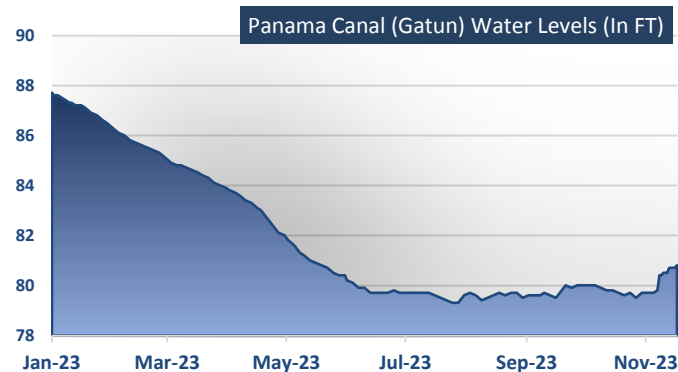


Historically high temperatures have been recorded in the year 2023 in the Atlantic Ocean, exacerbated by the presence of the El Niño phenomenon. This phenomenon elevates the temperature of the Pacific Ocean and, in the case of Panama, has caused a delay in the onset of the rainy season. Consequently, there has been a substantial decrease in freshwater levels in the reservoirs of the Panama Canal, which are essential for its operation, as reported by the Panama Canal Authority. October, in particular, witnessed a 41 percent reduction in rainfall compared to the norm, marking the driest October in the last 73 years of recorded data. The ongoing drought is persistently affecting the Panama Canal's reservoir system, causing Gatun Lake to reach unprecedentedly low levels for this time of year.



Source: Refinitiv, Doric Research

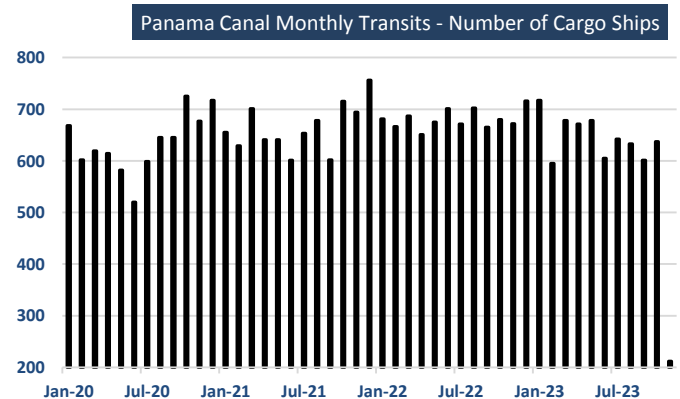
As less than two months remain until the conclusion of the rainy season, both the Canal and the country are confronted with the challenge of the imminent dry season. The current water reserve, which must sustain over 50 percent of the population and simultaneously support the operations of the interoceanic waterway, is at a critical minimum. In response, starting from November 3rd, booking slots have been reduced to 25 per day from an already diminished 31 per day, as reported by the Canal Authority. This number is expected to undergo further reduction over the next three months, reaching 18 slots per day starting February 2024.

| Dates                         | Number of reservation slots |
|-------------------------------|-----------------------------|
| November 3rd to 7th           | 25                          |
| November 8 to 30              | 24                          |
| December 1 to 31              | 22                          |
| January 1 to January 31, 2024 | 20                          |
| As of February 1, 2024        | 18                          |

Source: Panama Canal Authority, Doric Research

Approximately 1,000 vessels navigate through the Panama Canal each month, transporting a collective load exceeding 40 million tonnes of goods, constituting around 5 percent of global maritime trade volumes, as per the IMF. However, due to drought-induced restrictions stemming from insufficient rainfall at Gatun Lake, the canal's vital water source, throughput has diminished by approximately 15 million tonnes this year. This has also led to an additional six days in transit for ships. Notably, the impacts of the drought are most acutely felt in ports in Panama, Nicaragua, Ecuador, Peru, El Salvador, and Jamaica, with repercussions reaching as far as Asia, Europe, and North America.

The enduring drought is anticipated to impede trade for months to come, with canal passages projected to reduce by half, from the standard 36 ships per day to 18, by February. Economies heavily dependent on the canal for trade should brace for prolonged disruptions and delays.



Source: Panama Canal Authority, Doric Research

While concerns within the shipping community about the disruptive impacts of climate change on global trade are escalating, Goldman Sachs, the American multinational investment bank, has provided a more sanguine perspective for the course of global economy in its latest macro outlook. Goldman Sachs Research anticipates that the global economy will surpass expectations in 2024, echoing the outperformance witnessed in 2023. The leading financial institution foresees another year of growth outperformance across the majority of economies worldwide, projecting global growth to balance at 2.6 percent for the coming year.

