | \$7,838 | \$7,494 | \$7,494 | |
| 30-Oct-19 | \$8,500 | \$8,188 | \$7,750 | \$7,450 | \$8,138 | \$7,975 | \$7,738 | \$7,475 | \$7,475 | |
| 31-Oct-19 | \$8,488 | \$8,125 | \$7,688 | \$7,471 | \$8,125 | \$7,963 | \$7,738 | \$7,475 | \$7,475 | |
| 1-Nov-19 | \$8,488 | \$8,125 | \$7,675 | \$7,477 | \$8,113 | \$7,931 | \$7,738 | \$7,475 | \$7,475 | |
| Week High | \$8,975 | \$8,613 | \$8,188 | \$7,863 | \$8,400 | \$8,238 | \$7,900 | \$7,500 | \$7,500 | |
| Week Low | \$8,488 | \$8,125 | \$7,675 | \$7,450 | \$8,113 | \$7,931 | \$7,738 | \$7,475 | \$7,475 | |
| Week Avg | \$8,641 | \$8,290 | \$7,865 | \$7,595 | \$8,230 | \$8,064 | \$7,790 | \$7,484 | \$7,484 | |



Bunker Market





Dry Bulk S&P Market

Contrary to expectations and volume for activity for this time of the year, buying interest and subsequent second hand sales activity was subdued, with only a few transactions materialized. This trend was noticed in the New Building market as well, with only one order reported for delivery end of 2020. Limited buying appetite could possibly be attributed to the fact that the year is ending and in a matter of 2 months investors may benefit from discounted prices but also to the uncertainty of 2020 with regard to the new Sulphur regulations. Newbuilding price of dry bulkers started to rebound from the bottom it had reached in the second half of 2017, but the rebound has been weak since then. Even during the spring and summer of this year, when the freight market was strong, prices for newbuilding did not show a decent rebound, according to the China Newbuilding Price Index.

In the real action, starting from the big boys, Romanian built mini cape 'Niki' (101k/2 Mai/2006) was reported sold to UAE based buyers for \$11

Moving down in size, Panamaxes have definitely seen much busier weeks as no such deals were reported this week.

In the Supramax segment, 'Fortune Symphony' (57k/Tsuneishi/2016) found new home for \$20.5 mill, with rumors indicating Japanese interests behind the transaction. Above levels seem in line with those achieved by sister 'King Island' a couple of weeks back. Greek owner Navios have reportedly disposed of their 'Navios Hios' (55K/Sanoyas/2003) for \$7.7 mill to Greek buyers.

Finally, in the Handies, PRC built 'Thurgau' (32k/Universe/2011) was reported sold for a soft price of high \$6 mill. most probably to Greeks including TC until February 2020 at \$8,600 p/d, whereas two years younger 'He De' (32k/Zhejiang/2009) had obtain a quite firm \$9.4. Smaller unit 'Ho Bao' (23k/Shin Kochi/2001) found Chinese takers for a price in the region of \$4 mill; as a comparison, similar ship Team Tango (23k/Shin Kurushima/2001) had fetched a firm \$5 mill back in August.