The primary reason for this optimistic growth outlook is the apparent lack of necessity for central banks to trigger a recession to curb inflation. In fact, inflation rates have already been on a downward trajectory, reaching their lowest levels since 2021 in many cases. In an environment of significantly reduced headline inflation and resilient labor markets, the growth of real disposable income is expected to further bolster GDP growth. Moreover, Goldman Sachs foresees a lesser drag from tighter financial conditions in 2024 compared to 2023, as the maximum impact of monetary tightening on the growth rate typically lags by about two quarters. Lastly, the investment bank anticipates a recovery in manufacturing activity in 2024 following a subdued pace in 2023. The weak industrial activity this year resulted from a confluence of unusual challenges, including a shift in spending back towards services from goods, the European energy crisis, an inventory destocking cycle to rectify an overbuild in 2022, and a slower-than-expected rebound in Chinese manufacturing. Many of these challenges are expected to diminish in the coming year.

Despite facing challenges such as China's ongoing economic slowdown, along with geopolitical and climate change disturbances impacting global trade, the overall macroeconomic landscape appears more resilient at last, promising the potential for improved conditions in the coming year.

*The overall macroeconomic landscape appears more resilient at last, promising the potential for improved conditions in the coming year.*

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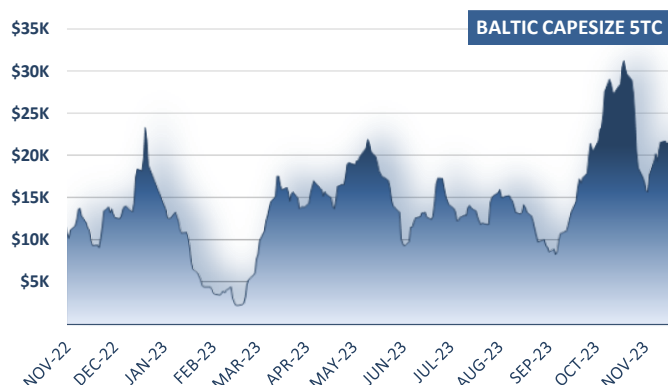
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## Capesize

Another positive week for the Capesize segment which kept trending up with minor bumps along the way. The Baltic T/C Average index closed at \$22,913, or up by 6.7% W-o-W.



## Pacific

In the Pacific, and in particular out of the land down under; better rates for late November/ early December made their appearance. C5 (West Australia/China) route was fixing for most of the week on and off mid \$10 pmt. Rio Tinto was linked to two fixtures for 30 November to 02 December loading 170,000/10% out of Dampier port to Qingdao at \$10.45 and \$10.55 pmt respectively. It was said that BHP fixed a 160,000/10% iron ore stem at \$10.35 pmt for same dates loading Port Hedland. C5 finally closed at \$10.22 pmt, up by 2.3% W-o-W. Coal activity out of East Australia and Indonesia also supported the region with equally strong rates, whilst balancing out prompt/spot tonnage looking to cover just before the end of 4th quarter. On T/C basis, C10\_14 (Pac r/v) route closed at \$21,705, or up by 5.6% W-o-W. Out of Indonesia, Libra was linked to a couple of fixtures to India. It was reported that a TBN was fixed at \$8.10 pmt for 150,000/10% coal stem from Samarinda to Mundra for 18/25 November window. In the commodity news, and during the 2nd week of November, Australian iron ore shipments declined by 5% W-o-W, dropping by 880,000 tonnes. Total exports were 16.5 million tonnes, with 13.7 million tonnes sent to China, Australia's largest recipient. Among Australia's top three miners, Rio Tinto cut its iron ore exports to China by 23.3% W-o-W, down to 4.3 million tonnes however BHP and FMG raised their Chinese export volumes by 15% and 38.2% respectively. According to MySteel, most ongoing maintenance work over at Pilbara ports will be over this week, preventing further slow down on Australian exports. In China iron ore prices exceeded \$130 pmt on Wednesday for the first time in 8 months, on the back of a new stimulus plan announced to support the property sector.

Bloomberg reported that Beijing will move on a 1 trillion-yuan (\$137 billion) package to support the nation's housing sector. The benchmark 62% FE imported fines rose to \$131.53 pmt. China, is still mindful on iron ore prices movements, announcing that China Mineral Resources Group (CMRG) will work closely with Dalian Commodity Exchange in order to avoid iron ore prices' manipulation.