| | | | Reported Rece | nt S&P Activity | | | |
|-------------------|---------|-------|-------------------------|-----------------|-------|--------------------|--|
| Vessel Name | DWT | Built | Yard/Country | Price \$ | | Buyer | Comments |
| New Times 0120813 | 208,000 | 2019 | New Times/China | | 47 | Norwegian buyers | 13-yrs BBB/less \$5.0m to sellers credit |
| Azul Integra | 203,272 | 2004 | Universal/Japan | | 15.6 | Chinese buyers | |
| Jo Jin Maru | 98,697 | 2012 | Tsuneishi Zhousan/China | | 19.8 | Undisclosed buyers | |
| Trustn Trader I | 82,293 | 2015 | Oshima/Japan | 25 | | Undisclosed buyers | |
| Mild Sea | 81,684 | 2013 | Qingdao Beihai/China | mid-high | 16 | Undisclosed buyers | |
| Mangarella | 82,654 | 2009 | Tsuneishi/Japan | Ü | 15.65 | Greek buyers | |
| Dolce | 76,525 | 2007 | Imabari/Japan | | 11.5 | Undisclosed buyers | |
| Real Happiness | 76,602 | 2005 | Imabari Marugame/Japan | | 10.2 | Greek buyers | |
| Oregon | 74,204 | 2002 | Oshima/Japan | | 7.9 | Undisclosed buyers | |
| Adventure III | 62,534 | 2019 | Oshima/Japan | | 27.5 | Undisclosed buyers | C 4 x 30 |
| SBI Puma | 63,542 | 2014 | Chengxi/China | | 18.5 | Chinese buyers | SS due |
| Shiny Halo | 61,496 | 2011 | Shin Kasado/Japan | | 16.5 | Undisclosed buyers | C 4 x 31/ BWTS fitted |
| Centenario Blu | 56,200 | 2011 | Mitsui Tamano/Japan | low | 14 | Greek buyers | C 4 x 30 |
| Stove Phoenix | 55,840 | 2007 | Kawasaki/Japan | | 11.3 | Indonesian buyers | C 4 x 30,5 |
| Navios Hios | 55,180 | 2003 | Sanoyas Hishino/Japan | | 7.65 | Greek buyers | C 4 x 35 |
| Star Epsilon | 52,402 | 2001 | Tsuneishi/Japan | | 6.5 | Undisclosed buyers | C 4 x 30 |
| Baolong | 46,658 | 1998 | Mitsui Tamano/Japan | | 4.3 | Undisclosed buyers | C 4 x 30 |
| Harvest Rising | 46,678 | 1996 | Mitsui Tamano/Japan | | 4.3 | Chinese buyers | C 4 x 30.5 |
| Seas 11 | 37,200 | 2013 | Zhenjiang Ouhua/China | | 11 | Undisclosed buyers | C 4 x 30 |
| Global Endeavor | 32,139 | 2008 | Hakodate/Japan | | 8.6 | Vietnamese buyers | C 4 x 30 |
| V Red Knot | 32,700 | 2003 | Kanda/Japan | | 6.3 | Undisclosed buyers | C 4 x 30.5 |
| King Sugar | 28,196 | 2010 | I-S Shipyard/Japan | | 7.2 | Greek buyers | C 4 x 30.7 |
| Maritime Coaction | 28,282 | 2008 | I-S Shipyard/Japan | | 7.5 | Undisclosed buyers | C 4 x 30 |
| Fortune Bay | 28,671 | 2006 | Shin Kochi Jyuko/Japan | | 6.5 | Undisclosed buyers | C 4 x 31 |
| Panforce | 28,200 | 2004 | Imabari/Japan | | 5.5 | Chinese buyers | C 4 x 30/ Logger |
| Ocean Exporter | 28,461 | 2002 | Imabari/Japan | high | 4 | Chinese buyers | C 4 x 30.5 |
| Forza | 28,564 | 1997 | Kanda/Japan | | 3.2 | Chinese buyers | C 4 x 30 |
| Annelisa | 18,673 | 2008 | Yamanishi/Japan | | 8 | Undisclosed buyers | C 4 x 30 |
| Ho Bao | 23,649 | 2001 | Shin Kochi Jyuko/Japan | | 4.2 | Chinese buyers | C 4 x 30,5 |

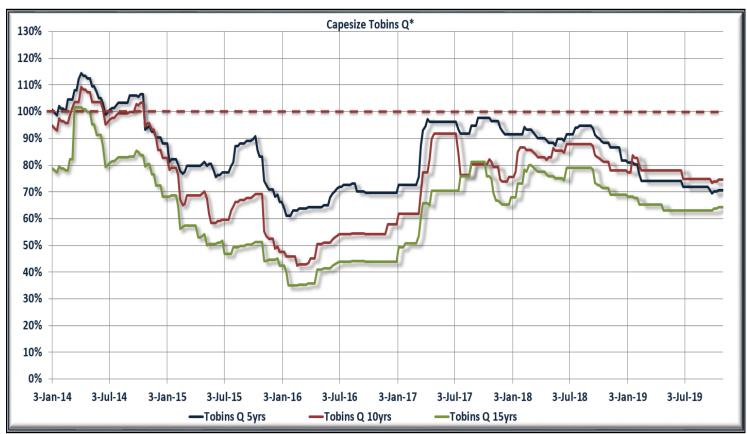
^{*}Tobin's Q represents the ratio between the market value and replacement value of a physical asset, with numerator and denominator adjusted to same age basis. According to economic theory, this ratio should be mean reverting towards 1 or 100%, for assets that do not face technological obsolescence.

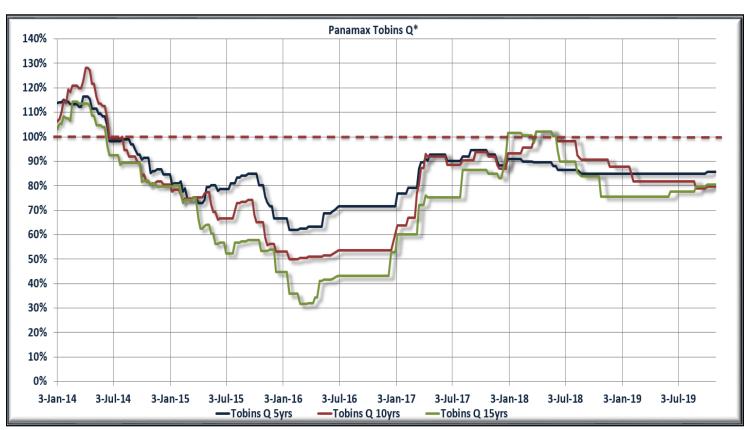




Friday, 01st November 2019

| | Tobin's Q* Capesize-Panamax | | | | | | | | | |
|---------------|--|-----|-----|-----|-----|-----|--|--|--|--|
| Date | Capesize 5yrs Capesize 10yrs Capesize 15yrs Panamax 5yrs Panamax 10yrs Panamax 15yrs | | | | | | | | | |
| Current ratio | 71% | 75% | 64% | 86% | 80% | 80% | | | | |
| 12months High | 87% | 84% | 69% | 86% | 91% | 80% | | | | |
| 12months Low | 69% | 73% | 63% | 85% | 79% | 76% | | | | |
| 12months Avg | 75% | 77% | 65% | 85% | 83% | 77% | | | | |