## Atlantic

In the Atlantic, there was a clear division between North and South trading. The North Atlantic saw increased activity especially on the latter part of the week, whilst Brazil showed no real excitement. Similarly, activity out of West Africa flat with no major moves on last week's closing. C17 (Saldanha Bay/Qingdao) closed at 16.79 pmt. The leading indicator, C3 (Tubarao/Qingdao) route closed at \$22.59 pmt, or up by 2.7% W-o-W. Earlier in the week, it was reported that Glovis fixed on TBN basis, 170,000/10% iron ore for 5/15 December loading out of Tubarao to Qingdao at \$22 pmt. M/V "Castillo De Catoira" (173,587 dwt, 2005) was also reported on this route but for an earlier stem (01/07 December) at \$22.30 pmt, fixed to Koch. On T/C basis, C8\_14 (t/a) route gained on Friday closing \$4,657, on the back of a number of fresh cargoes appeared on the second part of the week. C8\_14 route closed at \$34,063, or up by 15.42% W-o-W. C9\_14 (f/haul) route on the other hand did not do so well, closing 1.4% below last week's levels, at \$40,650 daily. In the commodity news, there was a slump in the Brazilian aggregate iron ore exports (9 major ports) to global destinations. During the period of 6 to 12 November, according to MySteel weekly survey there was a significant drop of 39.9% on weekly exports, or down by 3.2 million tonnes. Weekly volume from Vale S.A. dropped by 2.5 million tonnes, or down by 41% on week.

No period deals reported this week. The FFAs have yo-yoed during this week, but finally Traders left for the weekend with higher bids compared to last week. November trading stopped 9% over last week's closing whilst forward curve showed trended up with calendar 2024 posting 6% and calendar 2025 respectively 4% gains W-o-W.

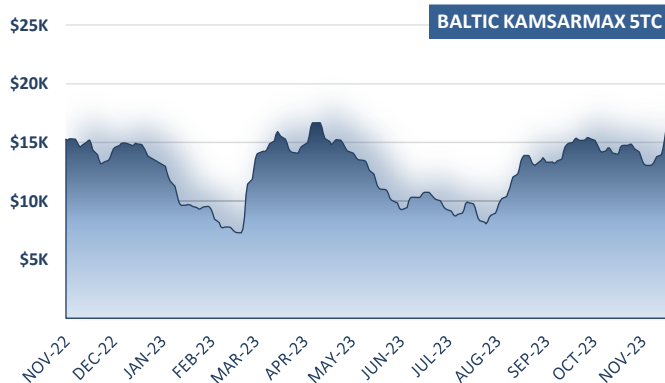
*Another positive week for the Capesize segment which kept trending up with minor bumps along the way. The Baltic T/C Average index closed at \$22,913, or up by 6.7% W-o-W.*

### Representative Capesize Fixtures

| Vessel Name         | Loading Port | Laydays       | Discharge Port | Freight | Charterers | Comment             |
|---------------------|--------------|---------------|----------------|---------|------------|---------------------|
| TBN                 | Dampier      | 30 Nov/02 Dec | Qingdao        | \$10.55 | Rio Tinto  | 170,000/10 iron ore |
| TBN                 | Port Hedland | 30 Nov/02 Dec | Qingdao        | \$10.35 | BHP        | 160,000/10 iron ore |
| Castillo De Catoira | Tubarao      | 01/07 Dec     | Qingdao        | \$22.30 | Koch       | 170,000/10 iron ore |
| TBN                 | Samarinda    | 18/25 Nov     | Mundra         | \$8.10  | Libra      | 150,000/10% coal    |

## Panamax

Diwali symbolises the victory of light over darkness. In the aftermath of its celebrations, the Panamax Average 82 index saw the light - marking a circa 30% W-o-W increase and concluding at \$16,868 daily.



## Pacific

In the Pacific commodity news, according to Chinese official data October coal output slipped by 1.1% from September's six-month high, as production was affected by safety inspections. China mined 388.8 MMT of the fuel last month, which is still higher by 3.8% from the year-earlier level. With winter peak season demand approaching, China's state planner called for an expansion of coal production. According to a spokesman from the National Reform and Development Commission (NDRC), China would strengthen coal production monitoring and encourage local governments and companies to expand its coal output. Meanwhile in Australia, according to LSEG's proprietary coal trade flows model during September seaborne exports were up 3.5% versus the same month a year ago or circa 0.92 MMT per day. According to the same source this rate increased to approximately 0.98 MMT per day over 01st Oct to 14th Nov or 6.8% up from September. From the port of Newcastle the coal exports were up 12.9% Y-o-Y for September whilst for the period over 1st Oct to 14th Nov an increase of 19.7% was observed. The spot market, enjoyed a good influx of cargo inquiry which shifted the P3A\_82 (Pac rv) index by about 17.6% W-o-W at \$13,704. For a North Pacific round, Oldendorff took the 'Guo Yuan 28' (75,864 dwt, 2013) from Dalian 20-21 Nov for a trip back to Singapore-Japan at \$11,750. For Australia loading, the 'Transcenden Fortune' (84,940 dwt, 2023) from Longkou 16 Nov was alleged to have agreed \$14,750 daily for a trip via EC Australia to China whereas for a similar run from WC Australia a KMx was rumoured at \$18,000 with delivery Singapore spot. The 'Jal Tara' (84,827 dwt, 2019) was fixed from Vietnam 21-23 Nov and redelivery India at \$14,000 with Tata NYK. In the South, with coal demand increasing the market saw a steady

cargo flow, with the P5\_82(Indo rv) index gaining 15% W-o-W reaching \$13,628. The 'Ocean Oceanus' (93,072 dwt, 2011) was fixed with delivery Kaohsiung 15-17 Nov for a trip via Indonesia to S. Korea at \$14,000 whereas for India direction the 'Ocean Saga' (81,499 dwt, 2015) agreed delivery aps Bunati 24-27 Nov at \$15,500 with Cargill.

## Atlantic

In the commodity news of the Atlantic, marketing year 2023/24 is expected to see a substantial increase in Soybean supplies amid increased production recovery in Argentina and area expansion in Brazil, leaving the U.S behind to face a challenging 2023/24 soybean export season. Export seasonality may have affected Brazil's exports, but overall monthly shipments continue to be record high compared to the same period of previous years. According to Refinitiv trade flows, 5.53 MMT of soybean were shipped in October, 61% above last October. The latest Williams line-up report showed that accumulated exports during February-October totaled 88.93 MMT out of which China accounted for 61.70 MMT. The U.S though exported 9.59 MMT of soybeans in October, an increase of 315% M-o-M, and it has been reported that China recently signed 11 agricultural products purchase contracts with U.S. exporters worth billions of dollars, signaling potential increases in soybean sales to China. In the spot market, the North Atlantic saw a solid injection of mineral cargoes, pushing the P1A\_82(T/A rv) index circa 60% up W-o-W reaching \$22,975 perhaps hinting a flair of capsize splits. The P2A\_82(F/H) index settled at \$26,045 or 19% higher W-o-W. The 'Darya Gauatri' (81,874 dwt, 2012) was fixed from Skaw 24-26 Nov for a trip via Narvic and redelivery Skaw-Gibraltar at \$30,500 with Oldendorff, whilst for trip to the East, 'Green K-Max 1' (80,856 dwt, 2019) was fixed with delivery Icdas retroactive 14-15 Nov for a trip via Ust Luga to the Feast at an impressive \$35,000 daily. For a run-of-mill grain run via the USG, the 'Medusa' (82,194 dwt, 2010) was fixed from L'Orient 24-30 Nov for a trip to Singapore-Japan range at \$24,500 with ADMI. Following the rest of the Atlantic the P6\_82 (ECSA rv) index concluded at 15,068 or circa 16% higher W-o-W. For this run Meadway's 'Shandong Fu Ze' (81,782 dwt, 2017) agreed \$18,500 plus 850,000 gbb aps ECSA end Nov and redelivery Singapore-Japan. From the Black Sea grain cargoes from both Ukraine and Russia are flowing in with significant premium over the plain vanilla index routes being achieved.

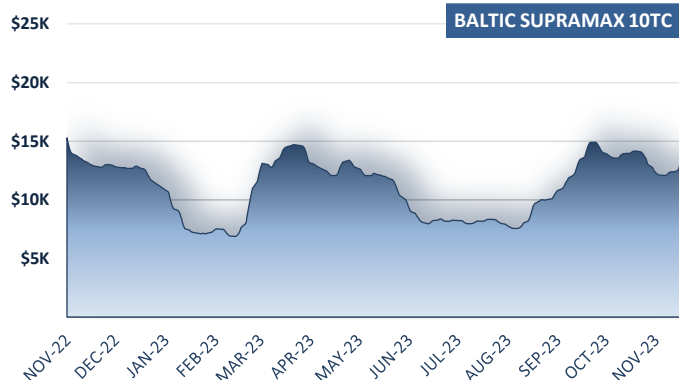
With the FFA in the green and the spot market buoying it was almost certain that period talks would lead to some fixtures. LDC took the 'Success Trader' (82,231 dwt, 2024) with delivery ex Yard Hantong 15-30 Jan 2024 for 1 year period at \$14,350, whereas the 'BBB Yulin' (82,293 dwt, 2015) was fixed from Rizhao 16-17 Nov for 7 to 9 months at \$14,500 with Cobelfret.

*Port of Newcastle coal exports were up 12.9% Y-o-Y for September whilst for the period over 1st Oct to 14th Nov an increase of 19.7% was observed.*