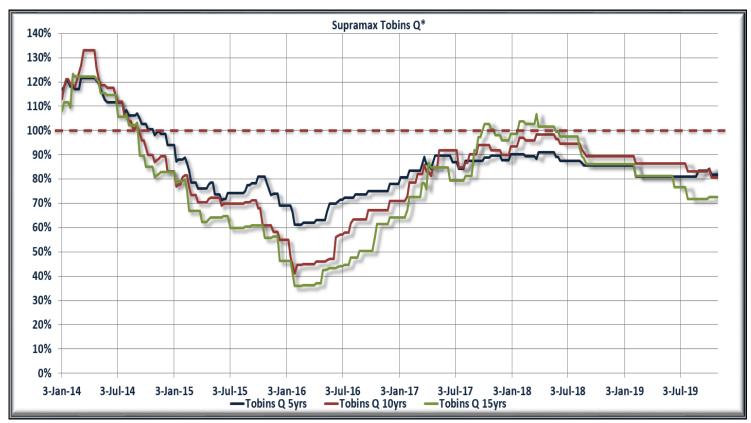


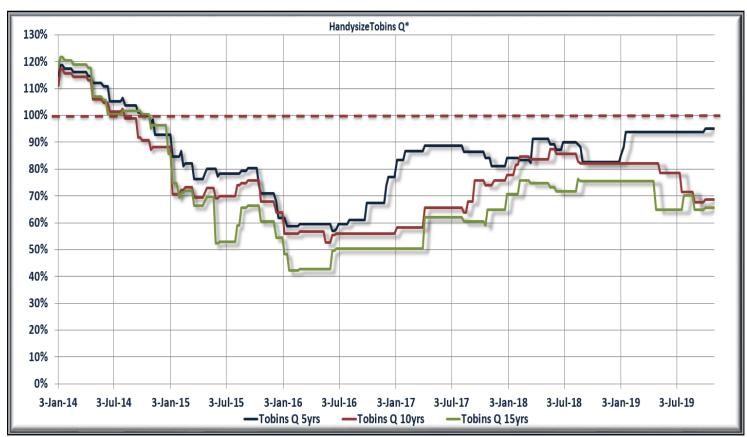




Friday, 01st November 2019

| | Tobin's Q* Supramax-Handysize | | | | | | | | | | |
|---------------|--|-----|-----|-----|-----|-----|--|--|--|--|--|
| Date | Supramax 5yrs Supramax 10yrs Supramax 15yrs Handysize 5yrs Handysize 10yrs Handysize 15yrs | | | | | | | | | | |
| Current ratio | 82% | 81% | 72% | 95% | 69% | 66% | | | | | |
| 12months High | 86% | 89% | 86% | 95% | 82% | 76% | | | | | |
| 12months Low | 81% | 81% | 72% | 83% | 68% | 65% | | | | | |
| 12months Avg | 82% | 86% | 79% | 92% | 77% | 70% | | | | | |

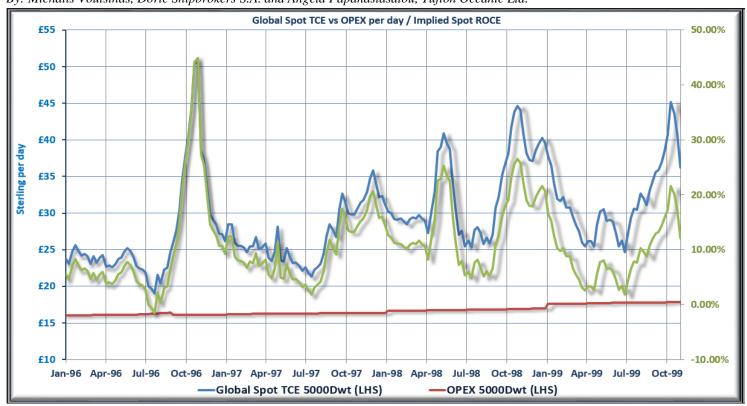






Market Insight 120 years ago

By: Michalis Voutsinas, Doric Shipbrokers S.A. and Angela Papanastasatou, Tufton Oceanic Ltd.





| Weekly Spot Market | Current week | Previous week | Nov-01 | Oct-01 | Sep-01 |
|--------------------|--------------|---------------|--------|--------|--------|
| Implied Spot Roce | 12.1% | 17.2% | 14.1% | 10.2% | 6.6% |
| Global Spot TCE | £36.24 | £40.58 | £36.68 | £32.60 | £29.33 |
| BlackSea Round | £35.47 | £41.33 | £37.02 | £32.42 | £28.13 |
| East Round | £45.03 | £46.27 | £41.48 | £38.06 | £37.46 |
| Med Round | £33.65 | £36.43 | £33.94 | £29.79 | £27.38 |
| US Round | £39.73 | £44.85 | £36.49 | £35.80 | £32.49 |
| River Plate Round | £40 59 | f44 08 | £43 93 | £41.80 | f37 99 |

| S&P Market (5,000dwt) | Current week | Previous week | Nov-01 | Oct-01 | Sep-01 |
|-----------------------|--------------|---------------|---------|---------|---------|
| NB | £45,795 | £43,782 | £42,030 | £41,147 | £42,286 |
| SH 5yrs old | £32,074 | £32,278 | £30,809 | £29,879 | £31,148 |
| SH 10yrs old | £24,738 | £24,952 | £23,604 | £22,761 | £23,999 |
| SH 15yrs old | £18,934 | £19,189 | £17,798 | £16,942 | £18,310 |

^{*1} Sterling = 20Shillings, 50% of the World Fleet under British Ownership, Size Categories: "Small"=below 2,500dwt, "Handy"= 2,500-4,000dwt, "Large"=5,000dwt,"Very Large"= 6,000dwt, "Ultra Large"=above 6,000dwt, Assumptions for a 5,000dwt Benchmark Ship: Voyage Speed=9knots, Fuel Consumption 17.75tonnes of coal/day

SHIPBROKERS S.A.