| Representative Panamax Fixtures |            |            |                 |           |            |                     |            |                  |
|---------------------------------|------------|------------|-----------------|-----------|------------|---------------------|------------|------------------|
| Vessel Name                     | Deadweight | Year Built | Delivery        | Laycan    | Redelivery | Rate                | Charterers | Comment          |
| Guo Yuan 28                     | 75,864     | 2013       | Dalian          | 20-21 Nov | Spore-Jpn  | \$11,750            | Oldendorff | via Nopac        |
| Transcenden Fortune             | 84,940     | 2023       | Longkou         | 16 Nov    | China      | \$14,750            | cnr        | via Ec Australia |
| Jal Tara                        | 84,827     | 2019       | Go Gia          | 21-23 Nov | India      | \$14,000            | Tata NYK   | via Ec Australia |
| Ocean Oceanus                   | 93,072     | 2011       | Kaohsiung       | 15-17 Nov | S.Korea    | \$14,000            | Five Ocean | via Indonesia    |
| Ocean Saga                      | 81,499     | 2015       | aps Bunati      | 24-27 Nov | India      | \$15,500            | Cargill    | via Indonesia    |
| Darya Gayatri                   | 81,874     | 2012       | Skaw            | 24-26 Nov | Skaw-Gib   | \$30,500            | Oldendorff | via Narvic       |
| Green K-Max 1                   | 80,856     | 2019       | retro Icdas     | 14-15 Nov | Feast      | \$35,000            | cnr        | via Ust Luga     |
| Medusa                          | 82,194     | 2010       | L'Orient        | 24-30 Nov | Spore-Jpn  | \$24,500            | Admi       | via USG          |
| Shandong Fu Ze                  | 81,782     | 2017       | aps Bunati      | ECSA      | Spore-Jpn  | \$18,500 & 850K GBB | cnr        | via ECSA         |
| Success Trader                  | 82,231     | 2024       | ex Yard Hantong | 15-30 Jan | w.w        | \$14,350            | LDC        | 1 year           |
| BBG Yulin                       | 82,293     | 2015       | Rizhao          | 16-17 Nov | w.w        | \$14,500            | Cobelfret  | 7 to 9 months    |

## Supramax

The Supramax segment remained robust throughout the week in both basins. The overall result reflected a 7.1% week-on-week increase in the value of BSI 10 TCA.



## Pacific

In the Pacific, despite the ongoing slowdown in China's steel industry output leading to a reduction in available backhaul orders, India's persistent demand for imported thermal coal kept a significant portion of the fleet engaged in runs via Indonesia. In October only, 18.66 million tons of thermal coal were discharged at Indian ports. The BSI Asia 3 TCA saw a substantial 10.6% week-on-week gain, and owners express optimism for further market improvement next week. Notable fixtures include the 'Star Lutas' (61,347 dwt, 2016), securing \$13,500 daily for a round trip from Qinzhou via Indonesia to China. Additionally, a 55,000-tonner open in Japan was fixed at \$9,750 daily for a NoPac round voyage to the Singapore-Japan range. Further south, the 'Achi' (63,277 dwt, 2012) reportedly fixed at \$14,500 daily for a trip from Singapore via Indonesia to South China. In the Indian Ocean, the 'Titan I' (58,090 dwt, 2009) was contracted at \$7,000 daily for a backhaul trip from Kakinada with bagged rice to West Africa. From the Arabian Gulf, the 'SSI Aurora' (63,728 dwt, 2023) was linked to a trip to Bangladesh with aggregates at \$13,000 daily from Fujairah.

## Atlantic

In the Atlantic, rates continued their upward trajectory across the board. The US Gulf (USG) played a pivotal role in driving rates higher, reaching its seasonal grain export peak. Soya bean sales alone reached 3.9 million tons last week. On the fixture front, the 'John Oldendorff' (61,579 dwt, 2019) was reportedly fixed at \$33,000 daily for a fronthaul trip from the USG to the Singapore-Japan range. Larger Ultramaxs were rumored at even higher values, reaching up to the mid-40s for trips with petcoke to the Indian-Pacific. The South Atlantic mirrored the upward trend seen in its northern counterpart due to tight tonnage availability amid steady demand. Across the pond, activity remained abundant, with rate direction being a topic of debate throughout the week but ultimately closing on a positive note. Earlier in the week, the 'Amis Elegance' (55,401 dwt, 2015) was reportedly fixed at \$18,500 for a scrap run from ARAG to the Eastern Mediterranean, while an Ultramax was rumored to have been fixed at the low 20s, basis delivery Antwerp, for a trip with grains to Nigeria. The Mediterranean and Black Sea held steady at last week's levels, with a 56,000-tonner reportedly fixed at \$11,000 daily for delivery in the West Mediterranean for a trip to NCSA.

Period activity was concentrated on long-duration deals, both fixed rate and index-linked. The 'Wisdom Nihon' (64,000 dwt, 2024) was agreed upon at 125% of the BSI for three years, with delivery ex-yard in March 2024. The 'Aqualibra' (63,948 dwt, 2018) secured \$14,000 daily for one year in direct continuation after completing its current charter in Haldia.

*The Supramax segment remained robust throughout the week in both basins. The overall result reflected a 7.1% week-on-week increase in the value of BSI 10 TCA.*

Representative Supramax Fixtures

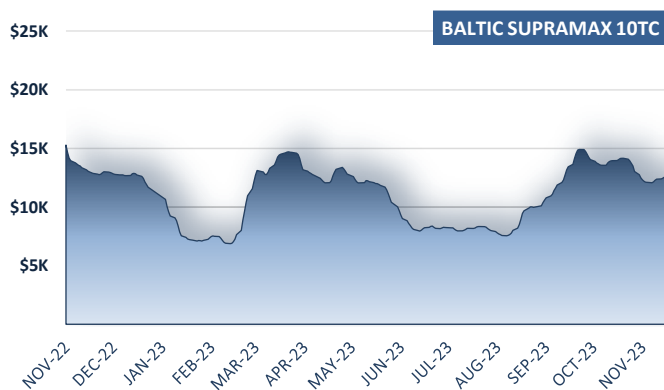
| Vessel Name     | Deadweight | Year Built | Delivery     | Laycan | Redelivery | Rate            | Charterers | Comment       |
|-----------------|------------|------------|--------------|--------|------------|-----------------|------------|---------------|
| Star Lutas      | 61,347     | 2016       | Qinzhou      | prompt | China      | \$13,500        | Merit      | via Indo      |
| ACHI            | 63,277     | 2012       | Singapore    | prompt | S.China    | \$14500         | cnr        | via Indo      |
| Titan I         | 58,090     | 2009       | Kakinada     | prompt | w.afr      | \$7000          | ssoe       |               |
| SSI Aurora      | 63,728     | 2023       | Fujairah     | prompt | Bangladesh | \$13000         | cnr        |               |
| John Oldendorff | 61,579     | 2019       | usg          | prompt | feast      | \$33000         | cnr        |               |
| Amis Elegance   | 55,401     | 2015       | arag         | prompt | e.med      | \$18,500        | cnr        |               |
| Wisdom Nihon    | 64,000     | 2024       | ex-Yard 2024 | prompt |            | 125% of the BSI | cnr        | 3 year Period |
| Aqualibra       | 63,948     | 2018       | Haldia       | prompt |            | \$14,000        | Bunge      | 1 year Period |



# Handysize

Handysize is on the rebound.

What was initially expected as another slow week, proved to be the turning point for the drop that started mid-October leaving Owners concerned that it could continue all the way until mid-February. But the negativity came to an end mid-week and some 'long due heavy exhaling' was heard. With the 7TC Average dangerously close to '4 digit territory' the last 2 days were a sight for sore eyes. The 'even a dead cat can bounce once' voices were of course heard, but at this point in time, Owners will hold on to any positive sign. In any case from where we stand, we see this as an early pre-holiday rush, which could save the day for Owners. So far, the market in November was on an almost parallel trajectory as last year, of course at a discounted level since the starting point was different, and only the last 3 days changed that track. We are waiting on the edge of our seats to see where this will go from here. As said, this week the 7 TC Average managed to save the day gaining \$89 or 0.8% W-o-W and closing at \$10,786.



## Pacific

In the Far East the drop generally continued, save for some glimpses of positivity here and there, which by no means were able to stop the inevitable result of the 3 routes average losing 3.2% W-o-W. The week started with a holiday in Singapore which meant a muted start for what was already a mostly flat market. The obvious result was things to dig lower and Owners to discount their levels further. Minimal visible activity across Australian market also put a lid on expectations for a quick rebound in the area. Towards the end of the week, cargo availability picked up a bit, but the general feeling is that a lot more is needed for positivity to return in the area. The region remains over supplied and a recovery seems far away, at least for the week to come. Further up in the North, early in the week the levels of fresh enquiry were almost non-existent hence rates continued to

soften. Similarly to the south, mid-week some more cargo surfaced but the long tonnage lists prevented market from really changing direction. Some more backhaul cargoes on offer gave an alternative to Owners with large box ships, but the rates were there too under pressure. The week closed with more cargo appearing on offer towards the end of the month and early next, something that gives a sense that the floor in the area might not be that far. For next week sentiment remains flat though. For another week the Indian Ocean was quiet leaving Owners with ships in the area in despair. The Persian Gulf saw even less cargo on offer, like this was possible, and EC India after the 2 tenders of last week, returned into the previous condition of 'hypnosis' leaving Owners with the only option in hand to ballast out of the area and towards SE Asia. Maybe this will leave a window of opportunity open for ships opening towards the end of next week for something better.

## Atlantic

On the other hand the Atlantic turned around and climbed into higher ground, and this time it was the result of a 'joint effort'. With the exception of the 1st route, they all moved positive, and on average gained 2.6% W-o-W. The USG broke all the meters adding \$1,072 on its value, with the early in the week slowdown quickly reversed. For another week, the limited tonnage availability across the Gulf and East Coast, lead Charterers to source tonnage from further away. For next week we expect this trend to continue. With tonnage opening in North Brazil being lured from USG in ECSA the 2 tier marker reversed and also gave a fresh breath of air to the market in the south with tonnage appearing in somewhat shorter supply. But don't take this the wrong way, it is not like cargo poured out of Argentina, but less options to choose from meant a bit more pressure for Charterers. While we are waiting to see ballasters from W. Africa, sentiment for next week is cautiously positive. Across the pond, in the Continent, after weeks of minimal fresh enquiry sentiment begun to change with just a small increase in cargo availability. Rates are yet to follow, but things seem to be a bit more positive with pre-holidays rush already here. And finally, the market in Med/Bl. Sea started the week in a low tune, but as the days passed more cargo was on offer and positive sentiment returned. The tonnage lists appear to be equally diminished leaving brokers and Charterers wondering 'where did the ships go?' Maybe towards USG, was the answer, especially for larger units opening in the West Med.