WEEKLY MARKET INSIGHT

Friday, 01st November 2019

History does not repeat itself but it does rhyme...

Although a good deal of business has been effected during the last week, lower rates have in the majority of cases been accepted both outwards and homewards. A dull tone is still prevalent, but this need cause no alarm, for there is too much employment of one description and another offering to prevent rates falling materially away. What owners have to view most seriously is the tremendous advance in bunker coal that has taken place this year, and is still going on unchecked. Within the last few days cargoes of good Cardiff coal have been sold at 16s 6d per ton, and the collieries can command the same price again. Good bunkers are correspondingly stiff at from 15s to 15s 6d for large, and from 8s 6d to 9s for small coal. What "foreign coaling" quotations are likely to be next year it would not be safe to prophesy, but it is certain that there will be a great advance on this year's prices. Take the Port Said price for instance. How can owners expect this to be 23s, or even 25s, if anything like the present rate of freight from Wales, of 12s per ton, is going to be maintained, with every prospect of the best coals, such as Ferndale, Ocean etc., commanding a minimum price of from 15s 6d to 16s per ton.

The demand for Welsh coal just now is altogether unprecedented. November cargoes commanding almost sensational prices; most if not all the principal collieries having their outputs sold up to the end of this year. Stems are very difficult to obtain, and as many as 175 hours are being demanded for 3,000-ton cargo boats.

It is about time the Documentary Committee again revised the coal charter, for now that there is another congestion in Wales it is absolutely ridiculous for boats of 6,000 tons and upwards to be hanging about there on demurrage at 16s 8d per hour, of £20 per day. Their working expenses alone come to this. At the present time the rate of demurrage for a 6,000-ton boat ought to be at least £60 per day.

The Black Sea market is very dull, berth rates from Odessa, Sulina, etc, for L.H.A.R. being 9s to 9s 3d. On charter from Odessa, Sulina, the Crimean ports etc., only 10s 3d to 10s 9d n.c is now obtainable.

Berth rates from Azoff for p.p are 12s 6d to 13s. For the Mediterranean 14 fcs is quoted, with various options as to loading and discharging ports.

The Mediterranean market is weaker, in sympathy with Black Sea business. From Greece to U.K Cont 9s 6d to 9s 9d is obtainable. From Smyrna to U.K 11s to 11s 6d is quoted nominally. From Alexandria berth rates to London of Hull are 7s c/s basis; on charter 10s 6d and 9s 6d is quoted.

The Eastern Market is quiet. Bombay rates for November loading are nominally 17s 6d to 18s, December 17s to 17s 6d. From Calcutta the only business doing is for jute to U.K or Cont at 30s

The River Plate market continues fairly steady, November/December boats from the San Lorenzo limit being worth from 28s 6d to 29s. Wool rates are steady for the Continental ports at 24 fcs to 25 fcs.

Coal rates from Wales are generally weaker, and according to the Welsh brokers' advices are still tending downwards. The following quotations are now current: Marseilles 11 fcs to 11½ fcs, Algiers 10½ fcs to 11 fcs.

The American market is generally weaker. From the Northern range berth rates to p.p for November loading are 2s 9d to 2s 10½d; for combination cargoes of heavy grain and oats 2s 9d to 2s 10½d ad 2s 6d to 2s 7½d, is obtainable. On the C.f.o basis early November boats are worth 3s 3d to 3s 4½d. One or two good phosphate fixtures have been effected but rates are now easier at about 18s to 18s 6d from Fernandina, Brunswick etc.. Net charter rates from the Gulf ports fro November/December loading are 17s to 17s 6d. Berth grain rates from the New Orleans or Galveston to p.p for November are 3s 6d and for December and January loading 3s 9d to 3s 10½d. Cotton rates from the Gulf ports to Liverpool, Manchester, or Continent are nominally 42s 6d to 43s 9d, and from the Atlantic ports also nominally 36s 3d.

On the S&P front, the newbulding market moved upwards. A typical newbuilding 5,000dwt British-build steamer is currently at the market for £45,750 whereas a five-year-old of the same dwt and specification at circa £32,000.