Period interest was low with Owners keeping a 'wait and see' tactic and on the other hand Charterers trying to keep rates down.

*Rebound from the pre-Holiday rush.*

### Representative Handysize Fixtures

| Vessel Name | Deadweight | Year Built | Delivery  | Laycan | Redelivery  | Rate     | Charterers | Comment      |
|-------------|------------|------------|-----------|--------|-------------|----------|------------|--------------|
| TBC Purpose | 35,196     | 2011       | Japan     | prompt | China       | \$6,300  | cnr        | Nopac rvoy   |
| St Columba  | 37,347     | 2014       | Nagoya    | prompt | Far East    | \$7,000  | cnr        | Nopac rvoy   |
| Yellow Sea  | 35,248     | 2012       | Jubail    | prompt | E.Med       | \$4,300  | cnr        | steels       |
| Maritec     | 33,266     | 2009       | Kandla    | prompt | East Africa | \$6,000  | cnr        | bgd agris    |
| Harvester   | 37,842     | 2017       | N. Brazil | prompt | USG         | \$15,500 | Lauritzen  |              |
| Ricarda     | 39,949     | 2015       | Amazon    | prompt | Norway      | \$17,500 | WBC        |              |
| Yuka D      | 34,268     | 2011       | Itaqui    | prompt | Far East    | \$19,000 | cnr        | concentrates |

## Sale & Purchase

Many buyers are stressing the phrase 'keen sellers' when searching for ships. Anything less tends to yield undecided sellers or price ideas that are not in line with the market; the latter takes on more than a 'last done' character, as it depicts what buyers are willing to pay for assets. Sellers seem to be relying on their vessels' (superior) specs and/or competition from potential suitors to keep sale prices somewhat firm. A few months ago, the market looked as if it would strengthen, only to fall into an uninspiring pattern. Back then, prospective sellers felt more confident about vending their vessels. But now these same owners have cooled any intentions they had to sell, lest they face going prices, which have not/are not overly enticing; naturally, they'd like to see firmer figures. Today's sellers are those with enough financial comfort and those looking to take advantage of the aforementioned (rather) flat prices - sure, they sell and may wince at the sale price, but they can turn around and make their very own purchases while things are flat.

The difference between perceived or advertised demand and actual appetite may be difficult to discern. After all, the market is abound with a bevy of enquiries. But similar to the degree of resolution in the hearts of sellers, buyers' readiness to act is not anymore certain. They, too, are taking their foot off the pedal. In case they are adamant about investing, they are being extra vigilant in pinpointing the most 'bang for their buck'.

In real action, the "Agis" (181.5k, Namura, Japan, 2023) was reported sold for \$67.5 mio to UK based buyers, while the "Chow" (181.1k,

Sws, China, 2016) found a new home for \$43.1 mio. The scrubber fitted "True Cartier" (181.3k, Imabari, Japan, 2014) fetched \$37 mio from undisclosed buyers with an electronic m/e. Finally, the "Xin Bin Hai" (180k, Dalian, China, 2010) ended up with Greek buyers for \$21.5 mio with surveys due March 2025. The "Thor" (76.8k, Oshima, Japan, 2005) obtained high \$11s with papers due January 2025. Moving down the ladder to geared tonnage, the "Glory Harvest" (63.3k, Jiangsu New Hantong, China, 2014) was reported sold for \$21.5 mio to Greek buyers basis delivery with a tkmecharter attached until August-November, 2024 at \$14.750 per day. The bwts fitted "Royal Knight" (58.7k, Kawasaki, Japan, 2013) changed hands for \$19.5 mio with rumors of Greeks being behind the acquisition. Chinese buyers paid \$8.5 mio for the "Navdhenu Purna" (53.4k, Imabari, Japan, 2005) with bwts fitted and survey due August 2025. As for Handies, the "Aprilia" (36.1k, Jiangdong, China, 2017) fetched xs \$20 mio from Greek buyers with SS due January 2027 and DD due December 2024. The "Atlantic Ruby" (33.6k, Fukuoka, Japan, 2012) was reported sold for \$14 mio to undisclosed buyers with bwts fitted. Middle Eastern buyers paid high \$8s mio for the "Nodus" (33.4k, Qidong, China, 2010) with papers due October 2025. The ohbs "African Ibis" (32.3k, Kanda, Japan, 2004) fetched \$8.5 mio with SS/DD due July 2024. The "Lord Nelson" (28.6k, Shin Kochi, Japan, 2005) fetched \$7.9 mio with bwts fitted and buyers nationality hearing to be Turkish. Finally, the "Lake Dany" (28.3k, Imabari, Japan, 2008) changed hands for mid \$8s mio with surveys due June 2025.

Reported Recent S&P Activity

| Vessel Name     | DWT     | Built | Yard/Country               | Price \$Mil. | Buyer              | Comments                              |
|-----------------|---------|-------|----------------------------|--------------|--------------------|---------------------------------------|
| Clear Horizon   | 207,947 | 2012  | Nacks/China                | 31.5         | German buyers      |                                       |
| Blue Horizon    | 207,867 | 2012  | Nacks/China                | 31.5         | German buyers      |                                       |
| Agis            | 182,334 | 2023  | Namura/Japan               | 67.5         | Uk based buyers    |                                       |
| Chow            | 181,146 | 2016  | Sws/China                  | 43.1         | Undisclosed buyers |                                       |
| True Cartier    | 181,380 | 2014  | Imabari/Japan              | 37           | Undisclosed buyers | Electronic m/e                        |
| Kuno Oldendorff | 82,206  | 2022  | Jiangsu/China              | region 32.5  | Greek buyers       | Bss delivery 2q2024                   |
| Geneva Star     | 81,846  | 2015  | Tsuneishi Cebu/Philippines | high 26      | Chinese buyers     | SS due 11/25, DD due 11/23            |
| Brenda          | 81,005  | 2014  | Jmu/Japan                  | 27.4         | Indian buyers      | electronic m/e, scrubber fitted       |
| Asl Neptune     | 82,372  | 2009  | Oshima/Japan               | 16.2         | Greek buyers       | SS due 04/24                          |
| Peace Pearl     | 76,431  | 2013  | Zhejiang Zhengde/China     | high 15      | Greek buyers       | SS due 07/28, DD due 07/26            |
| Thor            | 76,838  | 2005  | Oshima/Japan               | high 11      | Undisclosed buyers | SS due 01/25                          |
| Fjm Glory       | 61,166  | 2019  | Dacks/China                | 29.6         | Undisclosed buyers | SS due 10/24                          |
| Marlin V        | 61,444  | 2013  | Iwagi/Japan                | xs 21        | Greek buyers       | SS due 10/28, DD due 09/26            |
| Glory Harvest   | 63,339  | 2014  | Jiangsu/China              | 21.5         | Greek buyers       | tc attached till 08-11/24 at \$14.750 |
| Shimanami Queen | 61,472  | 2011  | Shin Kasado/Japan          | 19           | Greek buyers       |                                       |
| Rotterdam Pearl | 58,020  | 2010  | Yangzhou/China             | mid/high 13  | Undisclosed buyers | SS due 01/25                          |
| Royal Knight    | 58,721  | 2013  | Kawasaki/Japan             | 19.5         | Greek buyers       | Bwts fitted                           |
| Seacon Dalian   | 57,005  | 2010  | Cosco Zhoushan/China       | 12.8         | Indonesian buyers  |                                       |
| Nippon Maru     | 55,581  | 2011  | Mitsui/Japan               | 17.3         | Greek buyers       | SS due 10/25                          |
| Kobe Star       | 55,857  | 2016  | Oshima/Japan               | high 22      | Greek buyers       | Ohbs                                  |
| Ocean Grace     | 56,029  | 2006  | Mitsui/Japan               | 11           | Turkish buyers     | SS due 04/25                          |
| Navdhenu Purna  | 53,490  | 2005  | Imabari/Japan              | 8.5          | Chinese buyers     | Bwts fitted, SS due 08/25             |
| Iris Harmony    | 38,593  | 2019  | Tsuneishi Cebu/Philippines | region 26    | Undisclosed buyers | Bss delivery 01/24, SS due 02/24      |
| Darya Jamuna    | 36,845  | 2012  | Hyundai Mipo/S.Korea       | region 16    | Undisclosed buyers | Bwts fitted                           |
| Aprilia         | 36,193  | 2017  | Jiangdong/China            | xs 20        | Greek buyers       | SS due 01/27, DD due 12/24            |
| Ria             | 34,039  | 2012  | Dae Sun/S.Korea            | 14.2         | Greek buyers       | SS due 03/27, DD due 05/25            |
| Majesty Star    | 33,382  | 2013  | Shin Kurushima/Japan       | high 15      | Undisclosed buyers | Bwts fitted                           |
| Atlantic Ruby   | 33,680  | 2012  | Fukuoka/Japan              | 14           | Undisclosed buyers | Bwts fitted                           |
| African Ibis    | 32,347  | 2004  | Kanda/Japan                | 8.5          | Undisclosed buyers | SS/DD due 07/24, ohbs                 |
| Lake Dany       | 28,358  | 2008  | Imabari/Japan              | mid 8        | Undisclosed buyers | SS due 06/25                          |
| Lord Nelson     | 28,653  | 2007  | Shin Kochi/Japan           | 7.9          | Turkish buyers     | Bwts fitted                           |

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